

**Gainesville/Alachua County Regional Airport Authority**

**Applicant Package - Member**

Gainesville/Alachua County Regional Airport Authority - Member

**Term** 17 Oct 2024 - 31 Jul 2027

**Positions Available** 1

**Number of applicants in this package - 2**

- Callen, Teresa
- Chase, Todd (reapplying)

**Name:** Callen, Teresa

**Address:** 607 NE 6th Ave, Gainesville, 32601

**Email:** Teresa@portalgainesville.com

**Board Name:** Gainesville/Alachua County Regional Airport Authority

**Please confirm Full Name, including middle initial, prefix, and physical mailing address:**

Maria Teresa Callen

607 NE 6th Ave

Gainesville, Florida 32601

**In what city district do you live?:**

District 4

**Employer:**  
Portal Inc.

**Phone Number:**  
3528715865

**Occupation:**  
Commercial Real Estate Sales and Leasing Agent

**Why are you interested in serving on this board? (Please answer separately for each board you are applying to.):**

I believe that given my family's 40+ year involvement in the hospitality industry in Gainesville through the ownership of the Holiday Inn University Center and my additional involvement in working directly to advise hospitality and multifamily developers in the Gainesville's Downtown and larger metro area, I would make a significant contribution to the Alachua County Regional Airport Authority.

I'd like to serve in this role to assist other members in meeting the demands and transportation objectives of our growing market.

**How many terms have you served on this board previously?:**  
None

**Disclaimer:**  
Under Florida law, all information, including e-mail, written letters, documents and phone messages, sent to the Gainesville City Commission are subject to Public Records law. This includes the sender's e-mail address, home address or phone number if shown in the message, the content of the message and any associated attachments to the mail.

**Do you claim any exemption to public record disclosure pursuant to FLA. STAT. Section 119?:**

No

**Have you been removed from any advisory board for attendance, behaviour or another reason?:**

No

**What is your gender identity?:**

Female

**Are you a City of Gainesville Employee?:**

No

**Are you a City of Gainesville Intern?:**

No

**Are you currently on a City Advisory Board/Committee?:**

Yes

**If yes, which City Advisory Board/Committee?:**

I am currently serving as a 3 year member of Downtown Advisory Board.

**Some of the boards and committees appointed by the City Commission are required to comply with Chapter 112, Florida Statutes, the Financial Disclosure Law. If applicable, would you be willing to file the required financial statement?:**

Yes

**Do you affirm that your personal and business (if applicable) affairs within the City of Gainesville and Alachua County are in substantial compliance with all city and county regulatory and taxing authorities rules and regulations? \*:**

Yes

**Do you agree with the following statement? Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Advisory Board Handbook." \*:**

Yes

**Do you agree with the following statement? I understand that this completed application is the property of the City of Gainesville, is subject to public record requests and I hereby certify that the statements made on this application are true and correct. :**

Yes

**Time of Submission:** 09/05/24 4:36:15 PM

**Attachments**

# TERESA CALLEN

607 NE 6th Ave, Gainesville, FL | 352-8715865 | [teresa@portalgainesville.com](mailto:teresa@portalgainesville.com)

## EDUCATION

**University of Florida, College of Education**  
*Masters of Arts in English Education*

**June 2018**  
Gainesville, FL

**University of Florida, College of Liberal Arts and Sciences**  
**BA in English Language and Minor in Spanish Language**

**August, 2004**  
Gainesville, FL

**Florida Real Estate Commission & DBPR**  
*Florida Real Estate Licensee, Florida Real Estate*

**January 2004-Present**  
Florida

## EXPERIENCE

**Portal Realty**  
*Commercial Real Estate Specialist*

**May 2019 - Present**  
Gainesville, FL

I currently work at Portal Realty where I train and list properties for lease, purchase and redevelopment

- Leased 100's of thousands of sq. ft. of mixed use commercial square footage in Gainesville
- Sold 100s of thousands of sq. ft. of mixed use commercial property in Gainesville and surrounding areas
- Listing Agent and Sales Agent of 4 local Gainesville restaurants and bars with help of Portal Team including **Kin Bar, Crane Ramen, Brennan's Irish Pub and Swamp Boil Restaurant**
- Strategized and consulted **AMJ Group** with financing and development of the **Downtown Gainesville Hyatt**
- Commercial Listing & Leasing Agent for **Plaza Royale** in Gainesville, FL
- Commercial Restaurant Leasing Consultant for **Dick Mondell's** in Gainesville, FL
- Commercial RE Advisor and Listing Agent for **South Main Station** in Gainesville, FL Successfully securing **The Lynx Bookstore** a tenant at South Main Station
- Proud Member of the **Gainesville Chamber of Commerce**
- **Real Estate Columnist** for the **Main Street Daily News**
- Tenant Representative for **Muneca's at 4th Ave Food Park**
- Tenant Representative for **Tinker Restaurant at Tioga Town Center**
- Local Advocate and Real Estate Representative for Local Small Businesses

**Private Real Estate Local Investor**  
*Multifamily and Retail Investment Gainesville Area Specialist*

**February 2008 - Present**  
Gainesville, FL

Manage and Own Properties in the Gainesville Area

- Conceptualized, purchased and leased Gator Palms Apartment Complex in Gainesville's Midtown February, 2008
- Purchased, leased and received a CRA Grant for 412 SW 4th Ave, presently Dick Mondell's Drive Thru Restaurant July, 2014
- Purchased and leased Duck Pond Triplex to provide affordable housing near Downtown Gainesville September, 2019
- Purchase, leased and designed 410 NW 16th Ave Shopping Plaza with Mike Warren of AMJ Group to incubate small businesses in East Gainesville, June, 2021

**Alachua County Public School Employee**  
**Language Arts and Cambridge Spanish Language Teacher**  
*Gainesville High School Language Arts and Spanish Language Educator*

**August 2015-May 2022**  
Gainesville, FL

Worked with Language Arts and Spanish Language Departments to successfully obtain highest scores and passing rates on Spanish Language Cambridge Exams

Maintained 100% passing rates in 11th Grade American Literature Honors English Language Arts Course

Became the Chapter Chair and Faculty Monitor for LGBTQ Alliance at Gainesville High School

100% Passing Rates (1) 100% bqt

**Commercial Property and Acquisitions Consultant & Investment Specialist  
/ CRC Trust of Savannah, GA**

**September 2015-2017  
Savannah, GA**

Consulted CRC Trust Asset Manager Robinson Callen on divestment of ill-performing assets and compiled asset re-investment portfolio

Increased the Asset Performance of Investment Portfolio by 300%

Consulted on Savannah Portfolio Consolidation and Leasing in order to maximize cash flow of highest performing assets

**Local Food Promoter and Farm-To-Table Consultant and Chef**

**Swallowtail Farms in Alachua**

**November, 2012- May, 2017**

Consulted, spearheaded, promoted, executed and subsequently have served annually as a Farm to Table Local chef for Swallowtail Farm.

**Consulted for Sonic Speakers** on conducting a private dinner series listening party to promote their product to **Miami venues**

**July 2014**

**Consulted, Promoted, Executed Geraldson's Community Farm's** First Farm to Table Dinner in Bradenton, Florida and worked with **Darwin Brewery** to pair my courses to specialty brews

**December 2014**

**Acquisitions Advisor / Hansson Trust Gainesville, Florida**

**December, 2008- July, 2014**

Assisted with the purchase, renovation and management of a \$2M Multifamily Student Housing Development in Gainesville, Florida

Researched & successfully executed redevelopment of various commercial parcels in Florida-Based Trust Investment Portfolio

**International Baccalaureate / AP Language Arts Instructor**

**Eastside High School Gainesville, FL**

**August 2004- 2007**

**IB Language A1/ AP Literature and AP Language Instructor at Eastside High School**

Maintained superior AP Language and AP Literature passing rates among 10 th and 11 th grade students  
Private tutor/English Language Arts Instruction 2007-2012

**SKILLS**

- Bilingual: Fluent in both Spanish and English Language
- Proficient in Commercial Real Estate Negotiations and Commercial Property Acquisitions and Advisement
- Local Business Area Expert
- Real Estate Educator and Mentor



**Name:** Chase, Todd

**Address:** 6811 NW 38th Terrace, Gainesville, FL, 32653

**Email:** tchase95f@aol.com

**Board Name:** Gainesville/Alachua County Regional Airport Authority

**Please confirm Full Name, including middle initial, prefix, and physical mailing address:**

Todd N Chase

6811 NW 38th Terrace

Gainesville, FL 32653

**In what city district do you live?:**

District 2

**Employer:**

Lexis Real Estate

**Phone Number:**

3525140168

**Occupation:**

Commercial Real Estate

**Why are you interested in serving on this board? (Please answer separately for each board you are applying to.):**

I am respectfully asking you to consider reappointing me to this board following the completion of my first partial term. In a short time, I have become an important member of this board and am currently serving as Secretary, which will allow me the opportunity to serve as Chair during this next term. The Gainesville Regional Airport is currently undergoing several very large capital projects that require proper oversight and scrutiny to ensure the critical government money being invested here is being properly utilized. My skills and experience make me a strong steward of this important fiscal responsibility as one of the Gainesville City Commission's appointed members. I take this role seriously and have made participation here a priority. Please give my application for another term careful consideration and let me know if you would like to meet or speak as part of this process.

Thank you for this opportunity to continue serving our great city.

Sincerely,

Todd Chase

**How many terms have you served on this board previously?:**

One partial term.

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**Do you claim any exemption to public record disclosure pursuant to FLA. STAT. Section 119?:**

No

**Have you been removed from any advisory board for attendance, behaviour or another reason?:**

No

**What is your gender identity?:**

Male

**Optional: Ethnicity:**

Caucasian/Non-Hispanic

**Are you a City of Gainesville Employee?:**

No

**Are you a City of Gainesville Intern?:**

No

**Are you currently on a City Advisory Board/Committee?:**

Yes

**If yes, which City Advisory Board/Committee?:**

Gainesville / Alachua County Airport Authority

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Yes

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Yes



**Do you agree with the following statement? Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Advisory Board Handbook." \*:**

Yes

**Do you agree with the following statement? I understand that this completed application is the property of the City of Gainesville, is subject to public record requests and I hereby certify that the statements made on this application are true and correct. :**

Yes

**Time of Submission:** 09/11/24 2:29:03 PM

**Attachments**

- T Chase Resume 2024.pdf

# Todd Chase

Gainesville, Florida, United States



tchase95f@aol.com



[linkedin.com/in/tochase](https://www.linkedin.com/in/tochase)

## Summary

Experienced and Energetic Senior Executive and Entrepreneur with Broad Leadership, Management, and Business Credentials In New Venture Creation, Sales and Business Development Growth, Capital Raising, Team Building and Technology Commercialization.

## Experience



### Managing Director

Lexis Real Estate Group

2018 - Present (4 years 3 months +)



### Vice President

Admiral: The Visitor Relationship Management Company

2016 - 2018 (3 years)

Advanced Adblock Analytics with Automated Revenue Recovery

The power of the internet to inform, entertain and liberate mankind is at a crossroads. The future of ad-supported content is in peril, and with it, free access for citizens to critical news, education, discourse and resources the world over. The shorthand name for this looming catastrophe is "adblocking", but the root problems and solutions for users and publishers are more complex.

Adblockers claim adoption by over 200M users worldwide and publisher losses as a result of adblocking are estimated to reach \$40 billion in 2016. Despite per-site adblocking rates ranging from 10% to as high as 40% for some tech-focused sites, the trend is still young and growing with a 40%+ growth rate over the past 12 months.

Admiral is the publisher analytics suite built specifically to help web and mobile publishers understand the impact of adblocking for their site, and automatically recover lost revenues by solving the issues driving adblock adoption specific to their userbase.



### City Commissioner, District Two

City of Gainesville

2011 - 2017 (6 years)

Twice elected as one of seven officials serving as the governing body of the 13th largest city in Florida with a population in excess of 125,000. Tasked with managing annual operating budget of \$100M.

Serves as Director of Gainesville Regional Utilities (GRU), the 5th largest public utility in Florida with oversight and budgetary approval of \$450M serving 95,000 customers



### United States Naval Officer

US Navy

1988 - 2016 (28 years)

Retired as a Commander in the United States Navy in 2016 following 28 years of Active Duty and Reserve service. Served as a mission commander / aircraft commander / instructor pilot during anti-submarine warfare operations against the Soviet Union during the last stages of the Cold War. Awarded Navy Commendation Medal and Recognized as P-3C Orion Naval Aviator of the Year in 1992. Long-standing TS Security Clearance currently expired.



### **Chief Operating Officer**

Grooves Shark

2012 - 2015 (4 years)

Grooves Shark was the pioneer of on-demand music streaming, through an ecosystem to bridge music fans, bands, and brands. Reaching an audience of more than 30 million users and serving more than 1 billion songs per month, Grooves Shark grew to be one of the largest on-demand music services on the Internet. Grooves Shark was built by a dedicated and energetic team who wholeheartedly support music, its creators and fans.



### **Chief Operating Officer**

Digi-Net Technologies

2002 - 2012 (11 years)

Cutting edge software and e-commerce services pioneer in conversion marketing, personalization, and automation solutions for the E-Commerce industry. Digi-Net was one of the leading and fastest growing private technology companies in Florida in the 2000's.



### **Managing Director**

Cenetec Ventures

2000 - 2002 (3 years)

Overall management responsibility for launch and growth of first private venture capital / technology commercialization company to begin operation in Gainesville, FL in close partnership with the University of Florida.



### **Project Manager**

Regency Centers

1997 - 1999 (3 years)

## **Education**



### **Harvard Business School**

MBA, Business Administration and Management, General

1995 - 1997



### **Jacksonville University**

BS, Mathematics

1984 - 1988