

Gainesville/Alachua County Regional Airport Authority

Applicant Package - Member

Gainesville/Alachua County Regional Airport Authority - Member

Term 17 Oct 2024 - 31 Jul 2027

Positions Available 1

Number of applicants in this package - 2

- Callen, Teresa
- Chase, Todd (reapplying)

Name: Callen, Teresa

Address: 607 NE 6th Ave, Gainesville, 32601

Email: Teresa@portalgainesville.com

Board Name: Gainesville/Alachua County Regional Airport Authority

Please confirm Full Name, including middle initial, prefix, and physical mailing address:

Maria Teresa Callen

607 NE 6th Ave

Gainesville, Florida 32601

In what city district do you live?:

District 4

Employer:
Portal Inc.

Phone Number:
3528715865

Occupation:
Commercial Real Estate Sales and Leasing Agent

Why are you interested in serving on this board? (Please answer separately for each board you are applying to.):

I believe that given my family's 40+ year involvement in the hospitality industry in Gainesville through the ownership of the Holiday Inn University Center and my additional involvement in working directly to advise hospitality and multifamily developers in the Gainesville's Downtown and larger metro area, I would make a significant contribution to the Alachua County Regional Airport Authority.

I'd like to serve in this role to assist other members in meeting the demands and transportation objectives of our growing market.

How many terms have you served on this board previously?:
None

Disclaimer:
Under Florida law, all information, including e-mail, written letters, documents and phone messages, sent to the Gainesville City Commission are subject to Public Records law. This includes the sender's e-mail address, home address or phone number if shown in the message, the content of the message and any associated attachments to the mail.

Do you claim any exemption to public record disclosure pursuant to FLA. STAT. Section 119?:

No

Have you been removed from any advisory board for attendance, behaviour or another reason?:

No

What is your gender identity?:

Female

Are you a City of Gainesville Employee?:

No

Are you a City of Gainesville Intern?:

No

Are you currently on a City Advisory Board/Committee?:

Yes

If yes, which City Advisory Board/Committee?:

I am currently serving as a 3 year member of Downtown Advisory Board.

Some of the boards and committees appointed by the City Commission are required to comply with Chapter 112, Florida Statutes, the Financial Disclosure Law. If applicable, would you be willing to file the required financial statement?:

Yes

Do you affirm that your personal and business (if applicable) affairs within the City of Gainesville and Alachua County are in substantial compliance with all city and county regulatory and taxing authorities rules and regulations? *:

Yes

Do you agree with the following statement? Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Advisory Board Handbook." *:

Yes

Do you agree with the following statement? I understand that this completed application is the property of the City of Gainesville, is subject to public record requests and I hereby certify that the statements made on this application are true and correct. :

Yes

Time of Submission: 09/05/24 4:36:15 PM

Attachments

TERESA CALLEN

607 NE 6th Ave, Gainesville, FL | 352-8715865 | teresa@portalgainesville.com

EDUCATION

University of Florida, College of Education
Masters of Arts in English Education

June 2018
Gainesville, FL

University of Florida, College of Liberal Arts and Sciences
BA in English Language and Minor in Spanish Language

August, 2004
Gainesville, FL

Florida Real Estate Commission & DBPR
Florida Real Estate Licensee, Florida Real Estate

January 2004-Present
Florida

EXPERIENCE

Portal Realty
Commercial Real Estate Specialist

May 2019 - Present
Gainesville, FL

I currently work at Portal Realty where I train and list properties for lease, purchase and redevelopment

- Leased 100's of thousands of sq. ft. of mixed use commercial square footage in Gainesville
- Sold 100s of thousands of sq. ft. of mixed use commercial property in Gainesville and surrounding areas
- Listing Agent and Sales Agent of 4 local Gainesville restaurants and bars with help of Portal Team including **Kin Bar, Crane Ramen, Brennan's Irish Pub and Swamp Boil Restaurant**
- Strategized and consulted **AMJ Group** with financing and development of the **Downtown Gainesville Hyatt**
- Commercial Listing & Leasing Agent for **Plaza Royale** in Gainesville, FL
- Commercial Restaurant Leasing Consultant for **Dick Mondell's** in Gainesville, FL
- Commercial RE Advisor and Listing Agent for **South Main Station** in Gainesville, FL Successfully securing **The Lynx Bookstore** a tenant at South Main Station
- Proud Member of the **Gainesville Chamber of Commerce**
- **Real Estate Columnist** for the **Main Street Daily News**
- Tenant Representative for **Muneca's at 4th Ave Food Park**
- Tenant Representative for **Tinker Restaurant at Tioga Town Center**
- Local Advocate and Real Estate Representative for Local Small Businesses

Private Real Estate Local Investor
Multifamily and Retail Investment Gainesville Area Specialist

February 2008 - Present
Gainesville, FL

Manage and Own Properties in the Gainesville Area

- Conceptualized, purchased and leased Gator Palms Apartment Complex in Gainesville's Midtown February, 2008
- Purchased, leased and received a CRA Grant for 412 SW 4th Ave, presently Dick Mondell's Drive Thru Restaurant July, 2014
- Purchased and leased Duck Pond Triplex to provide affordable housing near Downtown Gainesville September, 2019
- Purchase, leased and designed 410 NW 16th Ave Shopping Plaza with Mike Warren of AMJ Group to incubate small businesses in East Gainesville, June, 2021

Alachua County Public School Employee
Language Arts and Cambridge Spanish Language Teacher
Gainesville High School Language Arts and Spanish Language Educator

August 2015-May 2022
Gainesville, FL

Worked with Language Arts and Spanish Language Departments to successfully obtain highest scores and passing rates on Spanish Language Cambridge Exams

Maintained 100% passing rates in 11th Grade American Literature Honors English Language Arts Course

Became the Chapter Chair and Faculty Monitor for LGBTQ Alliance at Gainesville High School

Teressa Beahm (J) qocx bq

**Commercial Property and Acquisitions Consultant & Investment Specialist
/ CRC Trust of Savannah, GA**

**September 2015-2017
Savannah, GA**

Consulted CRC Trust Asset Manager Robinson Callen on divestment of ill-performing assets and compiled asset re-investment portfolio

Increased the Asset Performance of Investment Portfolio by 300%

Consulted on Savannah Portfolio Consolidation and Leasing in order to maximize cash flow of highest performing assets

Local Food Promoter and Farm-To-Table Consultant and Chef

Swallowtail Farms in Alachua

November, 2012- May, 2017

Consulted, spearheaded, promoted, executed and subsequently have served annually as a Farm to Table Local chef for Swallowtail Farm.

Consulted for Sonic Speakers on conducting a private dinner series listening party to promote their product to **Miami venues**

July 2014

Consulted, Promoted, Executed Geraldson's Community Farm's First Farm to Table Dinner in Bradenton, Florida and worked with **Darwin Brewery** to pair my courses to specialty brews

December 2014

Acquisitions Advisor / Hansson Trust Gainesville, Florida

December, 2008- July, 2014

Assisted with the purchase, renovation and management of a \$2M Multifamily Student Housing Development in Gainesville, Florida

Researched & successfully executed redevelopment of various commercial parcels in Florida-Based Trust Investment Portfolio

International Baccalaureate / AP Language Arts Instructor

Eastside High School Gainesville, FL

August 2004- 2007

IB Language A1/ AP Literature and AP Language Instructor at Eastside High School

Maintained superior AP Language and AP Literature passing rates among 10 th and 11 th grade students
Private tutor/English Language Arts Instruction 2007-2012

SKILLS

- Bilingual: Fluent in both Spanish and English Language
- Proficient in Commercial Real Estate Negotiations and Commercial Property Acquisitions and Advisement
- Local Business Area Expert
- Real Estate Educator and Mentor

Name: Chase, Todd

Address: 6811 NW 38th Terrace, Gainesville, FL, 32653

Email: tchase95f@aol.com

Board Name: Gainesville/Alachua County Regional Airport Authority

Please confirm Full Name, including middle initial, prefix, and physical mailing address:

Todd N Chase

6811 NW 38th Terrace

Gainesville, FL 32653

In what city district do you live?:

District 2

Employer:

Lexis Real Estate

Phone Number:

3525140168

Occupation:

Commercial Real Estate

Why are you interested in serving on this board? (Please answer separately for each board you are applying to.):

I am respectfully asking you to consider reappointing me to this board following the completion of my first partial term. In a short time, I have become an important member of this board and am currently serving as Secretary, which will allow me the opportunity to serve as Chair during this next term. The Gainesville Regional Airport is currently undergoing several very large capital projects that require proper oversight and scrutiny to ensure the critical government money being invested here is being properly utilized. My skills and experience make me a strong steward of this important fiscal responsibility as one of the Gainesville City Commission's appointed members. I take this role seriously and have made participation here a priority. Please give my application for another term careful consideration and let me know if you would like to meet or speak as part of this process.

Thank you for this opportunity to continue serving our great city.

Sincerely,

Todd Chase

How many terms have you served on this board previously?:

One partial term.

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Do you claim any exemption to public record disclosure pursuant to FLA. STAT. Section 119?:

No

Have you been removed from any advisory board for attendance, behaviour or another reason?:

No

What is your gender identity?:

Male

Optional: Ethnicity:

Caucasian/Non-Hispanic

Are you a City of Gainesville Employee?:

No

Are you a City of Gainesville Intern?:

No

Are you currently on a City Advisory Board/Committee?:

Yes

If yes, which City Advisory Board/Committee?:

Gainesville / Alachua County Airport Authority

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Yes

Do you affirm that your personal and business (if applicable) affairs within the City of Gainesville and Alachua County are in substantial compliance with all city and county regulatory and taxing authorities rules and regulations? *:

Yes

Do you agree with the following statement? Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Advisory Board Handbook." *:

Yes

Do you agree with the following statement? I understand that this completed application is the property of the City of Gainesville, is subject to public record requests and I hereby certify that the statements made on this application are true and correct. :

Yes

Time of Submission: 09/11/24 2:29:03 PM

Attachments

- T Chase Resume 2024.pdf

Todd Chase

Gainesville, Florida, United States

 tchase95f@aol.com

 [linkedin.com/in/tochase](https://www.linkedin.com/in/tochase)

Summary

Experienced and Energetic Senior Executive and Entrepreneur with Broad Leadership, Management, and Business Credentials In New Venture Creation, Sales and Business Development Growth, Capital Raising, Team Building and Technology Commercialization.

Experience

 **Managing Director**
Lexis Real Estate Group
2018 - Present (4 years 3 months +)

 **Vice President**
Admiral: The Visitor Relationship Management Company
2016 - 2018 (3 years)
Advanced Adblock Analytics with Automated Revenue Recovery

The power of the internet to inform, entertain and liberate mankind is at a crossroads. The future of ad-supported content is in peril, and with it, free access for citizens to critical news, education, discourse and resources the world over. The shorthand name for this looming catastrophe is "adblocking", but the root problems and solutions for users and publishers are more complex.

Adblockers claim adoption by over 200M users worldwide and publisher losses as a result of adblocking are estimated to reach \$40 billion in 2016. Despite per-site adblocking rates ranging from 10% to as high as 40% for some tech-focused sites, the trend is still young and growing with a 40%+ growth rate over the past 12 months.

Admiral is the publisher analytics suite built specifically to help web and mobile publishers understand the impact of adblocking for their site, and automatically recover lost revenues by solving the issues driving adblock adoption specific to their userbase.

 **City Commissioner, District Two**
City of Gainesville
2011 - 2017 (6 years)

Twice elected as one of seven officials serving as the governing body of the 13th largest city in Florida with a population in excess of 125,000. Tasked with managing annual operating budget of \$100M. Serves as Director of Gainesville Regional Utilities (GRU), the 5th largest public utility in Florida with oversight and budgetary approval of \$450M serving 95,000 customers

 **United States Naval Officer**
US Navy

1988 - 2016 (28 years)

Retired as a Commander in the United States Navy in 2016 following 28 years of Active Duty and Reserve service. Served as a mission commander / aircraft commander / instructor pilot during anti-submarine warfare operations against the Soviet Union during the last stages of the Cold War. Awarded Navy Commendation Medal and Recognized as P-3C Orion Naval Aviator of the Year in 1992. Long-standing TS Security Clearance currently expired.



Chief Operating Officer

Grooveshark

2012 - 2015 (4 years)

Grooveshark was the pioneer of on-demand music streaming, through an ecosystem to bridge music fans, bands, and brands. Reaching an audience of more than 30 million users and serving more than 1 billion songs per month, Grooveshark grew to be one of the largest on-demand music services on the Internet. Grooveshark was built by a dedicated and energetic team who wholeheartedly support music, its creators and fans.



Chief Operating Officer

Digi-Net Technologies

2002 - 2012 (11 years)

Cutting edge software and e-commerce services pioneer in conversion marketing, personalization, and automation solutions for the E-Commerce industry. Digi-Net was one of the leading and fastest growing private technology companies in Florida in the 2000's.



Managing Director

Cenetec Ventures

2000 - 2002 (3 years)

Overall management responsibility for launch and growth of first private venture capital / technology commercialization company to begin operation in Gainesville, FL in close partnership with the University of Florida.



Project Manager

Regency Centers

1997 - 1999 (3 years)

Education



Harvard Business School

MBA, Business Administration and Management, General

1995 - 1997



Jacksonville University

BS, Mathematics

1984 - 1988