



City of Gainesville, FL
GG_Financial Services: Purchasing & Contracts
Victoria James, Manager
200 East University Ave, Gainesville, FL 32601

[RONALD L. BOOK, P.A.] RESPONSE DOCUMENT REPORT

RFP No. CMGR-250016-DH-RFP

STATE LEGISLATURE LOBBYIST FIRM

RESPONSE DEADLINE: August 6, 2024 at 3:00 pm

Report Generated: Tuesday, August 6, 2024

Ronald L. Book, P.A. Response

CONTACT INFORMATION

Company:

Ronald L. Book, P.A.

Email:

gaby@rlbookpa.com

Contact:

Gabriela Navarro

Address:

4000 Hollywood Boulevard
Suite 677-S
Hollywood, FL 33021

Phone:

N/A

Website:

<https://www.rlbookpa.com>

Submission Date:

Aug 6, 2024 5:17 PM

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. RESPONDENT VERIFICATION*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

I hereby propose to provide the goods/services requested in this Solicitation. I agree to hold pricing for at least **60** calendar days from the Solicitation due date. I agree that CITY's terms and conditions herein take precedence over any conflicting terms and conditions submitted for CITY's consideration, and agree to abide by all conditions of this Solicitation.

I certify that all information contained in this Response is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to execute and submit this Response on behalf of the organization as its agent and that the organization is ready, willing and able to perform if awarded.

- [RESPONDENT_VERIFICATION.pdf](#)

1-_Signed.pdf

2. Upload your company's proposal here.*

Please upload your company's proposal here.

Ronald_L_Book,_P.A._Response_to_CMGR-250016-DH-RFP.pdf

3. DRUG-FREE WORKPLACE CERTIFICATION FORM*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

Whenever two or more bids which are equal with respect to price, quality, and service are received in accordance with Section 287.087, Florida Statutes, preference shall be given to respondents that certify that they have a drug-free workplace.

- [Drug Free Workplace.pdf](#)

2-_Signed.pdf

4. e-VERIFY FORM*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

- [e-Verify Form.pdf](#)

3-_signed'.pdf

5. PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN *

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

In accordance with Section 287.05701(2)(a), F.S. (2023), the City may not request documentation of or consider a vendor's social, political, or ideological interests when determining if the vendor is a responsible vendor, and may not give preference to a vendor based on the vendor's social, political, or ideological interests.

- [Foreign Countries of Concer...](#)

4-_signed.pdf

6. REFERENCES*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

- [Respondent References.pdf](#)

5-_References_form_final.pdf

7. NO RESPONSE SURVEY

If you are not bidding, please complete and return the attached form so that we may learn from your comments to improve our solicitations.

- [No Response Survey.pdf](#)

No response submitted

PRICE TABLES

ANNUAL RATE FOR LOBBYIST SERVICES

Include a lump sum ANNUAL rate for the services described in the Solicitation.

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Provide a lump sum ANNUAL rate for the services described in this Solicitation.	1	Year	\$60,000.00	\$60,000.00
TOTAL					\$60,000.00

RESPONDENT'S VERIFICATION FORM

Legal Name of Corporation, Partnership or Individual (as reported to the IRS): Ronald L. Book, P.A.

D/B/A (Doing Business As): _____

Street Address (No PO Boxes): 4000 Hollywood Boulevard, Suite 677-S

Federal Identification #: 59-2769674 SunBiz #: J54314


State of Incorporation: Florida

1. **ADDENDA ACKNOWLEDGMENT:** Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all): _____
2. My company is a Small Business Enterprise (SBE) or Service Disabled Veteran Enterprise (SDVE) certified with the City of Gainesville Department of Equity and Inclusion.
 YES NO
3. I further acknowledge that:
 Response is in full compliance with the specifications;
 Response is in full compliance with the specifications **except** as specifically stated and explained in detail on sheets attached hereto and labeled "Clarifications and Exceptions".

I hereby propose to provide the goods/services requested in this Solicitation. I agree to hold pricing for at least **60** calendar days from the Solicitation due date. I agree that CITY's terms and conditions herein take precedence over any conflicting terms and conditions submitted for CITY's consideration, and agree to abide by all conditions of this Solicitation.

I certify that all information contained in this Response is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to execute and submit this Response on behalf of the organization as its agent and that the organization is ready, willing and able to perform if awarded.

I further certify that this Response is made without prior understanding, agreement, connection, discussion, or collusion with any other person, company or corporation submitting an offer for the same product or service; no officer, employee or agent of CITY owns or will benefit more than 5% from award of this Solicitation; and the undersigned executed this Respondent's Verification with full knowledge and understanding of the matters therein contained.



AUTHORIZED SIGNATURE 8/5/2024
DATE
Ronald L. Book, President and CEO

PRINT NAME TITLE
305-935-1866

TELEPHONE NUMBER FAX NUMBER
Ron@RLBookPA.Com

E-MAIL ADDRESS

RESPONDENT'S CONTACT
(for additional information)
Ronald L. Book

NAME
President and CEO

TITLE
305-935-1866

PHONE

If Respondent is not an individual, include authorization for the above individual to sign on behalf of the organization



Ronald L. Book, P. A.

LAW OFFICES

PROFESSIONAL ASSOCIATION

CMGR-250016-DH-RFP
STATE LEGISLATURE LOBBYIST
FIRM

A. Introduction: Briefly introduce your firm, indicating whether the firm is local, regional, national or international. Provide a profile of the firm including, but not limited to, the approximate number of professional staff employed.

Ronald L. Book P.A. is a distinguished lobbying firm with a profound impact that extends from our local communities in Florida to the national stage. While we maintain a compact team of four highly experienced lobbyists and two dedicated support staff members, our influence and dedication to excellence set us apart in the realm of political advocacy.

Our journey began over three decades ago, and since then, we have cultivated a legacy of integrity and success. Despite our small size, we have consistently earned recognition as one of the top-ranking appropriations firms in Tallahassee. Our reputation is built on our unwavering commitment to professionalism, adhering to the rigorous ethical standards mandated by the Florida Bar.

Our approach is characterized by a genuine passion for bipartisan collaboration. We believe that the best outcomes are achieved through cooperation, and we pride ourselves on maintaining strong, respectful relationships across the political spectrum. This ability to work seamlessly with legislators and staff from all parties ensures that we can effectively champion our clients' needs.

With fully staffed offices in South Florida and Tallahassee, we are strategically positioned to serve clients across the entire state. Our geographical reach allows us to offer personalized and impactful support, ensuring that we are always accessible and responsive to our clients' needs. We take pride in our willingness to travel to our clients, fostering strong partnerships through face-to-face interactions.

What truly sets Ronald L. Book P.A. apart is our team's collective experience, which exceeds 100 years in Tallahassee politics. Each member brings unique insights and specialized knowledge, enabling us to address a wide range of client needs with precision and dedication. Our proactive approach includes closely monitoring state revenue estimates, sales tax collections, and the activities of the Legislative Budget Commission, allowing us to stay ahead of funding allocation shifts and advocate adeptly for our clients.

We are proud to have secured significant appropriations for various local government projects, positively impacting communities across Florida. From stormwater management and infrastructure improvements to youth sports complexes and senior centers, our work touches countless lives and contributes to the growth and sustainability of our communities.

At Ronald L. Book P.A., we view ourselves not just as a lobbying firm but as strategic partners dedicated to our clients' success. Our modest size is a strength, allowing us to offer personalized attention and unmatched dedication. We are humbled by the trust our clients place in us and are

committed to continuing our tradition of excellence in advocacy. Our firm stands ready to leverage our expertise, experience, and unwavering commitment to serve your needs with distinction and integrity.

B. Project Understanding and Approach: Describe your understanding of the objectives and scope of the requested services and your general approach to such. Include a general time frame for being able to respond to CITY requests for specific project proposals.

Our firm is excited about the opportunity to partner with the City of Gainesville in developing and maintaining a comprehensive State Legislative Program during the 2024-2025 Session. We propose a systematic approach beginning with a thorough review of Gainesville's legislative priorities and past initiatives. This will be followed by regular consultations and strategy sessions with key city officials to refine our legislative agenda. Our team will actively monitor legislative sessions, attend relevant committee meetings, and provide timely updates and strategic advice.

To start, we will diligently identify state grant funding opportunities and provide timely reports, ensuring Gainesville is always aware of potential funding sources. Additionally, we will enhance the City's grant applications by coordinating agency meetings, offering letters of support, and providing strategic recommendations tailored to the City's unique needs.

We will continuously monitor state policies and legislation, promptly informing you of any significant issues that might impact the City. By reviewing policy statements from local government lobbying groups, we will ensure that Gainesville's interests are always safeguarded. Our team will also track legal and regulatory proceedings, keeping the City well-prepared for any developments.

Collaborating closely with the City's Government Affairs team, we will develop an effective annual state legislative program and arrange strategic meetings with state officials and Local Legislative Delegation members as needed. When federal-state program assistance is required, we will coordinate seamlessly with the City's federal lobbying firm to maximize support for Gainesville.

Our team is dedicated to providing in-depth analysis and strategic recommendations on legislative subjects important to the City. We will actively seek opportunities to advance Gainesville's legislative priorities, offering strategic options and solutions as needed. By attending legislative sessions, committee hearings, and agency meetings, we will provide high-level consultation and robust support for the City's interests.

Enhancing Gainesville's presence in Florida-based interest groups will help align state organization agendas with the City's priorities. We will develop strategies to support, defeat, or amend pending state legislation or policy initiatives and provide testimony before legislative committees and state agencies to promote the City's legislative agenda. Actively seeking sponsors for the City's priority legislation and diligently working towards their passage is a key focus for us.

Maintaining regular contact with the City's Government Affairs team and providing timely updates on legislative activities will ensure clear communication. We will promptly notify City officials of

critical deadlines and impacts, address requests promptly to meet urgent deadlines, and participate in scheduled calls to discuss legislative matters. Weekly written reports on legislative status and state policy issues will be provided, along with a detailed final report within 30 days post-legislative session.

Additionally, we will offer logistical support for City officials in Tallahassee, including strategic appointments and negotiation sessions, and attend state legislative, agency, or gubernatorial meetings as requested. Our commitment to providing prompt and efficient responses to the City's requests for specific project proposals ensures that Gainesville's needs are met with urgency and precision.

In conclusion, Ronald L. Book, P.A. is prepared to deliver a strategic and comprehensive State Legislative Program for the City of Gainesville, characterized by proactive consultation, robust advocacy, clear communication, and effective logistical support. We look forward to partnering with the City to achieve its legislative goals and secure vital funding for community projects, making a meaningful impact together.

C. Proposed Project Staff: Identify the key personnel who will be directly assigned to this project. State the qualifications and related experience of each member of the proposed project team. In addition, the firm should identify its total number of professional personnel by discipline and training and further describe the total workload during the project period. Indicate which key personnel the firm would have available to allocate to the project.

Our team at Ronald L. Book P.A. is excited about the opportunity to partner with the City of Gainesville. We are committed to leveraging our expertise and experience to support Gainesville's legislative and funding goals. Here's an introduction to the key personnel who will be directly assigned to your project:

Ronald L. Book, Esq., our Founder, President, and CEO, is a highly respected figure in Florida's political landscape with a career spanning over four decades. Ronald is particularly familiar with the City of Gainesville, as he is a proud graduate of the University of Florida. His extensive knowledge in areas such as appropriations, economic development, public finance, healthcare, and transportation, coupled with his experience in over 45 legislative sessions, will be invaluable in overseeing the strategic direction and implementation of Gainesville's legislative program. Ronald's hands-on approach ensures that Gainesville's interests are represented at the highest levels.

Kelly C. Mallette, our Senior Director of Government Affairs, brings over 20 years of experience to the team. Kelly has a remarkable track record in securing funding for special projects and enacting significant legislative changes. Her deep understanding of the Florida budget process will be instrumental in guiding Gainesville's funding strategies. Kelly's dedication and strategic insight will help maximize Gainesville's opportunities for state funding.

Rana G. Brown, a Government Affairs Consultant since 2008, specializes in legislative procedure, the appropriations process, local government issues, transportation, and environmental matters. Rana will serve as a dedicated point of contact for Gainesville, providing timely updates and assisting in developing viable projects for funding consideration. Her expertise in navigating the complexities of local government issues will be crucial in advancing Gainesville's legislative priorities.

Gabriela Navarro, our newest Government Affairs Consultant, brings fresh perspectives and a strong understanding of the political process from her experience in various levels of Florida government. Gabriela will assist with preparing written reports, attending delegation meetings, and supporting traditional lobbying functions alongside Rana. Her proactive approach and strong communication skills will ensure that Gainesville's legislative efforts are well-coordinated and effective.

Our firm prides itself on its compact yet highly skilled team, which includes two dedicated year-round support staffers. Ronald L. Book P.A. has a total of four seasoned lobbyists, all registered members of the Florida Association of Professional Lobbyists (FAPL), ensuring a high level of

professionalism and expertise. Despite our size, our influence spans a broad spectrum of legislative areas, allowing us to address diverse client needs with precision and dedication.

Throughout the project period, our team will be fully available to allocate our expertise and resources to Gainesville. We maintain a balanced workload to ensure that each client receives the attention and dedication required to achieve their legislative and budgetary goals. Our proactive approach and deep institutional knowledge position us to effectively anticipate challenges and opportunities, ensuring Gainesville's priorities are strategically advanced.

We are enthusiastic about the prospect of working with the City of Gainesville and are confident that our team's experience, dedication, and strategic approach will significantly benefit your legislative and funding efforts. Together, we can achieve remarkable outcomes for the Gainesville community

D. Qualifications: The response to this solicitation should address each of the Minimum qualifications. Bidders must provide documentation which demonstrates their ability to satisfy all of the minimum requirements.

Our firm, Ronald L. Book, P.A., is well-equipped to meet and exceed the minimum qualifications required for this solicitation. Here is a detailed response addressing each of the specified criteria:

A. Extensive Experience in Legislative Consulting and Lobbying Services Ronald L. Book P.A. has over 40 years of experience in providing professional legislative consulting and lobbying services. We have a robust history of working with various local governments, including well over five years of direct service to municipalities similar to Gainesville. This extensive experience has honed our skills in navigating the complexities of local government issues, securing funding, and advancing legislative priorities. Our team's track record demonstrates our ability to deliver successful outcomes for our clients.

B. Registered Legislative and Executive Lobbyists Every member of our lobbying team is registered as a legislative and executive lobbyist with the State of Florida. Our team members, including Ronald L. Book, Kelly C. Mallette, Rana G. Brown, and Gabriela Navarro, are all compliant with state registration requirements, ensuring that we can represent the City of Gainesville effectively and legally. Proof of registration is attached.

C. No Pending Litigation We confirm that there is no current litigation pending between Ronald L. Book P.A. and the City of Gainesville. Our firm maintains a strong commitment to ethical practices and positive client relationships, ensuring that our focus remains on achieving the best outcomes for Gainesville.

D. Financial Responsibility Ronald L. Book P.A. has no outstanding debts owed to the City of Gainesville. We have a solid financial track record and uphold all our financial obligations promptly and responsibly.

E. Required Licenses Our firm possesses all the necessary licenses required to perform legislative consulting and lobbying services in Florida. We ensure that our operations are fully compliant with all state and local regulations, allowing us to serve Gainesville with the highest standards of professionalism and integrity.

Our firm's qualifications are a testament to our capability and commitment to delivering exceptional legislative consulting and lobbying services. We are confident that our experience, compliance with state requirements, and dedication to ethical practices make us a strong partner for the City of Gainesville. We look forward to the opportunity to contribute to the success of Gainesville's legislative and funding initiatives.

2024 Executive Lobbyist Detail

[Back to Search](#)

Gabriela M Navarro

Mailing Address:

104 W Jefferson St
Tallahassee, FL 32301-1713

Phone Number:

(786) 237-8070

Principals:

Bal Harbour Village (/LobbyistInformation/PrincipalDetail/1464?year=2024&Branch=E)

655 96Th St
Surfside, FL 33154-2428
Industry Code: 921120 City and town councils
Effective Date: 1/12/2024

2024 Legislative Lobbyist Detail

[Back to Search](#)

Gabriela M Navarro

Mailing Address:

104 W Jefferson St
Tallahassee, FL 32301-1713

Phone Number:

(786) 237-8070

Principals:

- Lobbyists registered to lobby the House and Senate will not display any chamber reference.
- Lobbyists registered to lobby one chamber and/or the PSCNC (Public Service Commission Nominating Council) will display the names of the entity(ies) next to their names (e.g., (Senate, PSCNC)) within the principal's information.
- Lobbyists registered to lobby all three legislative entities will display all entity names (e.g., (House, Senate, PSCNC)).

Bal Harbour Village (/LobbyistInformation/PrincipalDetail/1464?year=2024&Branch=L)

2024 Executive Lobbyist Detail

[Back to Search](#)

Kelly C. Mallette

Mailing Address:

4000 Hollywood Blvd.
Ste 677-S
Hollywood, FL 33021

Phone Number:

(305) 935-1866

Principals:

Atlantic Pacific Communities (</LobbyistInformation/PrincipalDetail/1337?year=2024&Branch=E>)

2950 SW 27th Ave
Ste 200
Miami, FL 33133

2024 Legislative Lobbyist Detail

[Back to Search](#)

Kelly C. Mallette

Mailing Address:

4000 Hollywood Blvd.
Ste 677-S
Hollywood, FL 33021

Phone Number:

(305) 935-1866

Principals:

- Lobbyists registered to lobby the House and Senate will not display any chamber reference.
- Lobbyists registered to lobby one chamber and/or the PSCNC (Public Service Commission Nominating Council) will display the names of the entity(ies) next to their names (e.g., (Senate, PSCNC)) within the principal's information.
- Lobbyists registered to lobby all three legislative entities will display all entity names (e.g., (House, Senate, PSCNC)).

[AT&T \(/LobbyistInformation/PrincipalDetail/1317?year=2024&Branch=L\)](#)

2024 Executive Lobbyist Detail

[Back to Search](#)

Rana G. Brown

Mailing Address:

4000 Hollywood Blvd.
Ste. 677-S
Hollywood, FL 33021

Phone Number:

(305) 935-1866

Principals:

Atlantic Pacific Communities (</LobbyistInformation/PrincipalDetail/1337?year=2024&Branch=E>)

2950 SW 27th Ave
Ste 200
Miami, FL 33133

2024 Legislative Lobbyist Detail

[Back to Search](#)

Rana G. Brown

Mailing Address:

4000 Hollywood Blvd.
Ste. 677-S
Hollywood, FL 33021

Phone Number:

(305) 935-1866

Principals:

- Lobbyists registered to lobby the House and Senate will not display any chamber reference.
- Lobbyists registered to lobby one chamber and/or the PSCNC (Public Service Commission Nominating Council) will display the names of the entity(ies) next to their names (e.g., (Senate, PSCNC)) within the principal's information.
- Lobbyists registered to lobby all three legislative entities will display all entity names (e.g., (House, Senate, PSCNC)).

[AT&T \(/LobbyistInformation/PrincipalDetail/1317?year=2024&Branch=L\)](#)

2024 Executive Lobbyist Detail

[Back to Search](#)

Ronald L. Book

Mailing Address:

4000 Hollywood Blvd.
Suite 677-S
Hollywood, FL 33021

Phone Number:

(305) 935-1866

Principals:

7-11, Inc. (</LobbyistInformation/PrincipalDetail/16872?year=2024&Branch=E>)

800 Trafalgar Ct
Ste 360
Maitland, FL 32751

2024 Legislative Lobbyist Detail

[Back to Search](#)

Ronald L. Book

Mailing Address:

4000 Hollywood Blvd.
Suite 677-S
Hollywood, FL 33021

Phone Number:

(305) 935-1866

Principals:

- Lobbyists registered to lobby the House and Senate will not display any chamber reference.
- Lobbyists registered to lobby one chamber and/or the PSCNC (Public Service Commission Nominating Council) will display the names of the entity(ies) next to their names (e.g., (Senate, PSCNC)) within the principal's information.
- Lobbyists registered to lobby all three legislative entities will display all entity names (e.g., (House, Senate, PSCNC)).

7-11, Inc. (/LobbyistInformation/PrincipalDetail/16872?year=2024&Branch=L)

E. Business Tax Receipt: If Local Preference is Requested, a copy of the firm's Business tax receipt and Zoning Compliance Permit should be submitted with the Statement of Qualifications if a local preference is requested.

As our firm is not requesting local preference, these documents are not included in our submission. However, we assure you that all other aspects of our qualifications and documentation are thoroughly addressed to demonstrate our ability to meet and exceed the City of Gainesville's expectations.

F. Price format shall include a lump sum annual rate for the services described in the Solicitation. Contractor shall provide a monthly invoice and be paid a determined amount agreed to over the term of this agreement. Approved travel costs shall be billed monthly by the Contractor and shall not exceed three (3) percent of the total contract amount.

For the proposed legislative consulting and lobbying services described in the Solicitation, Ronald L. Book P.A. offers a competitive pricing format that includes a lump sum annual rate and monthly billing structure.

Pricing Format:

Lump Sum Annual Rate: \$60,000

This rate covers all services outlined in the Solicitation for the entire term of the agreement.

Monthly Invoice: \$5,000

The lump sum annual rate will be divided into twelve equal monthly installments. Each month, Ronald L. Book P.A. will provide a detailed invoice for \$5,000, reflecting the services rendered during that period.

REQUIRED SUBMITTAL RESPONSE DOCUMENTS

1. RESPONDENT VERIFICATION*
2. DRUG-FREE WORKPLACE CERTIFICATION FORM*
3. e-VERIFY FORM*
4. PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN *
5. REFERENCES*
6. NO RESPONSE SURVEY

RESPONDENT'S VERIFICATION FORM

Legal Name of Corporation, Partnership or Individual (as reported to the IRS): Ronald L. Book, P.A.

D/B/A (Doing Business As): _____

Street Address (No PO Boxes): 4000 Hollywood Boulevard, Suite 677-S

Federal Identification #: 59-2769674 SunBiz #: J54314


State of Incorporation: Florida

1. **ADDENDA ACKNOWLEDGMENT:** Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all): _____
2. My company is a Small Business Enterprise (SBE) or Service Disabled Veteran Enterprise (SDVE) certified with the City of Gainesville Department of Equity and Inclusion.
 YES NO
3. I further acknowledge that:
 Response is in full compliance with the specifications;
 Response is in full compliance with the specifications **except** as specifically stated and explained in detail on sheets attached hereto and labeled "Clarifications and Exceptions".

I hereby propose to provide the goods/services requested in this Solicitation. I agree to hold pricing for at least **60** calendar days from the Solicitation due date. I agree that CITY's terms and conditions herein take precedence over any conflicting terms and conditions submitted for CITY's consideration, and agree to abide by all conditions of this Solicitation.

I certify that all information contained in this Response is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to execute and submit this Response on behalf of the organization as its agent and that the organization is ready, willing and able to perform if awarded.

I further certify that this Response is made without prior understanding, agreement, connection, discussion, or collusion with any other person, company or corporation submitting an offer for the same product or service; no officer, employee or agent of CITY owns or will benefit more than 5% from award of this Solicitation; and the undersigned executed this Respondent's Verification with full knowledge and understanding of the matters therein contained.



AUTHORIZED SIGNATURE 8/5/2024
DATE
Ronald L. Book, President and CEO

PRINT NAME TITLE
305-935-1866

TELEPHONE NUMBER FAX NUMBER
Ron@RLBookPA.Com

E-MAIL ADDRESS

RESPONDENT'S CONTACT
(for additional information)
Ronald L. Book

NAME
President and CEO

TITLE
305-935-1866

PHONE

If Respondent is not an individual, include authorization for the above individual to sign on behalf of the organization

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that

Ronald L. Book, P.A. _____ does:
(Name of Bidder)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.



AUTHORIZED SIGNATURE

Ronald L. Book

PRINT NAME

08/5/2024

DATE

President and CEO

TITLE

E-VERIFY CERTIFICATION FORM

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.



08/05/2024

AUTHORIZED SIGNATURE

DATE

Ronald L. Book, President and CEO

PRINT NAME

TITLE

PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN

In accordance with Section 287.138, Florida Statutes, beginning January 1, 2024, the City of Gainesville (CITY) may not accept a bid on, a proposal for, or a reply to, or enter into, a contract with an entity (Bidder) which would grant the Bidder access to an individual's personal identifying information unless the Bidder provides the City with an affidavit signed by an officer or representative of the Bidder under penalty of perjury attesting that the Bidder does not meet any of the criteria in paragraphs (2)(a)-(c):

- a) The Bidder is owned by the government of a "foreign country of concern" (People's Republic of China, the Russian Federation, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Republic of Cuba, the Venezuelan regime of Nicolás Maduro, or the Syrian Arab Republic, including any agency of or any other entity of significant control of such foreign country of concern);
- b) The government of a "foreign country of concern" (listed above) has a controlling interest in the Bidder;
or
- c) The Bidder is organized under the laws of or has its principal place of business in a "foreign country of concern" (listed above).

AFFIDAVIT

State of Florida
County of Broward

Before me, the undersigned authority, personally appeared Ronald L. Book, who, after being first duly sworn, deposes and says of their personal knowledge the following:

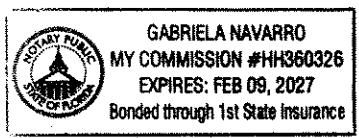
- 1. I am the President and CEO (title) of Ronald L. Book, P.A. (Bidder).
- 2. I attest under penalty of perjury that the Bidder does not meet any of the criteria in Section 287.138(2)(a)-(c), Florida Statutes, stated above.

Sworn to and subscribed before me this 5 day of August, 2024, by Gabriela Navarro
(name of affiant), who is personally known to me or produced _____ as identification,
and did take an oath.



Notary Public (name of notary)

My Commission Expires: 02/09/2027



REFERENCE FORM

Name of Bidder: Ronald L. Book, P.A.

Provide information for three references of similar scope performed within the past _____ years. You may include photos or other pertinent information.

#1 Year(s) services provided (i.e. 1/2022 to 12/2023): 2004 - Present

Company Name: City of Pinellas Park

Address: 5141 78th Avenue N

City, State Zip: Pinellas Park, FL 33781

Contact Name: Mr. Bart Diebold, City Manager

Phone Number: 727.369.0704

Fax Number: ---

Email Address: BDiebold@pinellas-park.com

#2 Year(s) services provided (i.e. 1/2022 to 12/2023): 2018 - Present

Company Name: City of Miami Beach

Address: 1700 Convention Center Drive

City, State Zip: Miami Beach, FL 33139

Contact Name: Mr. Jason Greene, Chief Financial Officer

Phone Number: 305.673.7000

Fax Number: ---

Email Address: JasonGreene@miamibeachfl.gov

#3 Year(s) services provided (i.e. 1/2022 to 12/2023): 1997 - Present

Company Name: City of Sunny Isles Beach

Address: 18070 Collins Avenue

City, State Zip: Sunny Isles Beach, FL 33160

Contact Name: Mr. Stan Morris, City Manager

Phone Number: 305.792.1731

Fax Number: ---

Email Address: SMorris@sibfl.net

Ronald L. Book, P. A. Reference Information:

For the references listed, we have included pertinent information on the successes we have achieved for each, and have included that information below. For each client, we provide governmental representation before the Legislative and Executive Branch of Florida government. The scope of work we provide is comparable to those requested in CMGR-250016-DH-RFP, for the City of Gainesville.

City of Pinellas Park: Over the course of our representation of the City of Pinellas Park, we have been successful in obtaining a number of appropriations specifically for City projects. We are especially proud of our most recent success, \$13.5 million in state funding for the City's proposed Youth Sports Complex, breaking ground this summer and will include football fields and a variety of other sports amenities. It will be a state-of-the-art, centrally located youth sports complex, built on a 37-acre site, and will greatly benefit the underserved and underprivileged youth in this area.

We have also secured millions in funding to assist the City with renovations to Park Boulevard, a major thoroughfare, secured funding over recent years for roadway safety and community mobility projects, and multiple stormwater flood mitigation projects citywide. We have also assisted the City in stopping several local bills that would have adversely impacted their fire rescue operations services.

City of Miami Beach: Over several years, the highest priority for the city, its elected officials and residents, has been to stop all efforts that would allow for casinos in Miami Beach. The latest attempt came during the 2024 Session. Legislation was filed that would have allowed for a casino on Miami Beach by allowing for the relocation of various permits and removed the ability for all local governments to prohibit the establishment of a gambling facility if authorized to relocate. We worked quickly to sharply focus public efforts in opposition, in addition to working with legislative leadership to oppose. As a result, the Senate bill was added to the Senate Regulated Industries 2/5 committee agenda, and due to the overwhelming opposition, it was removed from that same agenda. An exceptionally rare occurrence for an issue of such magnitude. This bill was never heard and did not pass. This issue is and has been the highest priority of the City for multiple years, and particularly the 2024 Session.

Additionally, over the years of our representation, we have been able to secure for the City, multiple millions in funding for various environmentally focused projects such as seawall repair and replacement, sea level rise vulnerability assessment and adaptation plan, West Avenue Neighborhood adaptation resilient project, stormwater pump water quality upgrades, gravity sewer mains projects, dunes enhancements, and the First Street flood mitigation and sea level rise adaptation projects. Additionally, we secured funding for construction of the City's fire station #1 to build a new fire station that will be Category 5 hurricane resilient. We have also secured millions for transportation and street safety upgrades such as the intersection and beach walk comprehensive upgrades and safety improvements project, and for senior services funding.

City of Sunny Isles Beach: Each City across all of Florida is unique, and the City of Sunny Isles Beach is no different. This coastal city is physically long and narrow, with A1A as its main roadway, bringing a distinctly different type of priority projects. Over the course of our representation of the City, we have secured millions in funding for improvements to stormwater systems, and secured funds for the City's Emergency Operations Center. We have secured funding to defray the costs of the preparation of the City's comprehensive plan as well as millions in funding for stormwater improvements, and renovation of City parks, and for seawall restoration. Additionally, we have secured millions in funding for repair and restoration of a beach pier, an important economic development project, the North Bay Road Emergency Pedestrian Bridge, an urban trail, and multiple flooding mitigation drainage projects, pump stations, and upgraded gravity stormwater collection system to address local flooding.

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that

Ronald L. Book, P.A. _____ does:
(Name of Bidder)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.



AUTHORIZED SIGNATURE

Ronald L. Book

PRINT NAME

08/5/2024

DATE

President and CEO

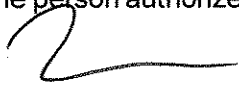
TITLE

E-VERIFY CERTIFICATION FORM

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.



08/05/2024

AUTHORIZED SIGNATURE

DATE

Ronald L. Book, President and CEO

PRINT NAME

TITLE

PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN

In accordance with Section 287.138, Florida Statutes, beginning January 1, 2024, the City of Gainesville (CITY) may not accept a bid on, a proposal for, or a reply to, or enter into, a contract with an entity (Bidder) which would grant the Bidder access to an individual's personal identifying information unless the Bidder provides the City with an affidavit signed by an officer or representative of the Bidder under penalty of perjury attesting that the Bidder does not meet any of the criteria in paragraphs (2)(a)-(c):

- a) The Bidder is owned by the government of a "foreign country of concern" (People's Republic of China, the Russian Federation, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Republic of Cuba, the Venezuelan regime of Nicolás Maduro, or the Syrian Arab Republic, including any agency of or any other entity of significant control of such foreign country of concern);
- b) The government of a "foreign country of concern" (listed above) has a controlling interest in the Bidder;
or
- c) The Bidder is organized under the laws of or has its principal place of business in a "foreign country of concern" (listed above).

AFFIDAVIT

State of Florida
County of Broward

Before me, the undersigned authority, personally appeared Ronald L. Book, who, after being first duly sworn, deposes and says of their personal knowledge the following:

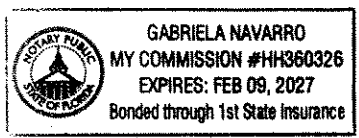
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(name of affiant), who is personally known to me or produced _____ as identification,
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