



City of Gainesville, FL
GG_Financial Services: Purchasing & Contracts

Victoria James, Manager
200 East University Ave, Gainesville, FL 32601

[GREENBERG TRAURIG, LLP] RESPONSE DOCUMENT REPORT

RFP No. CMGR-250016-DH-RFP

STATE LEGISLATURE LOBBYIST FIRM

RESPONSE DEADLINE: August 6, 2024 at 3:00 pm

Report Generated: Tuesday, August 6, 2024

Greenberg Traurig, LLP Response

CONTACT INFORMATION

Company:

Greenberg Traurig, LLP

Email:

garciama@gtlaw.com

Contact:

Margie Garcia

Address:

401 E. Las Olas Blvd. #2000
Fort Lauderdale, FL 33301

Phone:

(954) 768-8211

Website:

www.gtlaw.com

Submission Date:

Aug 6, 2024 4:57 PM

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. RESPONDENT VERIFICATION*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

I hereby propose to provide the goods/services requested in this Solicitation. I agree to hold pricing for at least **60** calendar days from the Solicitation due date. I agree that CITY's terms and conditions herein take precedence over any conflicting terms and conditions submitted for CITY's consideration, and agree to abide by all conditions of this Solicitation.

I certify that all information contained in this Response is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to execute and submit this Response on behalf of the organization as its agent and that the organization is ready, willing and able to perform if awarded.

- [RESPONDENT VERIFICATION.pdf](#)

GT_Response_to_City_of_Gainesville_RFP_CMGR_250016_Verification22.pdf

2. Upload your company's proposal here.*

Please upload your company's proposal here.

GT_Response_to_City_of_Gainesville_RFP_CMGR_250016_Final.pdf

3. DRUG-FREE WORKPLACE CERTIFICATION FORM*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

Whenever two or more bids which are equal with respect to price, quality, and service are received in accordance with Section 287.087, Florida Statutes, preference shall be given to respondents that certify that they have a drug-free workplace.

- [Drug Free Workplace.pdf](#)

GT_Response_to_City_of_Gainesville_RFP_CMGR_250016_Drug_Free_23.pdf

4. e-VERIFY FORM*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

- [e-Verify Form.pdf](#)

GT_Response_to_City_of_Gainesville_RFP_CMGR_250016_E_verify_24.pdf

5. PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN *

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

In accordance with Section 287.05701(2)(a), F.S. (2023), the City may not request documentation of or consider a vendor's social, political, or ideological interests when determining if the vendor is a responsible vendor, and may not give preference to a vendor based on the vendor's social, political, or ideological interests.

- [Foreign Countries of Concer...](#)

GT_Response_to_City_of_Gainesville_RFP_CMGR_250016_Foreign_Countries_25.pdf

6. REFERENCES*

PLEASE DOWNLOAD THE BELOW DOCUMENT, COMPLETE AND UPLOAD WITH YOUR SUBMITTAL.

- [Respondent References.pdf](#)

GT_Response_to_City_of_Gainesville_RFP_CMGR_250016_References_26.pdf

7. NO RESPONSE SURVEY

If you are not bidding, please complete and return the attached form so that we may learn from your comments to improve our solicitations.

- [No Response Survey.pdf](#)

No response submitted

PRICE TABLES

ANNUAL RATE FOR LOBBYIST SERVICES

Include a lump sum ANNUAL rate for the services described in the Solicitation.

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Provide a lump sum ANNUAL rate for the services described in this Solicitation.	1	Year	\$45,000.00	\$45,000.00
TOTAL					\$45,000.00

RESPONDENT'S VERIFICATION FORM

Legal Name of Corporation, Partnership or Individual (as reported to the IRS): Greenberg Traurig, P.A.

D/B/A (Doing Business As): _____

Street Address (No PO Boxes): 101 East College Avenue, Tallahassee, FL 32301

Federal Identification #: 59-1270754

SunBiz #: 601352


State of Incorporation: Florida

1. **ADDENDA ACKNOWLEDGMENT:** Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all): _____
2. My company is a Small Business Enterprise (SBE) or Service Disabled Veteran Enterprise (SDVE) certified with the City of Gainesville Department of Equity and Inclusion.
 YES NO
3. I further acknowledge that:
 Response is in full compliance with the specifications;
 Response is in full compliance with the specifications **except** as specifically stated and explained in detail on sheets attached hereto and labeled "Clarifications and Exceptions".

I hereby propose to provide the goods/services requested in this Solicitation. I agree to hold pricing for at least **60** calendar days from the Solicitation due date. I agree that CITY's terms and conditions herein take precedence over any conflicting terms and conditions submitted for CITY's consideration, and agree to abide by all conditions of this Solicitation.

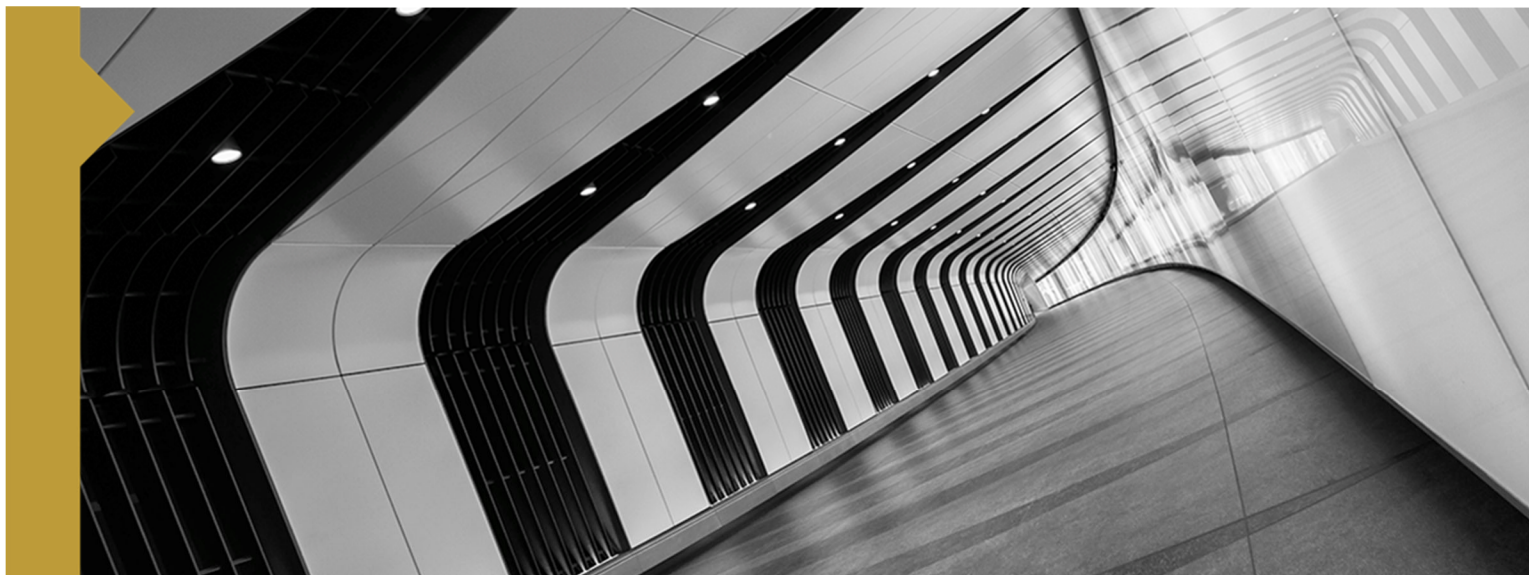
I certify that all information contained in this Response is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to execute and submit this Response on behalf of the organization as its agent and that the organization is ready, willing and able to perform if awarded.

I further certify that this Response is made without prior understanding, agreement, connection, discussion, or collusion with any other person, company or corporation submitting an offer for the same product or service; no officer, employee or agent of CITY owns or will benefit more than 5% from award of this Solicitation; and the undersigned executed this Respondent's Verification with full knowledge and understanding of the matters therein contained.

 8/5/21
AUTHORIZED SIGNATURE DATE
Hayden Dempsey Shareholder
PRINT NAME TITLE
(850) 521-8563 (805) 521-1379
TELEPHONE NUMBER FAX NUMBER
dempseyh@gtlaw.com
E-MAIL ADDRESS

RESPONDENT'S CONTACT
(for additional information)
Hayden Dempsey
NAME
Shareholder
TITLE
(850) 521-8563
PHONE

If Respondent is not an individual, include authorization for the above individual to sign on behalf of the organization



August 6, 2024

Greenberg Traurig's Response to City of Gainesville

CMGR-250016-DH-RFP: State Legislative Lobbyist Firm

Contact Information:

Hayden Dempsey

Shareholder
Chair, Florida Government Law & Policy Practice
Tallahassee
(850) 521-8563
dempseyh@gtlaw.com

Agustin G. Corbella

Senior Director of Government Law & Policy
Tallahassee
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Table of Contents

Cover Letter	3
Firm Overview.....	5
Project Understanding and Approach	7
Proposed Project Staff.....	13
Qualifications.....	18
Business Tax Receipt.....	20
Price.....	21
Respondent Verification.....	22
Drug-Free Workplace Certification Form	23
e-Verify Form	24
Prohibition Regarding Foreign Countries of Concern Form	25
References Form	26
Exceptions to the Contract.....	27

With the exception of information publicly posted or published by Greenberg Traurig on its website or a social media forum, GT's response, including any attachments, is submitted as confidential and/or proprietary information intended for use in connection with your request and remains the property of GT. It may not be publicly posted, published, or shared with any third-party without the prior written consent of GT.

Cover Letter

Via City Procurement Portal

August 6, 2024

Diane Holder
Interim Procurement and Contracts Manager
holderds@cityofgainesville.org

Re: CMGR-250016-DH-RFP

Dear Ms. Holder:

Greenberg Traurig, P.A. (Greenberg Traurig or GT) is pleased to provide the enclosed overview of our state legislative lobbying and advocacy capabilities to the City of Gainesville (City). We are confident that GT can be a champion for the City and enclosed are examples of our experience and successes of representing clients before Florida's legislative and executive branches of government. We understand that the City of Gainesville serves as the cultural, educational, and commercial center for the North Central Florida region. We are confident that our team can provide the City with high quality and meaningful representation in Tallahassee.

With a highly regarded office in Tallahassee, GT is ideally suited to provide the City of Gainesville with high-quality, cost-effective representation to meet your advocacy needs. Our resources would be matched by our zeal and dedication in representing the City. We take immense pride in attending to our clients' goals and concerns and appreciate the complexity of the City's mission. Our team has the established relationships with legislators, legislative committees, and agency staff to be able to represent the City of Gainesville in Tallahassee, as well as a strong record of handling legislative and regulatory matters for our clients.

Our Tallahassee team has represented numerous public and private sector clients since we opened our doors over 30 years ago. With Florida's growing population and ever-changing legislative and regulatory environment, GT remains as an unwavering resource to our clients. GT's public sector clients rely on our knowledge of the process and experience with policy makers as well as our ability to keep them informed of legislation, appropriators, state programs, and regulations.

Our team collaborates with our clients to identify issues and opportunities that are important to accomplishing their objectives. Greenberg Traurig will monitor, track, and report on legislation that would impact the City of Gainesville to ensure the City is always informed. Additionally, we are well equipped to assist in the appropriations process, from the submission of local funding initiative forms and securing sponsors, to engaging the Governor's Office during the veto process. GT will ensure that the City of Gainesville is heard and understood in the halls of the Florida Legislature.

We genuinely appreciate the opportunity to submit this proposal to the City of Gainesville and believe our services will have a positive impact on your community.

Sincerely,

A handwritten signature in black ink, appearing to read "HD", is written over a light blue horizontal line.

Hayden R. Dempsey

Shareholder, Greenberg Traurig, P.A.

101 East College Ave | Tallahassee, FL 32301

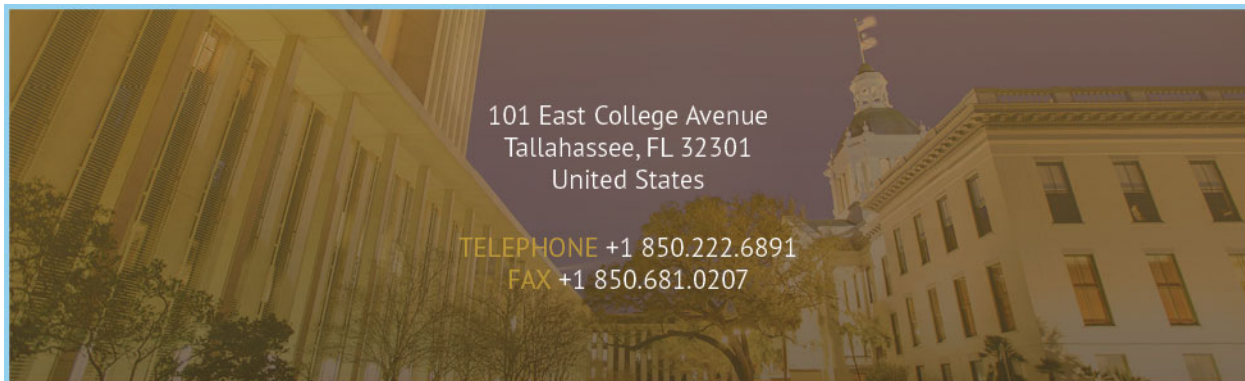
P: 850-521-8563 | F: 850-681-0207

dempseyh@gtlaw.com

Firm Overview

Briefly introduce your firm indicating whether the firm is local, regional, national, or international. Provide a profile of the firm including, but not limited to, the approximate number of professional staff employed.

Recognizing Greenberg Traurig's "Florida Roots, Global Reach," many of the nation's prominent companies, institutions and governments at all levels turn to our firm regularly to solve their complex legal, business, and political issues. From our humble beginnings in 1967 in Miami, Florida, our focus has never changed: **serve clients better**. GT has more than 2,750 attorneys in 47 locations in the United States, Europe and the Middle East, Latin America, and Asia.



GT's Tallahassee office is a full-service lobbying firm, routinely recognized as one of the top firms and lobbying teams in the state. Our team has the relevant experience and subject matter expertise to meet and exceed the City of Gainesville's expectations. We believe we can enhance your representation before the Florida Legislature, Florida Cabinet, and state agencies by working collaboratively with leadership on a proactive legislative plan.

Greenberg Traurig will provide services to the City of Gainesville from our Tallahassee office which is home to the firm's Florida Government Law & Policy Practice. For more than 40 years, our attorneys and lobbyists have worked at the intersection of business, government, and the law. We have the privilege of working with a diverse group of clients to navigate through the state legislative and executive branches as well as the Governor and Cabinet. Our team has built credibility and trust with elected officials and senior staff on both sides of the political aisle, and we are knowledgeable, professional, and diligent in our representation of clients.

Our firm provides clients with regular updates on lobbying activities, sets meetings with legislators, successfully engages in the appropriations process, and effectively advocates for legislation. Each team member also possesses the experience, credibility, and network to build and expand the City of Gainesville's reputation in the minds of legislative and executive decision makers.

GT's additional Florida offices are home to a multidisciplinary legal and governmental policy team with deep Florida roots. With a presence in Fort Lauderdale, Miami, Orlando, Tampa, West Palm Beach, and, of course, Tallahassee, our more than 400 attorneys and lobbyists located in these offices provide a wide range of strategic counsel, lobbying and legal services. These deep ties to the state provide us with a unique appreciation for the City of Gainesville, its contribution to the history of Florida as well as the future success of the state.

Staffing Resources

Greenberg Traurig has 4,850 employees including more than 400 attorneys in our six Florida offices. Collectively, the Tallahassee team has members with decades of experience, the invaluable relationships necessary for success and a proven reputation for getting the job done. The dynamic team includes a former senior staffer to both Governor Scott and Governor Bush, a member of the Constitution Revision Commission and Supreme Court Judicial Nominating Commission, a former chief of staff to a Senate President, and a former deputy chief of staff to Governor DeSantis. This deep experience from working inside state government, combined with many years of representing clients at the state level, allows Greenberg Traurig to help its clients achieve their goals. GT maintains a strong and highly respected bipartisan team that has experience with decision makers at every level of government.

Our Tallahassee team is one of the most highly experienced and seasoned government relations practices in Tallahassee and the state of Florida. With decades' worth of experience in Florida politics, they have helped shape legislation on behalf of governmental entities and private companies, as well as through coalitions and associations. We know the Florida governmental process and understand the importance of bill sponsors, effective engagement in the appropriations process, timing of introducing legislation, drafting of bills and amendments, and committee hearings.

Project Understanding and Approach

Describe your understanding of the objectives and scope of the requested services and your general approach to such. Include a general time frame for being able to respond to CITY requests for specific project proposals.

GT Lobbyist Services

At GT, we believe that “one size does not fit all.” We work closely with clients to identify their goals and jointly develop a strategic approach that recognizes the unique factors, client concerns, and the realization of long-term goals, both substantive and political. We will work with the City Manager, City Commissioner, and city staff to develop the City’s legislative priorities to ensure that your voice is heard in Tallahassee.

Throughout the engagement, our team will be on call and available for consultation, advice, and other services and the City will have access to additional members of the Government Law and Policy Practice. We will work to coordinate a cadence of regularly scheduled conference (or video) calls with the City Manager to provide updates on advocacy efforts.

We know the key to success is communication which is why we strive to always be available for consultation. We will work with the City of Gainesville’s leadership to ensure we fully understand the City’s immediate priorities ahead of the 2025 Regular Legislative Session. Additionally, we will work with leadership to gain insight into the long-term goals of the City. To provide the most valuable representation, GT will engage in a team tailored approach coupled with traditional lobbying strategies to achieve success.

Meeting attendance will be a coordinated effort. Our GT lobbyists will meet with members to advocate on your behalf while also strategically identifying key times when your leadership may be required to be in Tallahassee. If appropriate and desired, GT will secure opportunities to testify at appropriate committee hearings. GT will prepare your representative for testifying before a committee, prior to the meeting. We will also provide context regarding the committee's composition, tendencies, and legislative members. Additionally, we will assist the City in the development of briefing papers, talking points, summaries, correspondence, and preparation for committee testimony.

We commit to identifying and coordinating relevant meetings with key stakeholders within the legislative branch to advocate for the City. Our team has long-standing relationships with State Senator Jennifer Bradley (R-District 6), State Representative Stan McClain (R-District 27), State Representative Chuck Brannan III (R-District 10), State Representative Keith Truenow (R-District 26) and State Representative Yvonne Hinson (D-District 21), and their respective staffs as well as legislators that make up the Alachua County Delegation.

We have a long-standing relationship with the Florida League of Cities, the Florida Association of Counties, and the Florida Chamber of Commerce. We routinely engage with their legislative affairs teams of these groups and can identify the issues impacting the City. We continually review the policy statements submitted by these groups and will identify the issues that may impact the City of Gainesville.

2025 Legislative Session

At the outset, our team will meet with officials in the City to assess specific priorities and formulate a strategic plan, objectives, and timelines. We will work with the City in identifying resources and constraints, such as appropriations timelines, hearing schedules, and calendar issues. Guided by the strategic plan, our team will endeavor to lobby for the agenda.

GT would request that the City identify two to three projects that are the most important to the City and begin preparing the Florida House of Representative’s Appropriations Project Request Form immediately. The deadline for submission for the House forms for the 2025 Session is to be announced, but likely in February. Once submitted, GT will work with the City to also complete the Senate forms.

We will provide timely legislative updates for activities undertaken. The timing of these updates – daily, weekly, or otherwise – will be tailored to the needs of City officials. Further, the updates can be formatted in a manner that is most useful.

As soon as GT is engaged, we recommend the below approach in working towards your goals:

Month	Activity
December 2024 – March, 2025	<ul style="list-style-type: none"> • Meet with City officials to develop 2025 legislative agenda • Review and identify state program dollars available to the City • Review and update past legislative efforts by the City • Review and discuss regional legislation that may impact the City • Attend legislative committee meetings considering legislation or issues relevant to the City • Meet with local delegation members to discuss City issues • Arrange meetings between local delegation and City officials • Finalize City legislation • Identify and secure sponsors of City legislation • Finalize specific budget issues for the City • Attend committees considering legislation and issues relevant to the City • Meet with members of House and Senate committees with jurisdiction over City and local government issues in general and who would likely consider City legislation • Meet with House and Senate Appropriations Chairs and committee members regarding City budgetary issues • Facilitate meetings with City officials and appropriate legislative leaders • Provide regular telephone, video call, or written updates with designated City officials
March – May, 2025: Legislative Session	<ul style="list-style-type: none"> • Meet with the City on a weekly basis • Attend committees considering legislation and issues relevant to the City • Meet with members of House and Senate committees with jurisdiction over City and local government issues in general and who would likely consider City legislation

	<ul style="list-style-type: none"> • Meet with House and Senate Appropriations Chairs and committee members regarding City budgetary issues • Facilitate meetings with City officials and appropriate legislative leaders • Provide regular updates to designated City officials • Coordinate with the Florida League of Cities regarding legislation of interest to cities in general
May – June, 2025	<ul style="list-style-type: none"> • Work with the Governor’s Office regarding legislation either opposed or supported by the City regarding possible signature into law or veto • Work with the Governor’s Office regarding items included in the budget of interest to the City
June – August, 2025	<ul style="list-style-type: none"> • Meetings with City officials to discuss 2026 legislative successes • Meetings with local delegation members regarding 2026 legislative successes and the City’s future needs • Provide post-session legislative update during the General Policy Committee Meeting

Advocacy, Communications, Tracking and Reporting

During interim committee weeks and the legislative session, GT will provide weekly written reports as well as a Legislative Session Summary Report at the end of session. These reports will include information pertaining to any legislative activity of interest to the City as well as the impact of any approved legislation. GT also provides a daily newsletter, Sunshine State Insights (SSI), to provide information relative to Florida politics, cabinet and executive agencies, and the Legislature.

Greenberg Traurig will identify and monitor all issues that may impact the interests of the City of Gainesville throughout this engagement, with a particular focus on issues of local and regional importance such as transportation and road redevelopment, pedestrian safety, affordable housing, homelessness, annexation, cybersecurity, home rule, energy, higher education, historic preservation and other local priorities as defined by the client. We subscribe to LobbyTools and use this as our primary bill tracking and monitoring system. LobbyTools enables us to research bills, statutes, legislators, committees, and calendars for executive agencies and licensing boards, Florida, and national news, press releases, and other essential information. We also monitor agency rulemaking through a state tracking system.

GT is prepared to notify the City of Gainesville immediately of any bills, amendments or proposed rule changes that may have an impact. We will also create a customized report specific to the City of Gainesville to provide the most targeted, up-to-date information available. These reports are sent on a weekly basis during interim committee weeks and the legislative sessions.

A final legislative report, highlighting local legislative and appropriations priorities as well as passed legislation of general interest, will be provided to you within 21 days of the legislature’s Sine Die. Please note further updates will also be provided as the governor vetoes or signs legislation or budget appropriations into law.

GT employs a year-round professional legislative support team that will be fully available to the City throughout this engagement. This team is a vital part of the services offered to our clients. Those services include the following:

- **Legislative Tracking Services:** We identify and follow all bills of interest to our clients with up-to-the-minute notification of hearings and actions in committees as well as on the House and Senate floors. A focused tracking list is developed for each client and updated daily to ensure notification of any

movement on priority bills of interest. Moreover, we make sure that clients receive bills and amendments of impact for review and comment on a timely basis. We work to develop a client-directed reporting plan to ensure that clients are kept up to date at their desired frequency.

- **Monitoring of Committee and Floor Debate:** In addition to the presence of our lobbying team, our support team monitors all debates on legislation of major impact to our clients. We also are equipped, in-house, to monitor committee hearings and floor actions via audio transmission, the Florida Channel, and internet access.
- **Defensive Review of Filed Legislation and Amendments:** Our support team conducts full text searches of all legislation and amendments filed for language impacting our clients. The search is enabled through keyword and statute searches. This capability affords us immediate notification of language entering the process that might be detrimental to our clients.
- **Media Monitoring:** Our support team daily monitors Florida newspapers and blogs for press coverage that is applicable to our clients.
- **Monitoring of Agency Regulatory Activities:** Our team monitors agency activities, ranging from informational memoranda, rule promulgation including workshops and hearings, and office announcements for those issues which could affect our clients.
- **Research and Drafting Services:** The Tallahassee support team is equipped to draft proposed legislation, amendments and talking points on a moment's notice. We also have complete research capabilities.
- **Sunshine State Insights:** The GT team produces and distributes a daily newsletter to ensure all legislative clients receive up to date, relevant political intelligence.

Appropriations

Our team monitors the state appropriations process from start to finish. The City of Gainesville will receive timely updates regarding the following topics that may be impactful:

- Senate Local Funding Initiative Requests
- House Appropriations Projects
- Executive and Cabinet Agency Budget Requests
- Governor's Proposed Budget
- House & Senate Proposed Budget
- Budget Conference Meetings
- Special Sessions
- Vetoes

We will work with the City and City staff to prepare House and Senate local funding requests. We will engage with House and Senate leadership to educate each chamber's respective policy and appropriation chairs and their staff to ensure they fully understand the initiatives and importance of the City. We will strategize with the city's departments and leadership to develop a request that meets the needs of the City and has the highest chance for success.

Additionally, we will secure sponsorship of the project in both chambers. While our long-standing relationships with legislators and leadership are very important, we have, over our 30 years of business, developed deep connections and relationships with House and Senate appropriation committee staff.

During the 2023 and 2024 Regular Legislative Sessions, our team was able to secure \$124 million in appropriations project funding in the 2023-2024 and 2024-2025 General Appropriations Act.

2023-2025 Funded Local Appropriations Projects

Client	Project Title	Funding
City of Bonita Springs	Spring Creek Stormwater Management Improvements	\$5,400,000
City of North Port	Price Boulevard Mitigation and Mobility Project	\$1,500,000
Town of Jupiter	Palm Beach County Loxahatchee River Preservation Initiative	\$985,255
Florida Governmental Utility Authority	Lehigh Acres Utility System Wastewater Treatment Plant No. 1 Nanofiltration	\$470,588
	North Fort Myers Utility System Lift Station Bypass Pump	\$575,000
	North Fort Myers Utility System Lift Station No. 1 Replacement	\$1,441,176
	Lake Panasoffkee Septic to Sewer Treatment and Collection System	\$500,000
The Deering Estate Foundation	Deering Estate Foundation's Field Study Research Center (Phase 2)	\$600,000
Fortress Secured	Ocoee Regional Law Enforcement Training Facility	\$2,000,000
Victory Village	Victory Village – Military Veteran Residential Community	\$2,000,000
Holocaust Documentation & Education Center	Museum Orientation & Multipurpose Theatre	\$1,500,000
Holocaust Documentation & Education Center	Front Door Security Enhancements	\$375,000
Town of Jupiter	Western Indiantown Road Improvement from Jupiter West Plaza to Chasewood Plaza	\$2,425,000
The Deering Estate Foundation	Deering Estate Foundation Environmental Education Initiative	\$500,000
Florida Police Chiefs	Florida Police Chiefs Education & Research Foundation - Police Chief Professional Training Program	\$120,000
Baptist Health South Florida	Baptist Health South Florida Women's Cancer Center at the Miami Cancer Institute	\$2,500,000
Baptist Health South Florida	Florida International University - Wertheim College of Medicine Academic Health Sciences/Clinical Facility	\$100,000,000
Palm Beach County	PACE Slots for Palm Beach County - 100 Slots	\$1,273,801
Total		\$124,165,820

Off Session

Each year, the Florida Legislature develops interim reports and files legislation relating to home rule authority, land use and zoning issues, growth management, city and municipal planning, water resources, economic development initiatives homelessness, mental health and environmental initiatives which can impact local governments. Additionally, there may also be state policy and regulatory actions, and state grant funding opportunities of interest to the City during the period of months following a legislative

session. GT will closely monitor, provide information and guidance on anything requiring action by the City during that time.

Additionally, GT will work closely with the City in developing their legislative advocacy agenda for the following session, including assisting with local legislative delegation meetings and other meetings of local relevance. The “off session” season is the ideal time to work closely with city leaders and staff to identify potential grant opportunities, grow relationships with legislative and executive leadership, identify fellow stakeholders and build coalitions in preparation for the upcoming legislative season. GT will coordinate with the City to provide interim briefings to ensure that we are well prepared to effectively advocate for priorities, as well as manage issues that may arise during the off-season that require assistance with state government.

State Grant Opportunities

Several Florida state agencies are allocated money each year in the state budget to fund state administered grants to local governmental entities. These include but are not limited to grants for resiliency planning efforts, water quality improvements, historical preservation initiatives, and Florida’s Job Growth Grant Fund. The GT team actively pursues these grant opportunities and advocates on behalf of our clients to state agencies.

These grants have provided our local government clients the ability to maximize their impact on their residents to enhance their quality of living. The grants provide economic development impacts by creating jobs and expanding opportunities for local businesses, allows communities to create innovative plans to help diversify their economies and assist with rebuilding in the aftermath of natural disasters.

GT will identify current available funding opportunities that the City of Gainesville may qualify for within various state agencies. The state agencies that provide grant opportunities which may be of interest to the City include: the Florida Department of Environmental Protection, the Florida Department of Commerce, the Florida Fish and Wildlife Conservation Commission, and the Florida Department of State.

We have established relationships with state agency leadership ranging from chiefs of staff and division directors to grant program administrators. These relationships allow us to provide our clients with technical assistance with grants or issues to triage their needs in an efficient manner. Below is a listing of awarded grants some of our clients have received:

FY 2022-2023 State Funded Grant Projects

Client	Grant Title	Funding	State Agency
City of North Port	Florida Job Growth Grant Fund	\$1,690,000	Florida Department of Economic Opportunity
City of North Port	Community Planning Technical Assistance Grant	\$75,000	Florida Department of Commerce
City of North Port	Hurricane Stormwater and Wastewater Assistance Grant Program	\$471,000	Florida Department of Environmental Protection
City of North Port	Rebuild Florida Infrastructure Repair Program	\$1,800,000	Florida Department of Economic Opportunity
City of Bonita Springs	Local Government Emergency Revolving Bridge Loan Program	\$2,000,000	Florida Department of Commerce

Proposed Project Staff

Identify the key personnel who will be directly assigned to this project. State the qualifications and related experience of each member of the proposed project team. In addition, the firm should identify its total number of professional personnel by discipline and training and further describe the total workload during the project period. Indicate which key personnel the firm would have available to allocate to the project.

Hayden Dempsey and Agustin Corbella would both serve as the lead lobbyists for the City of Gainesville and will be responsible for this contract and will have the authority to speak on behalf of the firm.

Additional members of the team will be responsible for the management and coordination of the project. During the course of the project, this may include having regular meetings with the City Project Manager to discuss project progress and identify any risk associated with the success of the project as needed. GT team members will provide monthly progress reports detailing the work completed to date, milestones met, upcoming deliverables, open issues, anticipated problems, and recommended solutions for the City.



Hayden R. Dempsey

SHAREHOLDER

TALLAHASSEE +1 850.521.8563

dempseyh@gtlaw.com | [Detailed Biography](#)

Hayden R. Dempsey is the Chair of the Florida Government Law & Policy Practice. He lobbies on behalf of numerous private and public clients before both the federal and Florida state governments. He regularly represents clients in legislative matters, Medicaid and health policy matters, appropriations, procurement disputes, transportation and infrastructure issues, health care regulatory matters, and election matters. He also focuses on the lobbying of insurance and other regulatory issues before the Office of Insurance Regulation and the Florida Legislature.

Hayden has broad governmental experience, having served in four governors' administrations. Hayden served as Special Counsel to Gov. Rick Scott, where he oversaw the Legislative Affairs Office. Hayden previously served as Legislative Affairs Director, Deputy General Counsel, and Legislative Counsel for Gov. Jeb Bush. He started his professional career working for Gov. Bob Martinez and Gov. Lawton Chiles.

Hayden represented the presidential campaigns of Bush-Cheney '04, Florida and McCain-Palin '08, and the gubernatorial campaigns of Gov. Rick Scott, Gov. Charlie Crist, and Gov. Jeb Bush. Hayden also represented Congressman Vern Buchanan in the 2006 election contest relating to the office of Representative from the Thirteenth Congressional District of Florida.

Hayden is a four-time Ironman triathlon competitor.

Concentrations

- Governmental affairs

- Appropriations
- Medicaid and health care policy and regulation
- Insurance regulation and legislation
- Transportation and infrastructure
- Administration and regulatory litigation
- Procurement
- Election law

Education

- J.D., Nova Southeastern University Shepard Broad Law Center, 1994
- B.A., Political Science, Wake Forest University, 1990

Admissions

- Florida
- U.S. District Court for the Northern District of Florida



Roger (Beau) N. Beaubien

OF COUNSEL

TALLAHASSEE +1 850.425.8558

beau.beaubien@gtlaw.com | [LinkedIn](#) | [Detailed Biography](#)

Roger (Beau) Beaubien is a member of the Government Law & Policy Practice in Greenberg Traurig’s Tallahassee office. Prior to joining the firm, Beau served as Deputy Chief of Staff and Director of Cabinet Affairs in Florida Governor Ron DeSantis’s administration. In this role, he oversaw all operations of the Office of Cabinet Affairs and provided policy and operational oversight of a number of state agencies including the Department of State, Department of Corrections, and Department of Juvenile Justice. His private practice experience includes advising on matters related to ethics and elections. He has provided counsel to various clients including candidates, campaigns, political committees, and political parties on the complexities of Florida’s campaign finance and election laws. Beau has also represented clients before the Florida Elections Commission and the Commission on Ethics. Beau’s additional governmental experience includes serving as Assistant Attorney General and Special Counsel in the office of Attorney General Pam Bondi. He has served in major roles on transition teams and gubernatorial campaigns.

Concentrations

- Election law
- Campaign finance
- Ethics
- Administrative law

Education

- J.D., Florida State University College of Law, 2012

- B.A., University of Florida, 2005

Admissions

- Florida



Agustin G. Corbella[∞]

SENIOR DIRECTOR

TALLAHASSEE +1 850.222.6891

corbella@gtlaw.com | [Detailed Biography](#)

Agustin G. Corbella, Senior Director of the Government Law & Policy Practice of the firm's Tallahassee office, focuses his practice on legislative and executive branch lobbying and public policy advocacy. With over 30 years of experience working in and with state and federal government, as well as state and national campaigns, he is widely recognized as one of the 100 most influential people in Florida politics. Prior to joining Greenberg Traurig in 2004, Gus served as Chief of Staff to the Florida Senate President, staff director for the Majority Offices of both the Florida Senate and the Florida House of Representatives and worked for a Member of the United States Congress. His role as an advocate and chief advisor to government's most prominent leaders has provided Gus with a broad knowledge of the process and issues before the Florida Legislature, and state and federal government.

Concentrations

- Legislative branch representation before the Florida Senate and Florida House of Representatives
- Executive branch representation before the Governor, Cabinet, and state agencies
- Telecommunications
- Health Care
- Transportation and Infrastructure
- Gaming
- Procurement
- State appropriations
- Entertainment

Education

- M.P.A., Florida State University, 1996
- B.A., Political Science and International Relations, New York University, 1992

[∞] Not admitted to the practice of law.



Fred E. Karlinsky

SHAREHOLDER

FORT LAUDERDALE +1 954.768.8278

TALLAHASSEE +1 850.222.6891

karlinskyf@gtlaw.com | [LinkedIn](#) | [Twitter](#) | [Detailed Biography](#)

Fred Karlinsky is a Shareholder and Co-Chair of Greenberg Traurig’s Global Insurance Regulatory and Transactions Practice Group. Fred has over 30 years of experience representing the interests of insurers, reinsurers, and a wide variety of other insurance-related entities. He is a recognized authority on national insurance regulatory and compliance issues, has taken a leadership position in many insurance trade organizations, and has been listed in *The Best Lawyers in America*, *Super Lawyers*, *Florida Trend 500*, and *Florida Trend’s* “Legal Elite” for his work in insurance law.

Recognized as the only Band 1 Florida insurance lawyer by *Chambers & Partners* and one of the most influential leaders in Florida politics by *City & State Florida* and *Influence Magazine*, Fred has in-depth knowledge of insurance compliance matters and has been a primary strategist in virtually all types of Florida insurance-related legislative initiatives.

In addition to his role with Greenberg Traurig, Fred has been an Adjunct Professor of Law at Florida State University College of Law since 2008. Since 2014 Fred has served on and currently chairs the Florida Supreme Court Judicial Nominating Commission (JNC), where five of the seven current sitting Justices of the Florida Supreme Court have been appointed during Fred’s tenure on the JNC.

Concentrations

- Insurance regulatory law
- Insurance transactional matters
- Insurance legislation
- Executive, legislative, and municipal government affairs
- Governmental law
- Corporate representation
- Health care

Education

- J.D., Florida State University College of Law, 1992
- B.S., University of Miami, 1989

Admissions

- Florida
- England and Wales
- Supreme Court of the United States
- U.S. Court of Appeals for the Eleventh Circuit
- U.S. Court of Federal Claims

- U.S. District Court for the Southern District of Florida
- U.S. District Court for the Middle District of Florida
- U.S. District Court for the Northern District of Florida
- U.S. Tax Court



Timothy F. Stanfield

SHAREHOLDER

TALLAHASSEE +1 850.222.6891

stanfieldt@gtlaw.com | [LinkedIn](#) | [Detailed Biography](#)

Timothy F. Stanfield is a Shareholder with the Florida Government Law & Policy Practice. He represents a broad array of private and public-sector clients before the Florida Legislature, Cabinet and State agencies. Tim’s practice is largely focused on regulated industries to include insurance, land use, and alcoholic beverages, including addressing ‘tied house evil’ issues. He also represents local governments, trade associations, and clients participating in Florida’s procurement process. Tim has more than a dozen years of lobbying experience and is known within Florida’s Capitol for his deep subject matter knowledge and strategic thinking.

Tim also provides clients with regulatory legal and consulting services. Tim has obtained a variety of permits, licenses, and approval certificates from state and local government agencies. He maintains working relationships within state departments and agencies, including the Department of Financial Services, Office of Insurance Regulation, Department of Economic Opportunity, Department of Transportation, Department of Health, Agency of Health Care Administration, Department of Business and Professional Regulation, and the Department of Management Services.

Concentrations

- Insurance
- Economic development
- Tied house evil (alcoholic beverages)
- Land use
- Hemp
- Local government

Education

- J.D., Florida Coastal School of Law, 2006
- B.A., Business Administration with a focus in Food and Resource Economics, University of Florida, 2002

Admissions

- Florida

Qualifications

The response to this solicitation should address each of the Minimum qualifications. Bidders must provide documentation which demonstrates their ability to satisfy all of the minimum requirements.

MINIMUM QUALIFICATIONS

A. A minimum of ten (10) years providing professional legislative consulting and lobbying services including five (5) years providing such services to local government(s).

In addition to the resumes provided previously, below is a chart of our proposed team members with a brief summary of their years of experience.

B. Each person engaged in lobbying services on behalf of the City of Gainesville must be registered as a legislative and executive lobbyist with the State of Florida.

Our proposed team members who would provide lobbying services on behalf of the City of Gainesville are registered as legislative and executive lobbyists with the State of Florida.

C. No current litigation pending between the bidder and the CITY.

GT does not have any litigation pending with the City.

D. Bidder has paid all debts owed to the CITY.

GT does not have any debts owed to the City.

E. Bidder possesses all required licenses.

Our proposed attorneys and professionals have all required licenses. Please see the team biographies for the states where they are registered.

Qualifications

GT team members have significant legislative consulting and lobbying services experience for many clients, including services to local governments such as the City of Bonita Springs, City of North Port, Town of Jupiter, and Broward County Board of Commissioners.

GT Team	Qualifications
Hayden R. Dempsey <i>Shareholder</i> <i>Tallahassee</i>	<ul style="list-style-type: none"> Registered lobbyist since 1999 Chair, GT Florida Government Law & Policy Practice 20 years in the GT Government, Law and Policy Practice Previously served in four governors' administrations
Roger N. Beaubien <i>Of Counsel</i> <i>Tallahassee</i>	<ul style="list-style-type: none"> Registered lobbyist since 2019 Over 2 years in the GT Government, Law and Policy Practice Over 5 years of experience in Florida executive branch positions Over 5 years at the Coates Law Firm in Tallahassee, specializing in administrative law with a focus on ethics and elections

<p>Agustin G. Corbella <i>Senior Director</i> <i>Tallahassee</i></p>	<ul style="list-style-type: none"> • Registered lobbyist since 2004 • 20 years in the GT Government, Law and Policy Practice • Served for a decade in numerous senior staff positions within the legislative branch
<p>Fred E. Karlinsky <i>Shareholder</i> <i>Fort Lauderdale &</i> <i>Tallahassee</i></p>	<ul style="list-style-type: none"> • Registered lobbyist since 1996 • Nearly 10 years in the GT Government, Law and Policy Practice • Adjunct Professor of Law at FSU College of Law since 2008 • Over 15 years at Colodny Fass, P.A., a governmental consulting, and business law firm for insurance industry
<p>Timothy F. Stanfield <i>Shareholder</i> <i>Tallahassee</i></p>	<ul style="list-style-type: none"> • Registered lobbyist since 2007 • Over 5 years in the GT Government, Law and Policy Practice • Over 9 years as a senior advisor at Buchanan Ingersoll & Rooney, a governmental consulting and regulatory legal practice and over 4 years as an associate at Colodny Fass • Former Assistant General Counsel for Florida League of Cities from 2007 to 2010

Business Tax Receipt

If Local Preference is Requested, a copy of the firm's Business tax receipt and Zoning Compliance Permit should be submitted with the Statement of Qualifications if a local preference is requested.

Not applicable.

Price

Price format shall include a lump sum annual rate for the services described in the Solicitation. Contractor shall provide a monthly invoice and be paid a determined amount agreed to over the term of this agreement. Approved travel costs shall be billed monthly by the Contractor and shall not exceed three (3) percent of the total contract amount.

ANNUAL RATE FOR LOBBYIST SERVICES

Include a lump sum ANNUAL rate for the services described in the Solicitation.

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Provide a lump sum ANNUAL rate for the services described in this Solicitation.	1	Year	\$3,750/month	\$45,000/year
Total	\$45,000				

RESPONDENT'S VERIFICATION FORM

Legal Name of Corporation, Partnership or Individual (as reported to the IRS): Greenberg Traurig, P.A.

D/B/A (Doing Business As): _____

Street Address (No PO Boxes): 101 East College Avenue, Tallahassee, FL 32301

Federal Identification #: 59-1270754

SunBiz #: 601352


State of Incorporation: Florida

1. **ADDENDA ACKNOWLEDGMENT:** Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all): _____
2. My company is a Small Business Enterprise (SBE) or Service Disabled Veteran Enterprise (SDVE) certified with the City of Gainesville Department of Equity and Inclusion.
 YES NO
3. I further acknowledge that:
 Response is in full compliance with the specifications;
 Response is in full compliance with the specifications **except** as specifically stated and explained in detail on sheets attached hereto and labeled "Clarifications and Exceptions".

I hereby propose to provide the goods/services requested in this Solicitation. I agree to hold pricing for at least **60** calendar days from the Solicitation due date. I agree that CITY's terms and conditions herein take precedence over any conflicting terms and conditions submitted for CITY's consideration, and agree to abide by all conditions of this Solicitation.

I certify that all information contained in this Response is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to execute and submit this Response on behalf of the organization as its agent and that the organization is ready, willing and able to perform if awarded.

I further certify that this Response is made without prior understanding, agreement, connection, discussion, or collusion with any other person, company or corporation submitting an offer for the same product or service; no officer, employee or agent of CITY owns or will benefit more than 5% from award of this Solicitation; and the undersigned executed this Respondent's Verification with full knowledge and understanding of the matters therein contained.

 8/5/21
AUTHORIZED SIGNATURE DATE
Hayden Dempsey Shareholder
PRINT NAME TITLE
(850) 521-8563 (805) 521-1379
TELEPHONE NUMBER FAX NUMBER
dempseyh@gtlaw.com
E-MAIL ADDRESS

RESPONDENT'S CONTACT
(for additional information)
Hayden Dempsey
NAME
Shareholder
TITLE
(850) 521-8563
PHONE

If Respondent is not an individual, include authorization for the above individual to sign on behalf of the organization

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that

Greenberg Traurig, P.A. does:

(Name of Bidder)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.


AUTHORIZED SIGNATURE

8/5/24
DATE

Hayden Dempsey
PRINT NAME

Shareholder
TITLE

E-VERIFY CERTIFICATION FORM

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) ~~the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement.~~ Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

*Greenberg Traurig will not use any subcontractors.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.



8/5/24

AUTHORIZED SIGNATURE

DATE

Hayden Dempsey

Shareholder

PRINT NAME

TITLE

PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN

In accordance with Section 287.138, Florida Statutes, beginning January 1, 2024, the City of Gainesville (CITY) may not accept a bid on, a proposal for, or a reply to, or enter into, a contract with an entity (Bidder) which would grant the Bidder access to an individual's personal identifying information unless the Bidder provides the City with an affidavit signed by an officer or representative of the Bidder under penalty of perjury attesting that the Bidder does not meet any of the criteria in paragraphs (2)(a)-(c):

- a) The Bidder is owned by the government of a "foreign country of concern" (People's Republic of China, the Russian Federation, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Republic of Cuba, the Venezuelan regime of Nicolás Maduro, or the Syrian Arab Republic, including any agency of or any other entity of significant control of such foreign country of concern);
- b) The government of a "foreign country of concern" (listed above) has a controlling interest in the Bidder;
or
- c) The Bidder is organized under the laws of or has its principal place of business in a "foreign country of concern" (listed above).

AFFIDAVIT

State of Florida
County of Leon

Before me, the undersigned authority, personally appeared Hayden Dempsey who, after being first duly sworn, deposes and says of their personal knowledge the following:

- 1. I am the chair/shareholder (title) of Greenberg Traurig PA (Bidder).
- 2. I attest under penalty of perjury that the Bidder does not meet any of the criteria in Section 287.138(2)(a)-(c), Florida Statutes, stated above.

Sworn to and subscribed before me this 07th day of August, 2024, by Hayden Dempsey (name of affiant), who is personally known to me or produced _____ as identification, and did take an oath.

Lily Huggins (name of notary)
Notary Public
My Commission Expires: 10/29/2027



REFERENCE FORM

Name of Bidder: Greenberg Traurig, P.A.

Provide information for three references of similar scope performed within the past varies years. You may include photos or other pertinent information.

#1 Year(s) services provided (i.e. 1/2022 to 12/2023): 12/08/2004 to present

Company Name: City of North Port

Address: 4970 City Hall Blvd.

City, State Zip: North Port, FL 34286

Contact Name: Jerome Fletcher, City Manager

Phone Number: (941) 429-7076

Fax Number: _____

Email Address: jfletcher@northportfl.gov

#2 Year(s) services provided (i.e. 1/2022 to 12/2023): 01/09/2023 to present

Company Name: City of Bonita Springs

Address: 9101 Bonita Beach Road

City, State Zip: Bonita Springs, FL 34135

Contact Name: Arleen Hunter, City Manager

Phone Number: (239) 949-6262

Fax Number: _____

Email Address: arleen.hunter@cityofbonitasprings.org

#3 Year(s) services provided (i.e. 1/2022 to 12/2023): 01/13/2023 to present

Company Name: Town of Jupiter

Address: 210 Military Trail

City, State Zip: Jupiter, FL 33458

Contact Name: Frank Kitzerow, Town Manager

Phone Number: (561) 741-2214

Fax Number: _____

Email Address: frankk@jupiter.fl.us

Exceptions to the Contract

6. Indemnification

Contractor shall indemnify the City, its officials, ~~agents~~ and employees, and hold it harmless from suits, actions, damages, liability, expenses, losses and costs, including, but not limited to reasonable attorney's fees in connection with loss of life, bodily or personal injury, or property damage arising from or occasioned **proximately caused** by ~~any act or omission or~~ negligence or intentional wrongdoing on the part of the Contractor and other persons employed or utilized by the Contractor.

8. Insurance

B. Prior to the effective date of this Contract, Contractor shall provide to City a certificate of insurance certifying such insurance and naming City as additional insured. ~~and that City will be notified in writing at least thirty (30) days before any such insurance is canceled or materially changed.~~

C. ~~Insurance must be written by a company licensed to do business in the State of Florida and satisfactory to City.~~

GT Response: If engaged to perform work under this RFP, we would agree to add the City only as an additional insured under our General Liability Policy. Also, GT does not agree to provide (30) days written notice prior to any cancellation, non-renewal, or material change to any policy. Finally, GT cannot assure that the Professional Liability policies will always be written by a company or companies licensed to do business in the State of Florida and approved by the City, as often the companies associated with the firm's carrier are global, or Lloyd's syndicates.

13. E-Verify

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; ~~and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement.~~ Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

GT Response: GT does not agree to bind subcontractors to this provision or to make any certifications or representations on behalf of subcontractors related to their compliance with federal and state immigration laws, although we expect them to comply with applicable law in this regard.

16. Records and Right-to-Audit

GT will provide to the City, upon request, its client records, documents and invoices with respect to the work performed by Greenberg Traurig under the contract, consistent with the attorney-client privilege and other ethical requirements. Greenberg Traurig cannot agree to the auditing of its files or records that will allow access to its facilities, but will respond to requests for specific information.

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that

Greenberg Traurig, P.A. does:

(Name of Bidder)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.


AUTHORIZED SIGNATURE

8/5/24
DATE

Hayden Dempsey
PRINT NAME

Shareholder
TITLE

E-VERIFY CERTIFICATION FORM

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) ~~the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement.~~ Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

*Greenberg Traurig will not use any subcontractors.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.



8/5/24

AUTHORIZED SIGNATURE

DATE

Hayden Dempsey

Shareholder

PRINT NAME

TITLE

PROHIBITION REGARDING FOREIGN COUNTRIES OF CONCERN

In accordance with Section 287.138, Florida Statutes, beginning January 1, 2024, the City of Gainesville (CITY) may not accept a bid on, a proposal for, or a reply to, or enter into, a contract with an entity (Bidder) which would grant the Bidder access to an individual's personal identifying information unless the Bidder provides the City with an affidavit signed by an officer or representative of the Bidder under penalty of perjury attesting that the Bidder does not meet any of the criteria in paragraphs (2)(a)-(c):

- a) The Bidder is owned by the government of a "foreign country of concern" (People's Republic of China, the Russian Federation, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Republic of Cuba, the Venezuelan regime of Nicolás Maduro, or the Syrian Arab Republic, including any agency of or any other entity of significant control of such foreign country of concern);
- b) The government of a "foreign country of concern" (listed above) has a controlling interest in the Bidder;
or
- c) The Bidder is organized under the laws of or has its principal place of business in a "foreign country of concern" (listed above).

AFFIDAVIT

State of Florida
County of Leon

Before me, the undersigned authority, personally appeared Hayden Dempsey who, after being first duly sworn, deposes and says of their personal knowledge the following:

- 1. I am the chair/shareholder (title) of Greenberg Traurig PA (Bidder).
- 2. I attest under penalty of perjury that the Bidder does not meet any of the criteria in Section 287.138(2)(a)-(c), Florida Statutes, stated above.

Sworn to and subscribed before me this 07th day of August, 2024, by Hayden Dempsey (name of affiant), who is personally known to me or produced _____ as identification, and did take an oath.

Lily Huggins (name of notary)
Notary Public
My Commission Expires: 10/29/2027



REFERENCE FORM

Name of Bidder: Greenberg Traurig, P.A.

Provide information for three references of similar scope performed within the past varies years. You may include photos or other pertinent information.

#1 Year(s) services provided (i.e. 1/2022 to 12/2023): 12/08/2004 to present

Company Name: City of North Port

Address: 4970 City Hall Blvd.

City, State Zip: North Port, FL 34286

Contact Name: Jerome Fletcher, City Manager

Phone Number: (941) 429-7076

Fax Number: _____

Email Address: jfletcher@northportfl.gov

#2 Year(s) services provided (i.e. 1/2022 to 12/2023): 01/09/2023 to present

Company Name: City of Bonita Springs

Address: 9101 Bonita Beach Road

City, State Zip: Bonita Springs, FL 34135

Contact Name: Arleen Hunter, City Manager

Phone Number: (239) 949-6262

Fax Number: _____

Email Address: arleen.hunter@cityofbonitasprings.org

#3 Year(s) services provided (i.e. 1/2022 to 12/2023): 01/13/2023 to present

Company Name: Town of Jupiter

Address: 210 Military Trail

City, State Zip: Jupiter, FL 33458

Contact Name: Frank Kitzerow, Town Manager

Phone Number: (561) 741-2214

Fax Number: _____

Email Address: frankk@jupiter.fl.us