

RFQ-FPUR-230010-GD-0-2023/GD-Continuing CM Professional Services for Minor Projects



Letter of Interest

October 30, 2023

City of Gainesville –Procurement Division PO Box 490 Station 32 Gainesville FL 32627

Re: RFQ-FPUR-230010-GD-0-2023/GD- Continuing CM Professional Services for Minor Projects

Members of the selection Committee.

Blackwater Construction Services LLC is pleased to submit our qualifications for the RFQ-FPUR-230010-GD-0-2023/GD-Continuing CM Professional Services for Minor Projects. Blackwater Construction Services understands that it takes a unique skill set and proactive thinking to complete a projects. By coordinating with all stakeholders to ensure all projects are built to City of Gainesville standards, Florida Building codes, and the needs of the user groups, Blackwater Construction Services gives each client the best service with transparency, honesty, and constant communication during the process. Our staff has over 150 years of experience working in the commercial construction industry with many of those years working for public entities. The experience our staff has received from working on these projects will ensure your project will be completed on time and within budget.

We look forward to working with you on the RFQ-FPUR-230010-GD-0-2023/GD- Continuing CM Professional Services for Minor Projects

Sincerely,

Blackwater Construction Services LLC

Derek Dykes President

derek@blackwatercsllc.com

352-644-3453



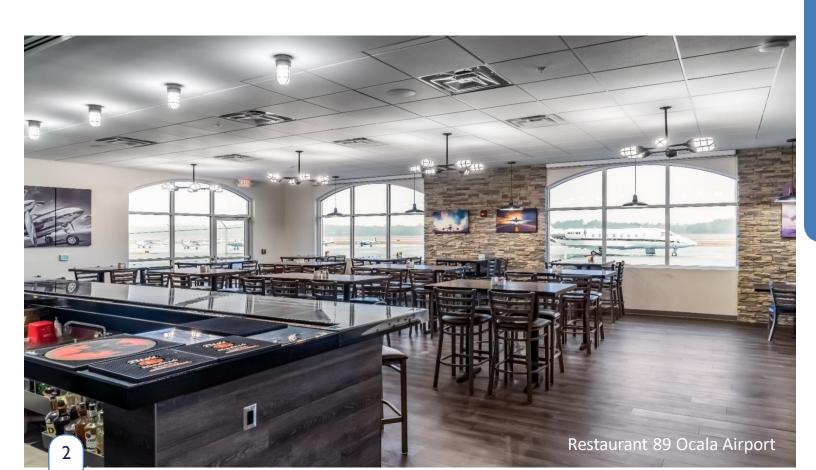






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REQUIRED FORM A

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RESPONDENT VERIFICATION FORM

REQUEST FOR QUALIFICATIONS FPUR-230010-GD

Continuing Construction Management Professional Services for Minor Projects

1.	RESPONDENT CONTACT INFORMATION
	Legal Name of Respondent's Company (as reported to IRS): Blackwater Construction Services LLC
	DBA:
	Authorized Representative Name/Title: Derek Dykes- President
	E-mail Address: derek@blackwatercsllc.com
	Street Address: 3403 NW 97th Blvd Ste 20
	City, State, Zip: Gainesville FL 32606
	Mailing Address (if different):
	City, State, Zip:
	Telephone: (352) 372-7220 Fax: ()
2.	a. Respondent is not in arrears to City upon any debt, fee, tax or contract: ☐ Respondent IS in arrears ☐ Respondent IS in arrears b. Respondent is not a defaulter, as surety or otherwise, upon any obligation to City: ☐ Respondent IS in default ☐ Respondent IS in default
3.	ACKNOWLEDGEMENT OF ADDENDA Respondents who receive this bid from sources other than City of Gainesville Procurement Division or DemandStar.com MUST contact the Procurement Division prior to the due date to ensure any addenda are received in order to submit a responsible and responsive offer. Uploading an incomplete document may deem the offer non-responsive, causing rejection.
	ADDENDA ACKNOWLEDGMENT: Prior to submitting this offer, I have verified that all addenda issued to date are

considered as part of my offer.

Addenda received (list all) #



REQUIRED FORM A

(Page 2 of 2)

SIC	GNER'S PRI	INTED NAME: Derek Dykes	DATE: 10/30/2023
SIC	GNATURE C	OF AUTHORIZED REPRESENTATIVE:	
	☐ Propos	sal is in full compliance with the Specifications except as specifical	ly stated and attached hereto.
		sal is in full compliance with the Specifications.	
req		et forth herein; and,	
		form, I acknowledge I have read and understand, and my firm of	complies with all General Conditions and
		sessing a diversity and inclusion policy will have no effect on the C ly being requested for information gathering purposes.	DWNER's consideration of your submittal,
	If yes, plea	se attach a copy of the policy to your submittal.	
8.		Y AND INCLUSION company have a policy on diversity and inclusion?	S 🗵 NO
	If the answ	er is "NO", please state reason why:	
		er is "YES", provide a copy of SunBiz registration or SunBiz Docu	ment Number (# <u>L170001883</u>)26
7.	Is Respond Florida?	RED TO DO BUSINESS IN THE STATE OF FLORIDA dent registered with Florida Department of State's, Division of Co YES NO (refer to Part 1, 1.6, last paragraph)	
6.		EMPLOYMENT IDENTIFICATION NUMBER 82-2712584	
		business qualified, in accordance with the City of Gainesville's Snervice-Disabled Veteran Business?	
		business qualified, in accordance with the City of Gainesville's Smmall Business?	
5.		D SMALL BUSINESS AND/OR SERVICE DISABLED VETERAN .3 for qualifying information)	BUSINESS STATUS
	A copy of y	our Business Tax Receipt should be included in your submission	if you are requesting Local Preference:
	⊠ NO		
	☐ YES	•	
4.		REFERENCE (Refer to 8.2 for qualifying information) erence requested:	



REQUIRED FORM B DRUG-FREE WORKPLACE

The undersigned respondent in accordance with Florida Statute 287.087 hereby certifies that

Blackwater	Construction	Services	LLC	does:
Name of Responder	nt			

- Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use
 of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against
 employees for violations of such prohibition.
- Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drugfree workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
- Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Respondent's Signature

10/30/2023

Date



REQUIRED FORM C E-VERIFY CERTIFICATION FORM

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.

Blackwater Construction Services	
Bidder's Name	
Derek Dykes- President	
Printed Name/Title of Authorized Representative	
	10/30/2023
Signature of Authorized Representative	Date



REQUIRED FORM D CUSTOMER PROJECT HISTORY

NAME OF RESPONDENT: Blackwater Construction Services

Provide information for three projects of similar scope performed within the past three (3) years. You may include photos or other pertinent information. Please verify that the contact information you are providing is current and correct.

UF Health Shands Hospi	tal			
1600 Archer Road				
Gainesville, FL 32607				
Fred Roberts	Phone Number:	352-474-7447		
robbef@shands.ufl.edu				
UF Health 1280 Conference Reno				
\$425,000				
April 2020	Project Finish Date:	August 2020		
T				
	С			
13859 Progress Blvd				
Alachua, FL 32615				
Bradley Metzler	Phone Number:	352-359-1297		
bradley.metzler@thermofisher.com				
TF Warehouse Renovatio	ns			
\$3.4 million				
March 2022	Project Finish Date:	October 2022		
City of Gainesville Wi	ld Spaces			
PO Box 490 Station 24				
Gainesville, FL 32627				
Peter McNiece	Phone Number:	352-514-8992		
mcniecePR@GainesvilleFL.gov				
Forrest Park Improvements				
\$2.9 million				
March 2023	Project Finish Date:	September 2023		
	Gainesville, FL 32607 Fred Roberts robbef@shands.ufl.edu UF Health 1280 Confere \$425,000 April 2020 ThermoFisher Scientifi 13859 Progress Blvd Alachua, FL 32615 Bradley Metzler bradley.metzler@thermo TF Warehouse Renovatio \$3.4 million March 2022 City of Gainesville Wi PO Box 490 Station 24 Gainesville, FL 32627 Peter McNiece mcniecePR@GainesvilleFF Forrest Park Improvements \$2.9 million	Gainesville, FL 32607 Fred Roberts Phone Number: robbef@shands.ufl.edu UF Health 1280 Conference Reno \$425,000 April 2020 Project Finish Date: ThermoFisher Scientific 13859 Progress Blvd Alachua, FL 32615 Bradley Metzler Phone Number: bradley.metzler@thermofisher.com TF Warehouse Renovations \$3.4 million March 2022 Project Finish Date: City of Gainesville Wild Spaces PO Box 490 Station 24 Gainesville, FL 32627 Peter McNiece Phone Number: mcniecePR@GainesvilleFL.gov Forrest Park Improvements \$2.9 million		



Derek Dykes

President-Preconstruction Manager Project Experience

During Derek's 21-year career, he has experience with almost every type of construction, from million-dollar residential custom homes to multi-million-dollar governmental projects. Derek has completed over 200 projects of various types, including vertical construction, interior renovations, and horizontal projects, all of which require special knowledge to complete. Derek has renovated over 1.5 million square feet within occupied spaces for higher educational, K-12, industrial, medical offices, veterinary offices, and hospital facilities.

As preconstruction manager, Mr. Dykes will meet with the project team during pre-construction and the design phase to ensure the project is being designed within budget, present value engineering options, and ensure timely submission of budget estimates to owners for their review and choice of cost options. Once a GMP is approved Mr. Dykes duties will be complete and the Blackwater appointed project manager will assume the construction activities.



Total Experience: 21 years

Certifications

CGC 1533394 OSHA 30 HR

LEED Accredited Professional

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Forest Park Improvements	2023	14,500SF	\$2.6 million
TCAVI Surgery Center Renovations	2020	10,000 SF	\$3 million
8 th Ave Resurfacing and Streetscape-City of Gainesville	2015	3.00 miles	\$5.2 million
Bluford Ave Streetscape- Multiple Phases	2017	1.25 mile	\$9.8 million
City of Hawthorne Athletic Park	2019	2 acres	\$300,000
IFAS Grad house and Field Lab Ground Up	2018	11,400SF	\$1.9 million
UF Veterinary Medical Dentistry Addition	2018	14,000 SF	\$4.8 million
City of Clermont Victory Pointe Park	2017	6 acres	\$10.24million
UF Yon Hall 2nd and 3rd Floor Renovations	2016	32,000SF	\$1.8million
Jonesville Park Baseball and Softball Fields Construction	2012	5 acres	\$3 million
Santa Fe College Charles R Perry Construction Institute	2010	33,000SF	\$5.7 million
Santa Fe College Building W MEP Renovations	2009	88,000SF	\$4.4 million



Jack McDonald

Senior Project Manager Project Experience

Jack's 14-year career began hands-on working in the field before becoming a residential construction intern while in school. Jack had already started work as a full-time residential superintendent building custom homes before graduating from the UF Rinker school of Construction Management in May of 2014. Since April of 2015, Jack has been involved with the delivery of over 45 projects on the University of Florida campus as a superintendent, assistant project manager, or project manager. In the same capacity off campus, Jack has delivered over 15 projects each in the \$100,000 – \$2,500,000 range for the City of Gainesville, CRA of Gainesville, COG Public works department, City of Williston, Alachua County, and Thermo Fisher Scientific.

Some of Jack'sduties as Project Manager will include meeting with the entire project team regularly during pre-construction, conducting regularly scheduled OAC meetings, managing the project financials, and day-to-day communication with the Design Team and Owner Team. This will be to ensure that all necessary documentation is submitted in compliance with the guidelines set forth under this continuing services contract. Jack's Primary goal is to move our projects forward with a proactive approach and a client-first mentality.



Total Experience:

14 years

Certifications

OSHA 30 HR

Infection Control Risk Assessment

First Aid and CPR Trained

Advanced MOT

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Thermo-fisher TF 1 Renovations	2023	20,000 SF	\$2.9 million
Thermo-fisher cGMP Warehouse Expansion	2022	25,000 SF	\$3.4 million
Thermo-fisher UPS Upgrade	2020	5,000 SF	\$1.25 million
City of Williston New City Hall Building Design Build	2018	14,000 SF	\$2.5 million
UF McKnight Brain Institute - Ground Floor Lab Renovation	2019	4,500 SF	\$1.25million
UF Human Resources Renovations	2019	30,000SF	\$1.85 million
IFAS 1265Renovation	2017	5,000 SF	\$750,000
UF Health SMP Infusion Renovations	2017	6,000 SF	\$1.4million
UF Criser Hall Registrars Lobby	2016	5,000 SF	\$400,000
UF Health PET CT Scan	2015	3,000 SF	\$400,000
City of Gainesville Bo Diddly Park Renovations	2015	45,000SF	\$1.9 million



Nicholas Yaeger

Project Manager **Project Experience**

As project manager of Blackwater Construction, Nick will coordinate submittals and purchasing with the trade contractors and suppliers. Will also track down and review submittals with the design team and owner team. Nick will work with the Superintendent to ensure paperwork for trade contractor contracts and change orders are up to date and accurate.

Throughout Nick's 8-year career, he has worked in various roles and position in the construction field. He started working in the field as a residential superintendent for a track home builder. After 5 years working in the residential construction industry, Nick transitioned to the commercial construction industry. Nick started in the commercial industry as a project engineer and then has worked his way to an assistant project manager.



Total Experience: 8 years Certifications OSHA 30 HR

First Aid and CPR

Trained

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Forest Park Improvements	2023	5 acres	\$2.9 million
Thermo-fisher cGMP Warehouse Expansion	2022	25,000 SF	\$3.4 million
Thermo-fisher UPS Upgrade	2020	5,000 SF	\$1.25 million
ALAM Phase 1 Expansion	2020	14,500 S F	\$2.6 million
IFAS Grad house and Field Lab Ground Up	2019	11,400 S F	\$1.9 million
City of Williston New City Hall Building Design Build	2018	14,000 SF	\$2.5 million
IFAS 1265 Renovation	2017	5,000 SF	\$750,000



Julie Lado

Assistant Project Manager Project Experience

As assistant project manager of Blackwater Construction, Julie will coordinate submittals and purchasing with the trade contractors and suppliers. Will also track down and review submittals with the design team and owner team. Julie will work with the Superintendent to ensure paperwork for trade contractor contracts and change orders are up to date and accurate.

Throughout Julie's 8-year career, he has worked in various roles and positions.. After 5 years working in the dental and medical field, Julie transitioned to the commercial construction industry. Julie started in the commercial industry as a project engineer and then has worked her way to an assistant project manager.



Total Experience:

2 years

Certifications

OSHA 30 HR

First Aid and CPR Trained

Personal Project	Experience	DATE	SIZE	DOLLAR VALUE
Thermo-fisher TF	1 Renovations	2023	20,000 SF	\$2.9 million
Thermo-fisher co	GMP Warehouse Expansion	2022	25,000 SF	\$3.4 million
Thermo-fisher U	P\$ Upgrade	2020	5,000 SF	\$1.25 million
ALAM Phase 1Ex	kpansion	2020	14,500 S F	\$2.6 million



Ted Herman

Senior Superintendent

Project Experience

As superintendent of Blackwater Construction, Ted will coordinate on-site construction once the project gets into the construction phase. Ted will complete and implement project safety everyday on-site by coordinating the daily safety and sub-coordination meetings. Ted will complete a quality control check on products being installed each day and then coordinate with subcontractors each day for upcoming work

activities and material deliveries. Ted controls the project site from day one of construction until the last day of the punch-list.

Throughout Ted's 25-year career, he has worked in various roles and positions in the construction field. He started working in concrete and masonry field working as a foreman for his family concrete company and worked his way up to a superintendent for both concrete and masonry divisions. He became a commercial superintendent 12 years ago and has completed various projects ranging from \$100,000 to \$12 million. Below are a few projects that he has worked on and completed as a superintendent.



Total Experience:

25 years

Certifications

OSHA 30 HR

Infection Control Risk Assessment

First Aid and CPR Trained

Advanced MOT

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Thermo-fisher cGMP Warehouse Expansion	2022	25,000 SF	\$3.4 million
Clarence R Kelly Community Park	2021	3 acres	\$2.9 million
TCAVI Surgery Center Renovations	2020	10,000 SF	\$3 million
IFAS Grad house and Field Lab Ground Up	2019	11,400 S F	\$1.9 million
City of Williston New City Hall Building Design Build	2018	14,000 SF	\$2.5 million
Hard Rock Hotel Renovations	2015-2017	110,000 S F	\$16.5 million
Grey/Robinson Attorney Renovations	2014	28,000 SF	\$2.8 million
Ball Janik Renovations	2013	4,000 SF	\$210,000
Phoenix Salons Boca Raton	2013	8,000 SF	\$480,000
Phoenix Salons Lake Mary	2013	10,000 SF	\$570,000



Leo Torres

Project Superintendent **Project Experience**

As superintendent of Blackwater Construction, Leo will coordinate on-site construction once the project gets into the construction phase. Leo will complete and implement project safety everyday on-site by coordinating the daily safety and subcoordination meetings. Leo will complete a quality control check on products being installed each day and then coordinate with subcontractors each day for upcoming work activities and material deliveries. Leo controls the project site from day one of construction until the last day of the punch-list.

Throughout Leos 20-year career, he has worked in various roles and position in the construction field. He started as a carpenter in the residential and commercial industry installing casework and trim. He worked his way to a foreman of the trim crew and then eventually the casework crew. He became a commercial superintendent 5 years ago and has completed various projects ranging from \$100,000 to \$3 million. Below are a few projects that he has worked on and completed as a superintendent.



Total Experience: 20 years Certifications OSHA 30 HR

First Aid and CPR

Trained

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Fernandina Beach Fire Station 02	2022	16,000 sf	\$4.5 million
Hernando Beach Fire Station 06	2021	5,000 sf	\$2.1 million
Inspired Living Assisted Living Facility- General Trades Package	2020	100,000 sf	\$800,000
Tampa Community Behavioral Hospital – General Trades Package	2019	20,000 sf	\$1 million

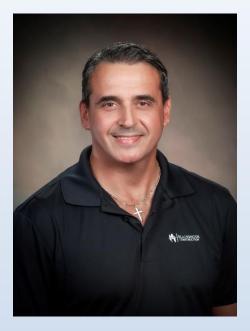


Greg Caruso

Project Superintendent Project Experience

As superintendent of Blackwater Construction, Greg will coordinate on-site construction once the project gets into the construction phase. Greg will complete and implement project safety everyday on-site by coordinating the daily safety and subcoordination meetings. Greg will complete a quality control check on products being installed each day and then coordinate with subcontractors each day for upcoming work activities and material deliveries. Greg controls the project site from day one of construction until the last day of the punch-list.

Throughout Greg's 10-year career, he has worked in various roles and position in the construction field. He started as a maintenance foreman at University of Florida. He then stated a commercial demolition and general trades company that he owned and operated for several years. He became a commercial superintendent 5 years ago and has completed various projects ranging from \$100,000 to \$3 million. Below are a few projects that he has worked on and completed as a superintendent.



Total Experience: 10 years Certifications

OSHA 30 HR First Aid and CPR Trained

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Buchholz Bldg. 8&9 Roof and HVAC Replacement	2023	10,000 SF	\$1.5 million
TF 1 Renovations	2022	22,000 SF	\$2.2 million
TF Warehouse Renovations	2021	10,000 SF	\$3.2 million
TCAVI Surgery Center Renovations	2020	10,000 SF	\$3 million



Esteban Morales

Project Superintendent **Project Experience**

As superintendent of Blackwater Construction, Esteban will coordinate on-site construction once the project gets into the construction phase. Esteban will complete and implement project safety everyday on-site by coordinating the daily safety and sub-coordination meetings. Esteban will complete a quality control check on products being installed each day and then coordinate with subcontractors each day for upcoming work activities and material deliveries. Esteban controls the project site from day one of construction until the last day of the punch-list.

Throughout Esteban's 5-year career, he has worked in various roles and position in the construction field. He started as a carpenter building houses and then moved into the commercial industry. He has also worked as the Foreman of a commercial surveying crew for a local surveying company. He became a commercial superintendent 3 years ago and has completed various projects ranging from \$100,000 to \$3 million. Below are a few projects that he has worked on and completed as a superintendent.



Total Experience:

5 years

Certifications

OSHA 30 HR

First Aid and CPR Trained

Personal Project Experience	DATE	SIZE	DOLLAR VALUE
Rainbow Springs Ranger Stations	2023	2,000 SF	\$500,000
Dragon Fly Bar Renovations	2022	1,000 SF	\$125,000
Howard Bishop Bldg. 26 Renovations	2021	2,000 SF	\$150,000
Ruth Kirby Ranger Residence	2021	2,000 SF	\$350,000
Tampa Behavioral Hospital – General Trades package	2020	10,000 SF	\$1 million



Kevin Rudd

<u>Assist Project Superintendent</u> Project Experience

As superintendent of Blackwater Construction, Kevin will coordinate on-site construction once the project gets into the construction phase. Kevin will complete and implement project safety everyday on-site by coordinating the daily safety and subcoordination meetings. Kevin will complete a quality control check on products being installed each day and then coordinate with subcontractors each day for upcoming work activities and material deliveries. Kevin controls the project site from day one of construction until the last day of the punch-list.

Throughout Kevin's 15-year career, he has worked in various roles and position in the construction field. He started as working in the commercial painting field as a painted and then quickly moved to a paint foreman. He later then went to work for Sherwin Williams as their commercial paint salesman. He became a commercial superintendent 1 years ago and has completed various projects ranging from \$100,000 to \$3 million. Below are a few projects that he has worked on and completed as a superintendent.



Total Experience: 15 years Certifications

OSHA 30 HR First Aid and CPR Trained

Personal Project Experience	DA TE	SIZE	DOLLAR VALUE
Middleburg High School Cafeteria Addition	2023	3,000 SF	\$1.5 million
Forest Park Improvements	202 3	5 acres	\$3 million
Fort King New Restroom Building	202 2	500 sf	\$150,000
Spurgeon Aquatics Center Renovations	202 2	6,000 sf	\$1.7 million



CONSTRUCTION AND PROJECT MANAGEMENT

Our team has delivered all types of minor projects from road construction projects, to interior renovations, and new ground up buildings with each type of project having a similar but different approach in planning. For road construction you ensure that you plan for the maintenance of traffic first because without a safety traffic pattern, you will not have a successful project for interior renovations you plan on how you are affecting the surrounding areas around your project, so you ensure those areas stay in operation and remain unaffected by the project you are completing.

We know every project requires little to no laydown area and Blackwater succeeds in these types of project. 90% of Blackwater's projects are interior renovations that have no laydown area and require you to use materials as you need them and don't allow you to keep large amounts of materials onsite. On projects like these we understand that the projects are in areas of high congestion and won't allow for multiple trucks to be parked or deliveries to be sent during high volume times. We ensure deliveries are made on off peak hours i.e., 6-7 AM or after 5PM and require subcontractors to drop off gang toolboxes to store tools onsite and will not require trucks to be park on site but rather offsite.

Blackwater Construction can provide BIM Coordination which includes 3D MEP coordination and as-built documentation. We have an in-house BIM coordinator that will produce estimates, clash detection, and as-builts documentation. By working with our MEP subcontractors to coordinate the project in pre-construction we will be able to identify any potential conflicts within the structure and send those to the design team to review and create a solution before we get into construction to save construction time. We also update the 3D model monthly with any changes from the field.

The Blackwater Team has extensive experience with these types of projects and the obstacles they can involve. This specific project team will be detail-oriented and embrace the requirements of the owners, architects, and review boards ensuring we have meetings in the preconstruction phase to guarantee site conditions and as-built conditions are found and documented. On these projects the major obstacle is determining what the owner expects and keeping true to those wants and expectations. Throughout the design phase, Blackwater will plan to see those expectations through the construction phase while keeping the project under budget and on time. Getting as much information from the owner up front will ensure the project will stay on schedule and within budget.

PROCUREMENT, MANAGEMENT, AND COORDINATION OF TRADE SUBCONTRACTORS

Blackwater provides an atmosphere of fair and competitive bid solicitation, and we see it as one of the most important aspects of construction management. We have access to more than 560 subcontractors around the State of Florida through the Building Connected integrated bid management system, which also hosts performance analytics, relationship tracking, and an up-to-date contact database. We will use this platform to reach out to a diverse pool of trade contractors and vendors.

We also cultivate an extensive network of reliable, pre-qualified trade subcontractors which has been established for working with those subcontractors over the past 20 years. Choosing the right subcontractors for your project is key to achieve the best quality for the best value. Also, it's the key for a successful project to ensure the subcontractor chosen has the expertise and knowledge to work on COG projects. Blackwater knows the capacity of each subcontractor we work with and would not try out a certain subcontractor on a COG project without the correct qualifications. Blackwater uses a proactive method to stopping scope gaps in contract by ensuring we review the full scope of the project with each subcontractor and review each sheet on the drawing with every subcontractor so each one knows and understands the full scope of the project and how it relates to their scope of work.



PROCUREMENT, MANAGEMENT, AND COORDINATION OF TRADE SUBCONTRACTORS

Blackwater will hold sealed bids not only for delivered hard copies, but also through our online platform program building connected so then we can open all electronic bids and hard copies all at the same time. We document these through using bid tabs and bid documents that are then are signed off by the person opening the bids with Blackwater and as the person witnessing them from COG. Once all the bid tabs and documents (scope letter, award letters, and Contracts) are complete they are then scanned and uploaded to UF BIM 360 we will also send an email to the COG project manager notifying it was completed and Blackwater keeps a file for future uses.

All of Blackwater pay applications, change orders, and change order proposals are developed by the project manager on that specific project. However, all pay application items (for example subcontractor pay applications, supplier invoices, receipts for general conditions items) all will be coordinated with Blackwater's accounting department to ensure that all items are submitted accurately the first time. Blackwater's accounting department with coordinate closely with the COG fiscal department and review department so no requested items or information gets lost in translation. Also, this will allow for an easy communication vessel and information to flow from one entity to the other.

While the blackwater's project manager is involved and initiates the pay application, they will also follow up and ensure the pay application gets completed and processed through all the steps (along with the help of our accounting department).

It's the project mangers and the accounting dept responsibility to ensure our trade contractors are submitting the proper back information i.e., pay applications and invoices that will be approved by COG fiscal dept.

COMMISSIONING AND SUSTAINIBILTY

All of Blackwater's Field staff has completed at least one project that included building commissioning. Some of our superintendent's have completed multiple projects. Our superintendents are aware of how critical it is in getting the MEP trades involved in the process of checking and signing off on the pre-functional check list and correcting any issues that are found during the pre-check. If all issues are resolved at pre-check, the functional checklist will go much smoother. Lastly our superintendents keep meticulous records of all the checklists during the project.







COST ESTIMATING AND CONTROL

Blackwater Construction specializes in proactive construction services, By entering a project at the 60% design development, we can provide constructability reviews, value engineering recommendations, and guarantee that the project design does not exceed the client's budget. Clients benefit from preconstruction services due to the fast-tracked project scheduling, reduced risk, increased transparency, vested responsibility, and value-added coordination. Blackwater begins each GMP by identifying all the scope items that are shown on the drawings and then going onsite to identify any potential conflicts or other items that we see in the field that could begin a potential cost issue in the future of the project. By doing these extensive field surveys we identify potential cost items that can be either added into our GMP as allowances and/or these items can be noted on the final drawings for subcontractors to review and bid at bidding. In addition, we compare the field conditions to items that we are going to be install to accurately give more information to the designers and how they show their details o the final design.

By completing an intensive plan review of the drawings and review of the field conditions Blackwater can ensure that the GMP will come in on budget and ensure the project will obtain enough money for the project. The last step is to back check all the specifications and ensure they are in compliant with the COG standards at the 60% design development phase, so it doesn't come up after the 100% drawings are complete or during construction.



SCHEDULING

Blackwater Construction is very sensitive to the message that is delivered to the end users and is diligent in determining any potential material delivery pitfall prior to disseminating the final project schedule. Our schedules are organized into three major categories: Pre-construction, Construction, and Project Closeout. Pre-planning upfront drives the overall success of the project. The milestone schedule will be communicated early in the Pre- construction phase, so the entire project team understands and knows when activities will be taking place, and everyone can plan effectively. The milestone schedule is developed along with the GMP, so the project manager and the superintendent work together to identify timelines, durations, and milestones. Once the project is in construction the project manager and superintendent work together to update the schedule on the project. The superintendent is in control of the schedule during the construction phase.



SCHEDULING

During the pre-construction phase of the project our pre-con team, PM, and our superintendent creates a Milestone schedule for the project to include all the critical milestones for that project. From that milestone schedule, our superintendent creates a 3-week look ahead that forecasts the work that is happening for each three-week period from the start to finish of the milestone schedule. The 3-week look ahead uses the milestone schedule as a guide and then breaks down each milestone activity into a daily activity. This allows to not only to effectively communicate the daily goals for each subcontractor onsite, but also allows to have effective coordination and communications with the subcontractors, inspectors, design team, and COG. These 3-week schedules will be communicated each week and will project the next three weeks construction activities, deliveries, inspections, and outages.

The weather in North Central Florida is tricky in the summer so when trying to complete a project during the months of April – September we always plan on a few weather days in the schedule because it will rain in the afternoon and cause delays in the schedule. Also, in the winter months of December, January, and February there are some days that get below 50 degrees and since we can work all year in Florida, and we schedule appropriately. For example, we know scheduling stucco and painting for the exterior but plan for a few days where the cold weather or raining conditions could impede work or possibly damage finish work for a few hours after the installation.





Blackwater Construction knows that you are only given a certain amount of time to design and construct a project so fast-track projects are necessary. While we have limited time to complete the construction Blackwater plans and coordinates extensively with the subcontractors, architect, and engineer to ensure that all design specifications are met and installed properly. Each material submittal is crosschecked by multiple parties. We understand how critical it is to verify that design review comments are fully implemented into the design documents. Prior to construction, all comments from the start of the project are reviewed to validate that the issue has been addressed or to document how the issue was modified by more recent changes. It's an asserted effort by our project managers and superintendents to review and back check materials when they are delivered to the site and then check for proper installation during the installation to catch any issues earlier.



SAFETY

From start to finish, there is nothing more important than safety—for COG staff, visitors, our subcontractors, and any other person affected by this construction project. We will have daily safety meetings in the morning to review that day's activities and the associated job hazards. We will provide a site-specific safety manual for the project for all employees and subcontractors to adhere to. We communicate this with signage and constant email notifications. We set clear barricades for the public with temporary fencing, dust separation, visual, and noise separation to ensure our site eliminates any hazards, distractions, and complaints from the public.

While the site superintendent has the ultimate oversight for site safety it is up to every person onsite to comply and maintain personal safety for them and their co-workers. Blackwater has a zero-tolerance policy when it comes to safety items and maintains its culture of safety through weekly toolbox talks and regular inspections. Everyone on our staff has aminimum of 30-hour OSHA training, CPR, and first aid. We constantly provide opportunities for our employees to continue to advance their knowledge of OSHA, CPR, first aid, equipment operation, and more. We take a proactive approach to safety management by conducting and logging weekly safety meetings at each project. Each of our subcontractors is contractually required to participate in our safety program.

If werecognize a concern in the field, all work stops, and the concern is addressed immediately. Maintaining asafe job site requires front-end planning with our subcontractors. This involves taking into consideration the concerns and issues that directly affect a facility's operations, including personnel daily practices and procedures, event schedules, heavy traffic times, and flow of traffic around and within a project site. On site safety drives all aspects of achieving an incident-free job-site, and each project presents unique challenges.

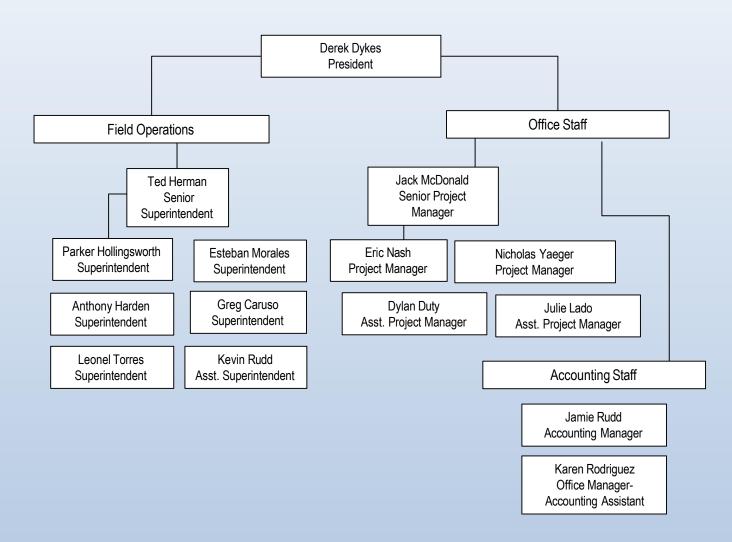
SUPPLIER DIVERSITY

Blackwater is a non-certified women owned business so making sure we use diverse trade contractors and vendors is extremely important. Blackwater has worked for several municipalities and government entities and none of them have a certain usage percent on any of our projects. However, based on our experiences over the year we have given a usage of diverse supplier over 5 of our projects. The preconstruction manager and the project manager champions the effort to ensure we prequalify a diverse base of trade contractors and suppliers depending on the scope of work for the project.

Project	Description of services	Contract Value	Business Classification	Goal Participation	Achieved Participation
TCAVI Surgery Center Renovations	Renovation	\$2.9 million	S/W/M	15%	Over
ALAM Diborane Phase 1	New Construction/ Renovations	\$2.7 million	S/W/M	10%	Over
SMP 2-3-4 th Floor Restrooms Renovation	Renovations	\$265,000	S/W/M	20%	Over
Thermo-Fisher CGMP	Renovations	\$3.4 million	S/W/M	N/A	
Thermo-Fisher Rotary UPS	New Construction	\$1.4 million	S/W/M	N/A	

Company Organizational Chart







BLACKWATER CONSTRUCTION SERVICES

Bonding





October 17, 2023

City of Gainesville FL 200 E University Ave Gainesville FL 32601

RE: Blackwater Construction Services, LLC

RFQ-FPUR-230010-GD-0-2023/GD- Continuing CM Professional Services for Minor Projects

To Whom It May Concern:

This is to advise you that our office provides bid, performance, and payment bonds for Blackwater Construction Services, LLC. The name of their surety is The Cincinnati Insurance Company, which carries an A.M. Best Rating of A+ XV, and it is listed in the Department of Treasury's Federal Register.

Based upon normal and standard underwriting criteria at the time of the request, The Cincinnati Insurance Company should be in a position to provide Blackwater Construction Services, LLC bonds for a single project in the amount of \$4,000,000.00 and an aggregate in excess of \$35,000,000. We reserve the right to review final contractual documents, bond forms, and obtain satisfactory evidence of funding prior to final commitment to issue bonds, and we cannot assume liability to any third party, including you, if we do not execute said bonds.

Blackwater Construction Services, LLC is an excellent contractor and we hold them in highest regard. We feel extremely confident in our contractor and encourage you to offer them an opportunity to execute any upcoming projects.

If you should have any questions, please do not hesitate to give me a call.

Sincerely,

Carrie

Jessica Reno License Agent and Surety Specialist

1000 Central Avenue

Suite 200

St. Petersburg, FL 33705

P: 727.209.1803

F: 727.209.1335

W: nielsonbonds.com



Employee Credentials



September 07, 2016

Derek Dykes P.O box 1867 Keystone heights, FL 32656 United States

Derek:

The Green Building Certification Institute's records indicate that you passed the LEED® Professional Exam™. The following are the details for your exam appointment:

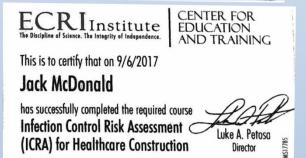
Exam Track	Exam Date	Result	9
LEED AP (New Construction)	03/27/2009	Pass	G

By passing the LEED AP exam, you are now recognized as a LEED AP by GBCI. Your GBCI # is 0010306744.

Thank you for your participation in the LEED® Professional Credentialing program, and we wish you luck in your endeavors towards a sustainable built environment.

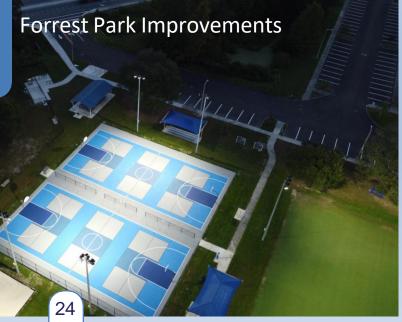
Sincerely

Credentialing Staff Green Business Certification Inc.





Training Center Na	ame Pren	nedics Inc	TN 202	259
TC Info	www.preme www.AEDr		1 TC 877-367-3	3233 x8
Course Location		: Center for 0	-,	m
Instructor Name		Hart 041503	Inst. ID 21671	#
Holder's Signature	lest		2	
© 2015 Ame	ncan Heart Association	Tampering with this ca	ard will alter its appear	rance. 15-18







Certificate of Insurance

ACORD °

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/17/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRO	DUCER				CONTAC NAME:	T Laura Bel	ı			
Bro	Brown & Brown of Florida, Inc.			PHONE (386) 333-6137 FAX (A/C, No. Ext): (386) 323-9117				323-9117		
P.O	. Box 2412				E-MAIL ADDRES	Laura Rol	l@bbrown.con	1		
l						IN	SURER(S) AFFOR	RDING COVERAGE		NAIC #
Day	ytona Beach			FL 32115-2412	INSURE	RA: Admiral	Insurance Con	npany		24856
INSU	JRED				INSURE	RB: AmGUA	RD Insurance	Company		42390
l	BLACKWATER CONSTRUCTION	N SE	RVIC	ES, LLC	INSURE	Rc: Westche	ster Surplus L	ines Insurance Company		10172
l	3715 NW 97TH BLVD				INSURE	RD: Traveler:	s Property Cas	ualty Company of America		25674
l	SUITE B				INSURE	RE: America	n Builders Insu	rance Company		11240
	GAINESVILLE			FL 32606	INSURE	RF: Evanstor	ton Insurance Company			35378
СО	VERAGES CER	TIFIC	ATE	NUMBER: 22-23/23-24				REVISION NUMBER:		
IN C	HIS IS TO CERTIFY THAT THE POLICIES OF I IDICATED. NOTWITHSTANDING ANY REQUI ERTIFICATE MAY BE ISSUED OR MAY PERTI XCLUSIONS AND CONDITIONS OF SUCH PO	REME AIN, TI LICIE	NT, TE HE INS S. LIM	ERM OR CONDITION OF ANY SURANCE AFFORDED BY THE IITS SHOWN MAY HAVE BEEN	CONTRA E POLICI	CT OR OTHER ES DESCRIBE ED BY PAID CI	R DOCUMENT OF THE PROPERTY OF	WITH RESPECT TO WHICH T	HIS	
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	CLAIMS-MADE OCCUR							EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,00 \$ 150,	000,00
l							MED EXP (Any one person)	\$ 1,00	0	
A				CA000043767-02		11/29/2022	11/29/2023	PERSONAL & ADV INJURY	\$ 1,00	000,00
l	GEN'L AGGREGATE LIMIT APPLIES PER							GENERAL AGGREGATE	\$ 2,00	000,00
l	POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG	\$ 2,00	000,00
	OTHER:								\$	
	AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT (Ea accident)	\$ 1,00	000,00
l	ANY AUTO							BODILY INJURY (Per person)	\$	
В	OWNED SCHEDULED AUTOS ONLY			BLAU355387		BODILY INJURY (Per accident)	\$			
l	HIRED NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$			
l								PIP	\$ 10,0	000
	✓ UMBRELLA LIAB ✓ OCCUR							EACH OCCURRENCE	\$ 5,00	000,00
Α	EXCESS LIAB CLAIMS-MADE			GX000004965-02		11/29/2022	11/29/2023	AGGREGATE	\$ 5,00	000,00
	DED RETENTION \$ 0								\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY							➤ PER STATUTE OTH- ER		
lε	ANY PROPRIETOR/PARTNER/EXECUTIVE		N/A WCV034033300		11/29/2022	11/29/2023	E.L. EACH ACCIDENT	\$ 1,00	000,00	
Ι -	(Mandatory in NH)					. 7,20,2022		E.L. DISEASE - EA EMPLOYEE	Đ .	00,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT	\$ 1,00	00,000
	CONTRACTORS EQUIPMENT							LEASED/RENTED	\$200	0,000
D	CONTINUOTORS EQUIPMENT			QT-660-8S788205-TIL-22		11/29/2022	11/29/2023			

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

SEE NOTES FOR POLICY COVERAGE FORMS
RFQ-FPUR-230010-GD-0-2023/GD- CONTINUING CM PROFESSIONAL SERVICES FOR MINOR PROJECTS

CERTIFICATE HOLDER		CANCELLATION
CITY OF GAINESVILLE PURCHASING DIVISION PO BOX 490 STATION 32		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
1000010000100002		AUTHORIZED REPRESENTATIVE
GAINESVILLE	FL 32627	Jan Carlo

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ACORD 25 (2016/03)



Certificate of Status

State of Florida Department of State

I certify from the records of this office that BLACKWATER CONSTRUCTION SERVICES, LLC is a limited liability company organized under the laws of the State of Florida, filed on September 5, 2017.

The document number of this limited liability company is L17000188326.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on January 19, 2023, and that its status is active.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Sixth day of February, 2023



Secretary of State

Tracking Number: 7297872084CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication



Contractors License

Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

DYKES, DEREK STEVEN

BLACKWATER CONSTRUCTION SERVICES, LLC 3715 NW 97TH BLVD., STE. B GAINESVILLE FL 32606

LICENSE NUMBER: CGC1533394

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at MyFloridaLicense.com



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