

2024-121X



Request for Qualifications

FPUR-230010-GD

**CONTINUING CONSTRUCTION
MANAGEMENT PROFESSIONAL
SERVICES FOR MINOR PROJECTS**

Sterling Builders Group, LLC

5800 NW 39th Ave

Suite 101A

Gainesville, Florida 32606



STERLING

BUILDERS GROUP, LLC

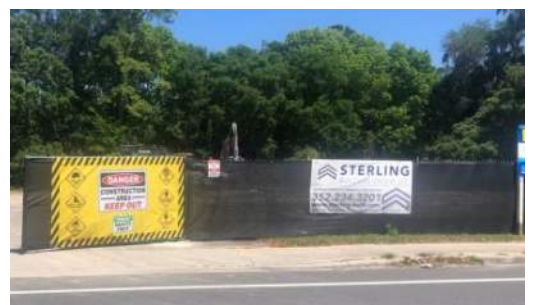
An Overview of Services Provided by Sterling

Sterling Builders Group, LLC is a licensed general contractor and certified small business with Alachua County. We are located in Gainesville, Florida and primarily support the construction market within the local Gainesville community. Our firm was founded in 2014 and since that time we have been committed to bettering our local community.

Supporting the City of Gainesville (CoG) and GRU by participating in future minor contracts accomplishes both of these goals. We would be extremely honored to be given the opportunity to assist the City of Gainesville team with future projects. Further to this point, Sterling Builders Group is also currently working with the University of Florida for their 3-year term minors contract for projects \$4mm and below.

As a construction manager, we will support the CoG team by executing and managing new construction, renovations as well as repair scopes of work. This would include, but not be limited to, preconstruction services, developing cost estimates and GMPs, assisting in the development of and meeting LEED goals, and most importantly, safely and expediently constructing each project while meeting all of the owner's specified requirements.

Our proposed project team includes employees who have significant construction experience previously managing projects for GRU, the University of Florida, the City of Gainesville as well as other clients who are committed to high standards of safety, quality, and performance. Our VP of Commercial Construction, Christopher Mincey, is a professional engineer and licensed general contractor who has 16+ years of construction experience in heavy concrete construction in the water/waste water, power generation, and industrial markets. In addition, Sterling's owner and founder, Rob Edmunds, is a licensed general contractor. He has 14+ years of construction experience and has also previously executed a significant amount of work for Trimark, the University of Florida and UF Health.



An Overview of Services Provided by Sterling

Sterling Builders Group, LLC (SBG) acting as a Construction Manager for the City of Gainesville and Gainesville Regional Utilities is prepared to execute a wide array of projects. We have an extensive subcontractor network who have extensive experience working within the Gainesville proper area. Our capabilities consist of constructing new ground up projects, renovations, remodeling, roofing repairs, fire system modifications, MEP upgrades, safety upgrades, etc. One significant differentiation between our firm and others is that due to our size, we have the ability to be flexible and manage minor projects both large and small.

Our preconstruction services are comprised of budget generation, interfacing with the end client and A/E teams to provide constructability reviews and feedback. We are currently working to have one of our team members LEED BD+C certified so we can better deliver in providing our clients with LEED planning and LEED certification. Our preconstruction team will work diligently with you in order to determinate the most efficient and cost-effective way to construct each aspect of a project.

Due to being a certified small business, much of the preconstruction services provided by SBG are completed by the same team members who are ultimately responsible for construction management and oversight. This consistency of personnel throughout the design, construction and closeout process generally creates a more pleasant experience for the entire project team. Likewise, during project closeout and through the warranty period the same team will support the City of Gainesville team with commissioning, as-builts, warranty issue abatement, etc.

The SBG team is experienced in providing the following:

- Preconstruction Activities
- Iterative Estimating
- DD Budget Development
- CD Budget Development
- Schedule Development
- Bid Scope Development
- Bid Tab Review and Leveling
- Subcontractor Vetting
- Individual Back-Ground Checks
- Site Utilization Planning
- Coordinated Building Access
- User Communication and Planning
- Coordinated Building Access
- Schedule of Values Development
- RFI Development and Tracking
- Site Phase Planning
- Change Order Audit Reviews
- Subcontractor Management
- Schedule Management
- Solution Based Partner
- Commissioning
- BIM
- LEED Tracking and Verification
- Close-Out Coordination
- Schedule Close-Out
- Warranty Follow Through
- Warranty Tracking
- Being Your Trusted Partner



Example: Construction Dust and Debris Mitigation Throughout Construction

REQUIRED FORM A
(Page 1 of 2)

RESPONDENT VERIFICATION FORM

REQUEST FOR QUALIFICATIONS
FPUR-230010-GD
Continuing Construction Management Professional Services for Minor Projects

1. RESPONDENT CONTACT INFORMATION

Legal Name of Respondent's Company (as reported to IRS): STERLING BUILDERS GROUP, LLC
DBA: _____
Authorized Representative Name/Title: CHRIS MINCEY, VP OF COMMERCIAL CONSTRUCTION
E-mail Address: CHRIS@STERLING-BUILT.COM
Street Address: 5800 NW 39TH AVE; STE 101A
City, State, Zip: GAINESVILLE, FL 32606
Mailing Address (if different): _____
City, State, Zip: _____
Telephone: (352) 234-3201 Fax: (_____) _____

2. DECLARATIONS OF DEBT AND DEFAULT

- a. Respondent is not in arrears to City upon any debt, fee, tax or contract:
 Respondent is NOT in arrears
 Respondent IS in arrears
- b. Respondent is not a defaulter, as surety or otherwise, upon any obligation to City:
 Respondent is NOT in default
 Respondent IS in default

3. ACKNOWLEDGEMENT OF ADDENDA

Respondents who receive this bid from sources other than City of Gainesville Procurement Division or DemandStar.com MUST contact the Procurement Division prior to the due date to ensure any addenda are received in order to submit a responsible and responsive offer. Uploading an incomplete document may deem the offer non-responsive, causing rejection.

ADDENDA ACKNOWLEDGMENT: Prior to submitting this offer, I have verified that all addenda issued to date are considered as part of my offer.

Addenda received (list all) # NONE

REQUIRED FORM A
(Page 2 of 2)

4. LOCAL PREFERENCE (Refer to 8.2 for qualifying information)
Local Preference requested:

- YES - ALACHUA COUNTY CERTIFIED SMALL BUSINESS
 NO

A copy of your *Business Tax Receipt* should be included in your submission if you are requesting Local Preference:

5. QUALIFIED SMALL BUSINESS AND/OR SERVICE DISABLED VETERAN BUSINESS STATUS
(Refer to 8.3 for qualifying information)

- a. Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Small Business? YES NO
- b. Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Service-Disabled Veteran Business? YES NO

6. FEDERAL EMPLOYMENT IDENTIFICATION NUMBER
FEIN: 47-1721188

7. REGISTERED TO DO BUSINESS IN THE STATE OF FLORIDA

Is Respondent registered with Florida Department of State's, Division of Corporations, to do business in the State of Florida? YES NO (refer to Part 1, 1.6, last paragraph)

If the answer is "YES", provide a copy of SunBiz registration or SunBiz Document Number (#L14000136107)

If the answer is "NO", please state reason why:

8. DIVERSITY AND INCLUSION

Does your company have a policy on diversity and inclusion? YES NO

If yes, please attach a copy of the policy to your submittal.

Note: Possessing a diversity and inclusion policy will have no effect on the OWNER's consideration of your submittal, but is simply being requested for information gathering purposes.

By signing this form, I acknowledge I have read and understand, and my firm complies with all General Conditions and requirements set forth herein; and,

- Proposal is in full compliance with the Specifications.
 Proposal is in full compliance with the Specifications except as specifically stated and attached hereto.

SIGNATURE OF AUTHORIZED REPRESENTATIVE: _____

SIGNER'S PRINTED NAME: CHRIS MINCEY

DATE: 10/30/2023

**REQUIRED FORM B
DRUG-FREE WORKPLACE**

The undersigned respondent in accordance with Florida Statute 287.087 hereby certifies that

STERLING BUILDERS GROUP, LLC does:
Name of Respondent

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Respondent's Signature

10/30/2023
Date

**REQUIRED FORM C
E-VERIFY CERTIFICATION FORM**

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement; and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.

STERLING BUILDERS GROUP, LLC

Bidder's Name

CHRIS MINCEY/ VP OF COMMERCIAL CONSTRUCTION

Printed Name/Title of Authorized Representative


Signature of Authorized Representative

10/30/2023
Date

**REQUIRED FORM D
CUSTOMER PROJECT HISTORY**

NAME OF RESPONDENT: STERLING BUILDERS GROUP, LLC

Provide information for three projects of similar scope performed within the past three (3) years. You may include photos or other pertinent information. Please verify that the contact information you are providing is current and correct.

Customer Name:	THE LASER INVESTMENT GROUP, LLC		
Address:	13900 TECH CITY CIRLE, SUITE 100		
City, State, Zip	ALACHUA, FL 32615		
Point of Contact:	MITCH GLAESER	Phone Number:	352.538.0072
E-mail:	MITCH@GLAESERONLINE.COM		
Project Description:	CONSTRUCTION OF A COMMERCIAL PRESCHOOL ON A GREENFIELD SITE		
Project Cost:	\$1,147,193		
Project Start Date:	JULY 11, 2019	Project Finish Date:	MARCH 31, 2020

Customer Name:	THE EMORY GROUP		
Address:	13900 TECH CITY CIRLE, SUITE 100		
City, State, Zip	ALACHUA, FL 32615		
Point of Contact:	MITCH GLAESER	Phone Number:	352.538.0072
E-mail:	MITCH@GLAESERONLINE.COM		
Project Description:	CONSTRUCTION OF A COMMERCIAL 6,900 SQFT COMMERCIAL SHELL		
Project Cost:	\$1,930,863		
Project Start Date:	FEBRUARY 24, 2021	Project Finish Date:	MAY 10, 2022

Customer Name:	TOWER ROAD TWO COMMERCIAL BUILDOUTS		
Address:	209 NW 75TH STREET		
City, State, Zip	GAINESVILLE, FL 32607		
Point of Contact:	DREW STERMAN	Phone Number:	
E-mail:	DREW@HALOPOTATODONUTS.COM		
Project Description:	CONSTRUCTION OF TWO COMMERCIAL BUILDOUTS		
Project Cost:	\$755,638		
Project Start Date:	JANUARY 6, 2022	Project Finish Date:	MAY 10, 2022



Building Division
306 NE 6th AVE, BLDG B
PH: 352-334-5050
FAX: 352-334-2207
E-MAIL: bldg@cityofgainesville.org

Signature Authorization Form

I do hereby authorize the City of Gainesville Building Department to use this signature as verification to either add the following people to sign and pull permits and/ or any other documents in the City of Gainesville on my behalf or be removed from signing and pulling permits and/ or any other documents on my behalf.

	Add	Remove
Print Name: <u>Chris Mincey</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Print Name: _____	<input type="checkbox"/>	<input type="checkbox"/>
Print Name: _____	<input type="checkbox"/>	<input type="checkbox"/>
Print Name: _____	<input type="checkbox"/>	<input type="checkbox"/>

Robert C Edmunds II
(Print License Holder Name)

(Signature of License Holder)

Sterling Builders Group, LLC
(Company Name)

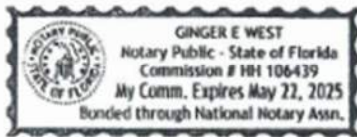
The Building Department will not process a permit application by anyone other than the license holder until this form is completed and on file.

*****Any changes to your authorized persons will require a new form to be completed*****

State of Florida
County of Alachua

Sworn to (or affirmed) and subscribed before me by means of physical presence or online notarization, this 30th day of October, 2023 by Robert Edmunds

Seal:



Signature of Notary Public

Ginger E West
Printed Name of Notary Public

Personally Known OR Produced Identification
Type of Identification Produced: _____

It is our understanding that the continuing services contract for construction management minors will entail a wide array of project scopes which could consist of new construction, mechanical upgrades, renovation of existing spaces, minor upgrades, etc. Sterling has experience acting as a construction manager in this capacity for a multitude of clients. To further this point, our team is currently a prequalified construction manager for the School Board of Alachua County, Marion County Schools, and the University of Florida, where we provide similar services.

One of Sterling's core values is an impassioned commitment to customer service. We commit to give our best and provide the City of Gainesville and GRU an exceptional level of customer service. Our commitment to customer service can be seen in our approach when providing conceptual design or GMP pricing for projects. Our goal is to respond with a finalized proposal within 3 to 4 weeks of issued design documents. Generally, this timeframe allows our team to develop detailed bid requests for subcontractors, develop interest for the project with subcontractors, and compile pricing.

Our approach to project pricing and response varies based on the project type. However, all project GMPs are generally compiled by requesting hard bids from 3 or more subcontractors by providing well defined scopes of work for each trade. Each proposal is thoroughly reviewed to confirm no scope gaps are identified. Each trade's bids are leveled and subcontractors are then selected, with assistance from the owner, for each trade who provides the best value for the overall project.

Sterling's GMP proposals generally include the following:

- Overall GMP Summary
- List of Alternates (if applicable)
- List of Value Engineering Options (if applicable)
- Detailed Project Estimate
- List of Qualifications
- List of Assumptions
- List of Allowances (if applicable)
- Document Log
- Draft Project Schedule (if applicable)
- Site Logistics and Laydown Plan (If Applicable)

Lastly, while projects are under construction, our team clearly communicates both our and our subcontractor's capacity and provides consistent feedback on project status, cost, and time to completion. Should Sterling Builders Group be accepted as a prequalified construction manager (CM), we look forward supporting the CoG/GRU team by providing preconstruction services, developing cost estimates, GMPs, assisting in the development of and meeting LEED goals, and most importantly, safely and expediently constructing each project while meeting all of your requirements.

Gainesville, Florida, USA
 352.538.5969
 James@Sterling-Built.com

JIM RUMBLE



Experience

Superintendent | Sterling Builders Group, LLC

2020 – Present

- Site management of commercial projects.
- Ensure that all on site safety policies are being adhered to by both internal employees and subcontractors.
- Coordinate with project management staff to generate overall project schedule.
- Hold subcontractor coordination and safety meetings and maintain a 3-week look ahead.
- Provide QC/QA oversight to ensure all project quality standards are being met or exceeded.
- Prepare and submit safety and quality reports.

Superintendent | PIRTLE Construction/Clancy and Theys Construction

2016 – 2019

- On site management of institutional and K-12 clients.
- Directed day to day operations ensuring on schedule and on budget projects.
- Partial list of projects under direct supervision (involved in preconstruction through post-occupancy)
 - 2016 – Maxey Elementary School, Winter Garden, FL (\$17,800,000)
 - 2017 – Hamilton Elementary, Sanford, FL (\$11,000,000)

Superintendent | Morganti Group, Inc.

1990 – 1995

- On site management of institutional and K-12 clients.
- Directed day to day operations ensuring on schedule and on budget projects.
- Partial list of projects under direct supervision
 - 2016 – Orange County Corrections Facility Renovation (\$10,959,000)
 - 2013 – Lancaster Elementary School, Orange County Public Schools (\$14,467,000)
 - 2010 – Palm Lake Elementary School, Orange County Public Schools (\$14,653,000)

Superintendent | HH Baylor Plastering and Drywall

1990 – 1995

- Directed day to day operations ensuring on schedule and on budget projects.



Training

- OSHA 10
- Certified Inspector for SWPP
- ICRA Trained



CITY OF GAINESVILLE Minors CONTRACT

Jim has been chosen for the CoG Minors contract due to his extensive experience managing large institutional projects for lower and higher education facilities. He is a great communicator and a very detailed project planner.

Gainesville, Florida, USA
 352.810.1092
 Ayla@Sterling-Built.com

AYLA BRADSHAW



Experience

Assistant Project Manager | Sterling Builders Group, LLC

2023 – Present

- Create and process project submittals and contracts
- Provide project oversight
- Manage project RFIs
- Coordinate with superintendents on project statuses and assist with any onsite needs
- Project scheduling coordination

Commercial Construction Project Coordinator | Concept Companies

2021 – 2023

- Create and maintain project trackers and Procore jobs
- Maintain trusting relationship with existing vendors and clients
- Create and manage project bid trackers
- Create and manage pay applications
- Prepare and issue subcontractor commitments and purchase orders
- Assist project managers with construction schedule
- Assist project managers and engineers with pre-construction meeting needs
- Attend weekly team and OAC meetings and record minutes
- Assist development in the procurement of permits
- Keep construction drawings current on company server and Procore
- Assist superintendents with jobsite needs

CUSTOMER CARE REPRESENTATIVE | United Rentals

2013 – 2017

- Learn information and specifications of vast selection of construction equipment
- Handle billing disputes
- Assist sales reps in procuring rentals
- Schedule service calls for construction equipment
- Schedule delivery/pickup for construction equipment
- Quality control (call coaching)
- Conduct quarterly peer reviews
- Adhere to company sales goals
- Procurement of new customers
- Answer incoming sales calls
- Produce sales quotes and invoices for construction equipment rentals
- Assist outside sales reps in new sales leads

Gainesville, Florida, USA
 352.514.3063
 Chris@Sterling-Built.com

CHRISTOPHER MINCEY, PE



Experience

Vice President of Commercial Construction, Project Manager | Sterling Builders Group, LLC

2022 – Present

- Business development and provide support to commercial and institutional clients.
- Project estimate development, review and oversight.
- Provide oversight of project management and active construction projects.

Vice President, Regional Manager, Principle | CROM LLC

2012 – 2022

- Responsible for P&L and manage team of project managers executing municipal and industrial storage tank, thermal energy storage tank, concrete restoration and specialty coatings projects.
- Executed projects generating annual revenue of \$25+mm per year.
- Project estimate review and oversight.
- Prime contract and subcontract review.
- Provide oversight of all project preconstruction planning.
- Provide oversight of 70 employee, 30-acre support facility responsible for supporting all construction projects for the organization.
- Management of corporate safety director and safety program.
- Management of QA/QC program and personnel.
- Partial client list consists of ExxonMobil, NASA, Duke Energy, Baker Concrete and others.

Mechanical Designer, Estimator | CROM LLC

2008 – 2012

- Estimated both thermal energy storage (TES) and municipal storage projects located in the southeastern United States.
- Provided design support and technical assistance for fabrication facility.
- Responsible for oversight of special projects.
- Managed design and installation of aluminum fabrication facility replacement.

Facility Manager | Vulcan Materials & Florida Rock Industries

2004 – 2008

- Management of two rail facilities located in Central Florida generating combined annual revenue of \$17mm.
- Complete responsibility of P&L.



Education And licensure

Bachelors of Science in Mechanical Engineering | University of Central Florida

2000 – 2004

- Licensed Professional Engineer: FL, SC
- Licensed General Contractor: FL (CGC1527035)

Gainesville, Florida, USA

352.538.0977

Rob@Sterling-Built.com

ROB EDMUNDS



Experience

Owner & Founder, Project Manager | Sterling Builders Group, LLC

2019 – Present

- Responsible for company P&L.
- Provide oversight of companywide Safety and QA/QC.
- Project estimate review and oversight.
- Support and provide oversight of commercial and residential divisions.
- Business development and provide support to commercial and residential clients.

Vice President, Director of Commercial Construction | Shore Builders, Inc.

2018-2019

- Responsible for commercial construction business development and manage commercial construction projects.
- Project estimate review and oversight.
- Prime contract and subcontract review.
- Provide all project preconstruction planning.
- Management of QA/QC program.

Development & Construction Project Manager | Trimark Properties, LLC.

2012 – 2018

- Responsible for design development and construction of commercial office projects up to 17k sqft and \$5mm single project value.
- Responsible for design development and construction oversight of luxury multi-family housing projects up to 120-bed projects.

Assistant Project Manager | Charles Perry Partners, Inc (CPPI)

2009-2012

- Assisted with project management of projects ranging from \$50k - \$10mm for University of Florida, UF Health, LifeSouth Community Blood Centers, and other private clients.



Education And licensure

Master of Building Construction | University of Florida

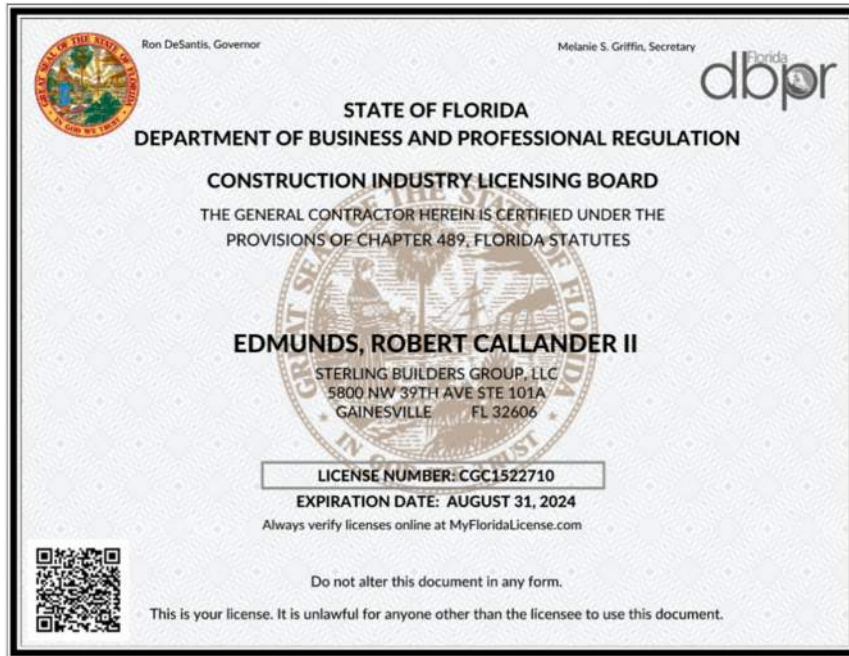
2008-2010

Bachelor of Arts in Business Administration | University of Florida

2006-2008

- Licensed General Contractor: FL (CGC1522710)

GENERAL CONTRACTOR LICENSE



CERTIFICATE OF AUTHORITY



ALACHUA COUNTY CERTIFIED SMALL BUSINESS



Sterling Builders Group maintains liability, auto, and WC insurance which meets or exceeds industry standards. Upon being selected as a continuing construction management firm for the City of Gainesville, COIs will be provided in accordance with the project documents listing the owner(s) as additional insured.

ACORD		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 10/19/2023		
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.						
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).						
PRODUCER King Insurance Partners 2321 NW 41st St. Ste B Gainesville FL 32606	CONTACT NAME Dave Turgeon	PHONE (A/C, No. Ext.) FAX (A/C, No.)	E-MAIL ADDRESS dave.turgeon@king-insurance.com			
INSURER(S) AFFORDING COVERAGE		NAIC #				
INSURER A: American Builders Insurance Company		10193				
INSURER B: Progressive Express Insurance Company						
INSURER C:						
INSURER D:						
INSURER E:						
INSURER F:						
INSURED Sterling Builders Group LLC 5800 NW 39th Ave, Suite 101A Gainesville FL 32606						
COVERAGES		CERTIFICATE NUMBER: CL23101940012	REVISION NUMBER:			
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
TEST	TYPE OF INSURANCE	INSURER	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXP. DATE (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		GLP-0313495-02	04/04/2023	04/04/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPOUND \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY ANY AUTO <input type="checkbox"/> SCHEDULED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY		959781878	07/15/2023	07/15/2024	COMBINED SINGLE LIMIT (Per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ PROPERTY DAMAGE (Per accident) \$ Non-owned \$ 1,000,000
	UMBRILLA LIAB EXCESS LIAB DOD RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ PER STATE \$ OTHER \$
	WORKERS COMPENSATION AND EMPLOYERS LIABILITY ANY PROFESSIONAL SERVICE EXCEPTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in MI) If yes, describe under DESCRIPTION OF OPERATIONS below					EL EACH ACCIDENT \$ EL DISEASE - EMPLOYEE \$ EL DISEASE - POLICY LIMIT \$
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedules, may be attached if more space is required)						
CANCELLATION		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.				
CITY OF GAINESVILLE 306 NE 6th Ave, Station 9 PO Box 490 Gainesville FL 32627		AUTHORIZED REPRESENTATIVE <i>Dave Turgeon</i> © 1988-2015 ACORD CORPORATION. All rights reserved.				

ACORD		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 06/15/2023		
AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.						
holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate holder in lieu of such endorsement(s).						
PRODUCER ICW Group Insurance Companies 27847	CONTACT NAME Kian Kostovar	PHONE (A/C, No. Ext.) FAX (A/C, No.) (850) 234-3197	E-MAIL ADDRESS kostovar@workcomp-specialists.com			
INSURER(S) AFFORDING COVERAGE		NAIC #				
INSURER A: ICW Group Insurance Companies		27847				
INSURER B:						
INSURER C:						
INSURER D:						
INSURER E:						
INSURER F:						
INSURED City of Gainesville 306 NE 6th Ave, Station 9 PO Box 490 Gainesville FL 32627						
COVERAGES		CERTIFICATE NUMBER: CL2303013989	REVISION NUMBER:			
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
TEST	TYPE OF INSURANCE	INSURER	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXP. DATE (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR		WFL5070612	04/04/2023	04/04/2024	EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Per occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMPOUND \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY ANY AUTO <input type="checkbox"/> SCHEDULED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY					COMBINED SINGLE LIMIT (Per accident) \$ BODILY INJURY (Per person) \$ PROPERTY DAMAGE (Per accident) \$ Non-owned \$
	UMBRILLA LIAB EXCESS LIAB DOD RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ PER STATE \$ OTHER \$
	WORKERS COMPENSATION AND EMPLOYERS LIABILITY ANY PROFESSIONAL SERVICE EXCEPTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in MI) If yes, describe under DESCRIPTION OF OPERATIONS below					EL EACH ACCIDENT \$ 1,000,000 EL DISEASE - EMPLOYEE \$ 1,000,000 EL DISEASE - POLICY LIMIT \$ 1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedules, may be attached if more space is required)						
CANCELLATION		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.				
CITY OF GAINESVILLE 306 NE 6th Ave, Station 9 PO Box 490 Gainesville FL 32627		AUTHORIZED REPRESENTATIVE <i>Kian Kostovar</i> © 1988-2015 ACORD CORPORATION. All rights reserved.				

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer
Identification Number and Certification**

Give Form to the
requester. Do not
send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Sterling Builders Group, LLC

2 Business name/disregarded entity name, if different from above
.

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.
 Individual/sole proprietor or single-member LLC
 C Corporation
 S Corporation
 Partnership
 Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ **S**
Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.
 Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
5800 NW 39th Ave; STE 101A

6 City, state, and ZIP code
Gainesville, FL 32606

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

--	--	--	--	--	--	--	--	--	--

 OR
 Employer identification number

4	7	-	1	7	2	1	1	8	8
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ Date ▶ **8/23/2023**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

JCA Surety Group, LLC
123 Zelma Street, Suite A Orlando, FL 32803
Tel (321) 800-6594 Fax (407) 264-8321
www.jcasurety.com



October 25, 2023

**Re: Sterling Builders Group, LLC
5800 NW 39th Ave. Suite 101A
Gainesville, FL 32606**

Dear Selection Committee Members,

It is a privilege for JCA Surety Group, LLC to be the agency handling the bonding needs of Sterling Builders Group, LLC. Bonds are placed with FCCI Insurance Company which has an AM Best Rating of A (Excellent), XI and is listed on the US Treasury Department's list of Approved Sureties.

Sterling Builders Group. has a reputation for holding itself to the highest standards of quality and displaying the utmost integrity. Prudent surety underwriting requires our satisfaction of financial ability, experience, and personnel. Sterling Builders Group has our complete confidence in these areas.

While maximum limits have not been established, FCCI Insurance Company favorably considers single projects in the \$4,500,000.00 range, with an aggregate program around \$9,000,000.00 to be within their normal operating capacity. Should you require Performance and Payment bonds from Sterling Builders Group, LLC. we would be pleased to execute the required documents. This is subject to the Surety's normal underwriting requirements at the time any request is made, including without limitation, prior review and approval of relevant contract documents and bond forms.

Please note that this letter is not an assumption of liability. Any arrangement for bonds required by the contract is a matter between Sterling Builders Group, LLC. and the surety and we assume no liability to you or third parties.

Should you have any questions or require additional information please do not hesitate to contact me at (321) 800-6594 or (407) 575-4361.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Jorge L. Bracamonte'.

Jorge L. Bracamonte Contract
Surety Specialist

Preconstruction GMP Development:

Sterling’s approach to developing GMPs for projects consists of utilizing recent and relevant historical pricing in tandem with soliciting pricing from a minimum of three reputable subcontractors for any scopes of work exceeding \$5,000. SBG develops RFPs for each bid package in order to clearly define each subcontractor’s extents of work and also eliminate any scope overlaps or gaps. Depending on lead time for each project, SBG also requests escalators for all applicable scopes of work so pricing escalation risk can be mitigated for both PDC and SBG. Cost controls during construction are mitigated by clearly defining scopes of work at both bid and subcontract phases as well as clearly stating escalation expectations and reflecting these expectations in all subcontract language.

Depending on the sophistication of the scope of work, cost estimates are generated using a blend of recently received unit costs and subcontractor pricing. Generally, framing, drywall, paint, and other similar straightforward scopes can be accurately priced utilizing unit costs. Conversely, heavy mechanical and electrical projects, we utilize direct input from subcontractors to more accurately generate pricing due to the unique details of each project and specified equipment.

STERLING BUILDERS GROUP, LLC
REQUEST FOR PROPOSAL

PROJECT: **31: Agri-Foodcenter - Addition Location**
LOCATION: **1400 N. 157th Lane, Avonlea, FL 32001**
RFP NO. (if any): **SBG-2020-01**

EXPLANATION OF SCOPE: _____

COMPLETE ELECTRICAL PACKAGE shall consist of the complete and fully functional installation of all electrical systems, communication systems, and technology systems in accordance with the Contract Documents including, but not limited to:

- All off electrical and lighting at start of construction.
- All temporary receptacles and outlets shall be 400 with unswitched hoods and covers.
- All temporary power shall be a ground fault interrupter system per OSHA requirements.
- Adequate temporary lighting in construction area and staging areas. Adequate temporary lighting shall be defined as sufficient light to provide a minimum of 1 foot candle per square foot and no less than one (1) 100-watt light per room. Reference SBG's standards for the minimum candle power required under these construction conditions. Provide proper lighting in all corridors, hallways, rooms, stairwells, ceiling spaces, attics, throughout the building, and any other areas where temporary lighting is required for the construction work to be performed or work on the project. Provide and install hangers and wiring of lighting cable as necessary. Install all lighting systems in accordance with the project of lighting. All be on or off as directed by the General Contractor.
- Provide and install conduit as needed for low voltage non-light wiring.

STERLING BUILDERS GROUP, LLC PROJECT # - GMP PROPOSAL
UNIVERSITY OF FLORIDA

To: Mr. Scott C. Carr
1400 N. 157th Lane
Avonlea, FL 32001
Attention: Scott Buchanan

Project 31: Agri-Foodcenter - Addition Location

Item	Description	Unit	Price	Total
01	General Requirements		0.00	0.00
02	Site Work		0.00	0.00
03	Excavation		0.00	0.00
04	Foundation		0.00	0.00
05	Structural Steel		0.00	0.00
06	Structural Concrete		0.00	0.00
07	Formwork		0.00	0.00
08	Roofing		0.00	0.00
09	Interior Partitions		0.00	0.00
10	Interior Finishes		0.00	0.00
11	Paint		0.00	0.00
12	Plumbing		0.00	0.00
13	MEP		0.00	0.00
14	Electrical		0.00	0.00
15	Low Voltage		0.00	0.00
16	Security		0.00	0.00
17	Fire Alarm		0.00	0.00
18	Life Safety		0.00	0.00
19	Accessibility		0.00	0.00
20	Construction Safety & Security		0.00	0.00
21	Construction Management		0.00	0.00
22	Other		0.00	0.00
23	Subtotal		0.00	0.00
24	Contingency (3% Total)		0.00	0.00
25	Subtotal		0.00	0.00
26	Grand Total		0.00	0.00

Additional Inclusions to Scope Bid Pricing:

Item	Description	Unit	Price	Total
1	Building Permit & Construction Fee		0.00	0.00
2	Site Work Building - See Notes at Plans Attached		0.00	0.00
3	Site Work		0.00	0.00
4	Excavation/Retain. 14 partitions with 12 openings		0.00	0.00

Procurement, Management and Coordination of Trade Subcontractors

Subcontractors who SBG has experience with and have shown to historically meet or exceed all expectations are utilized consistently. SBG is consistently adding subcontractors who have to our preferred subcontractor list or those regional subcontractors who we have identified that perform well at similar campuses or facilities. SBG pre-qualifies subcontractors by reviewing proof of licensure, reviewing references, confirming capacity and capabilities, bonding capacity, staffing and COIs.

Scoping and bid openings will be completed in accordance with owner requirements. SBG in general, compiles proposed bid packages and presents to our clients for review and input. Pricing for each package shall be provided to the client in a bid tabulation spreadsheet. Any trade packages exceeding \$75,000 will be tabulated by opening sealed bids in front of the client representative if desired. For all packages exceeding \$10,000 a minimum of three quotes will be solicited.

Project Experience Examples: San Felasco Tech City – Daycare

Project Location: Alachua, Florida
 Size of Project: 6,096 sqft
 GMP Proposal (Original) \$1,134,000
 Final Contract Value: \$1,147,193
 Construction Start: 7/11/2019
 Original Substantial Completion Date: 3/31/2020
 Actual Substantial Completion Date: 3/31/2020



Project Description:

New construction of a single-story CMU and wood framed structure to be used as a preschool. Split mechanical systems, fire sprinkler and alarm, aluminum storefront fenestration, stucco and cementitious lap siding exterior facade, and architectural shingle roof. The final contract value exceeded the GMP as a result of the Owner adding scope to the contract during construction as an additive change order.



This project included construction of a commercial preschool space on a greenfield site. It included sitework, plumbing, framing, drywall, CMU, interior flooring, painting, ACT, storefront, roofing, etc. Sterling was selected as the CM and provided design review, budgeting and ultimately construction of the 6,000 sqft space. The project was completed on schedule, on budget (small addition due to owner directed change order), and met all of the owner's quality requirements.

Owner Contact Information:

Owner/Client: The Laser Investment Group, LLC
 Contact: Mitch Glaeser
 Address: 13900 Tech City Circle, Suite 100, Alachua, FL 32615
 Email Address: mitch@glaeseronline.com
 Phone: (352) 538-0072

Designer Contact Information:

Architect/Eng.: Donahue Architecture, Inc.
 Address: 1415 SW 17th Street Ocala, FL 34471
 Contact Person or PM: John Donahue
 E-mail Address: john@donahue-arch.com
 Phone: (352) 867-5148

Project Experience Examples: Emory Group Commercial Shell

Project Location: Gainesville, Florida
 Size of Project: 6,896 sqft
 GMP Proposal (Original) \$1,805,989
 Final Contract Value: \$1,930,863
 Construction Start: 2/24/2021
 Original Substantial Completion Date: 10/3/2021
 Actual Substantial Completion Date: 5/10/2022



Project Description:

Ground up construction of a commercial shell including sitework for future build-out. Construction Type II-B with block construction, metal trusses, stucco finish, split-face block, metal canopies and faux wood cementitious lap siding. The project included substantial sub-surface stormwater detention and parking lot improvements. The project duration overrun and a portion of the cost increase was related to an electrical design change required by GRU at the end of the project and unrelated to project management by Sterling Builders Group.

Sterling Builders Group acted as the owners Construction Manager for this project. Sterling provided design review services, provided a GMP, and ultimately provided construction oversight of the 6,800 sqft retail space. SBG was responsible for utility tie ins, storm water permitting and provisions, parking lot installation, curbing, RTU installation, interior & exterior finishes, etc. This project included most aspects of any new construction or renovation project.

Owner Contact Information:

Owner/Client: The Emory Group
 Contact: Mitch Glaeser
 Address: 13900 Tech City Circle, Suite 100, Alachua, FL 32615
 Email Address: mitch@glaeseronline.com
 Phone: (352) 538-0072

Designer Contact Information:

Architect/Eng.: Kail Partners
 Address: P.O. Box 359055 Gainesville, FL 32635
 Contact Person or PM: Danny Kail
 E-mail Address: danny@kailpartners.com
 Phone: 352-871-4935

Project Experience Examples: Tower Road Commercial Buildouts

Project Location: Gainesville, Florida
 Size of Project: 4,326 sqft
 GMP Proposal (Original): \$774,637
 Final Contract Value: \$755,638
 Construction Start: 1/6/2022
 Original Substantial Completion Date: N/A
 Actual Substantial Completion Date: 11/15/2022

Project Description:

This project consisted of the buildout of two commercial spaces in a single shell space. The project consisted of commercial hood systems, rooftop package mechanical systems, franchise specific branding requirements for all finishes, surfaces as well as kitchen equipment. This project included the interior build out of a retail shell space. SBG developed pricing and met stringent franchise requirements. This project was procured utilizing a cost-plus contract. All subcontracts and billings were 100% open book and shared with the client.

Owner Contact Information:

Owner/Client: Halo Potato, LLC
 Contact: Drew Stuerman
 Address: P.O. Box 142703 Gainesville, FL 32614
 Email Address: drew@halopotatodonuts.com

Designer Contact Information:

Architect/Eng.: Kail Partners
 Address: P.O. Box 359055 Gainesville, FL 32635
 Contact Person or PM: Danny Kail
 E-mail Address: danny@kailpartners.com
 Phone: 352-871-4935



February 15, 2023

Construction 245 Gale Lemerand
Gainesville, FL 32611-5050

Subject: MP-2023 Annual Minor Projects Professional / CM Selection 2023

Dear Selection Committee,

I would like to recommend Sterling Builders Group, LLC. for the Annual Minor Projects contract. They are a local CM with occupied building and active campus experience. They are client focused and eager to perform for the University of Florida.

I have known and worked with Rob and Brenda for over 10 years. They were at CPPI performing minor projects during my tenure performing under the same Minor Projects contract. I believe they represent the legacy of Charles Perry Construction which is based on relationships and customer service. They along with Chris will be conscientious, technically proficient, and administratively savvy.

As either an emerging small business or a standard contract CM, they will be strong performers for you and your clients. They will represent the University's interests first and be responsive to your needs.

Please contact me if you have any

questions. Sincerely,

Matthew Webster

Matthew
Webster
Principal
Dagobah Consulting, LLC



February, 2023

Sterling Builders Group, LLC
5800 NW 39th Avenue, Suite 101A
Gainesville, Florida 32606

Reference Letter:

I have had the pleasure of working with Sterling Builders Group, LLC over approximately the past five years on multiple projects and project types. We have partnered together on many occasions.

In my experience with Sterling Builders Group, LLC, they have always been responsive to our, and the Owner's, needs and requests. They have always maintained excellent communication during the preconstruction, bidding, construction and closeout phases of the projects. They have always provided quality workmanship and were proactive in resolving any minor issues along the way. They completed their services on time and within budget and with a professional and knowledgeable staff.

I would rate the overall performance of Sterling Builders Group, LLC as excellent and am fortunate each time they are involved in our projects.

In summary, I respectfully endorse Sterling Builders Group, LLC as a Construction Manager or General Contractor for any construction project and hope to work with them again soon as they are an excellent partner in the design and construction industry.

Please feel free to contact me if I can be of further assistance.

Sincerely,
Kail Partners
Architecture & Interiors

Daniel Kail, Architect, LEED GA
Florida AR0017039 – NCARB 52880
352-871-4935 or danny@kailpartners.com

PO Box 359055
Gainesville, Florida 32635-9055

Architecture
Danny Kail
352-871-4935
danny@kailpartners.com

Interiors
Ludivine Kail
352-328-9698
ludivine@kailpartners.com



PLANNING.DESIGN.SURVEYING.ENGINEERING.CONSTRUCTION

February 16, 2023

University of Florida
Selection Committee for Minors

RE: Letter of Reference

To whom it may concern:

I have personally worked with Rob Edmunds for over 20 years constructing a variety of projects from renovations to full scale multi-story buildings. In those years projects ranged from hard bid projects to CM at risk. I have found Rob to be competent as a builder and project manager while maintaining a client focused relationship. He strives to always do what is right for the client and brings a solution focused approach.

CHW proudly recommends Sterling Builders and Rob Edmunds to our clients.

Sincerely,
CHW

A handwritten signature in blue ink, appearing to read 'RWalpole', is written over the printed name.

Robert J. Walpole, PE
President

c:\users\walpole\downloads\sterling builder lor.docx



LETTER OF RECOMMENDATION

TO: ROB STERLING
FROM: JAMES BLYTHE
SUBJECT: LETTER OF RECOMMENDATION
DATE: 2/10/23
CC:

Rob,

LEVEL Architecture + Interiors is pleased provide a letter of recommendation for Sterling Builders Group, and we are able to offer this positive letter based on past work together, your reputation in the community, and in regard to a supportive and communicative staff that comprises Sterling Builders Group.

Our team genuinely enjoys working with your company, and would recommend your team as an option for any commercial or custom residential project. Having worked on a restaurant project and youth fitness project, both within existing buildings and comprising of a complete scope of Level 3 renovation, we are specifically able to recommend your team for these services.

In closing, we appreciate the opportunity to recommend your services and team to future clients, and are happy to speak with any potential/future clients as needed on your behalf.

Sincerely,

A handwritten signature in black ink that reads "James Blythe".

James Blythe, AIA, LEED AP, NCARB



CAMPBELL SPELLICY
ENGINEERING

1489 SW 74th Drive
Gainesville, FL 32607
(352) 372-6967
www.campbellspellicy.com

REIMAGINING THE ENGINEER

February 1, 2023

Re: Sterling Builders Group, LLC.
Rob Edmunds, Founder/Owner
5800 NW 39th Ave. Suite 101A
Gainesville, Florida 32606

To whom it may concern:

I am writing to provide a professional reference for Sterling Builders Group, LLC, and the Owner - Rob Edmunds. Campbell Spellicy Engineering has worked with Rob and Sterling Builders over the years on many projects and have always found them to be extremely professional, detail-oriented, and client-focused. Their project management and communication during and after a project has always been exceptional and their team approaches projects very collaboratively with all parties.

We have appreciated a great working relationship with them, whether directly contracted or working in parallel for a common client, and highly recommend them to Owner's looking for Construction Management services.

If you have any additional questions or would like to discuss this reference further, please do not hesitate to contact me.

Sincerely,

Kevin M. Spellicy, PE, LEED AP
President

ADVOCACY

HUMILITY

GROWTH

POSITIVITY

SERVICE

