



City of Gainesville/GRU CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

RFQ # FPUR-230010-GD-0-2023/GD

October 30, 2023 @ 3:00 PM

Submitted by: Foresight Construction Group, Inc. 3917 NW 97th Blvd. Gainesville, FL 32606

Juan Segarra President/CEO jsegarra@foresightcgi.com 352.335.6352





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Foresight | Letter of Interest





October 30, 2023

City of Gainesville 200 E University Ave Gainesville, FL 32601

RFQ. No.: FPUR-230010-GD-0-2023/GD

Dear Ms. Dykeman and Members of the Selection Committee:

Foresight Construction Group, Inc. is pleased to submit our qualifications for your review in pursuit of the City of Gainesville and GRU's Continuing Construction Management Professional Services for Minor Projects contract.

Having previously been on this contract with the City of Gainesville and most recently working with GRU at the Murphree Water Treatment Plant, we have experience with your unique systems, processes, and personnel. These previous collaborations make us acutely aware of the expectations and standards you uphold.

The City and GRU champions a vision that focuses on building a safe and reliable community. We, at Foresight Construction Group, resonate profoundly with this mission. Our passion is to build a great company marked by a culture of service that improves the lives of others. Our specialization lies in streamlining the construction process for institutional partners like you.

We currently hold 18 continuing service contracts for government and institutional clients, including the City of Gainesville and GRU. Moreover, in the past five years, we've completed over 500 minor projects, a testament to our commitment and efficiency.

What does this signify for you? It signifies our adeptness in executing minor projects within the framework of a continuing service contract. Our Gainesville-based team members collectively bring forth a wealth of experience in efficiently managing government projects, which ensures the seamless provision of services for your contract. Our proposed team has deep-rooted connections to the Gainesville community, with many decades of living and working in the area. This local presence has enabled us to cultivate relationships with a network of capable local subcontractors and suppliers, well-versed in navigating the unique complexities of this contract.

Our approach relies on a dedicated project team to service the contract, so that your project managers and architect/engineering consultants are working with the same faces, all the time. This continuity ensures streamlined cost estimation, scheduling, and the actual construction process. While we bring the expertise and capability of a large firm, we maintain the personalized attention and adaptability of a smaller one. The outcome? Exceptional service that doesn't compromise on quality.

Our history with the City of Gainesville and GRU makes us confident in our ability to serve you again. We are eager to reinforce our Culture of Service and stand beside you, not just as contractors, but as trusted partners. Thank you for considering Foresight Construction Group once more.

Respectfully,

Juan M. Segarra President/CEO



Form



REQUIRED FORM A

(Page 1 of 2)

RESPONDENT VERIFICATION FORM

REQUEST FOR QUALIFICATIONS FPUR-230010-GD

Continuing Construction Management Professional Services for Minor Projects

1.	RESPONDENT CONTACT INFORMATION
	Legal Name of Respondent's Company (as reported to IRS): Foresight Construction Group, Inc.
	DBA: N/A
	Authorized Representative Name/Title: Juan Segarra, President/CEO
	E-mail Address: jsegarra@foresightcgi.com
	Street Address: 3917 NW 97th Blvd.
	City, State, Zip: Gainesville, FL 32606
	Mailing Address (if different): Same.
	City, State, Zip: Same.
	Telephone: (352) 335-6352 Fax: (888) 638-4790
2.	a. Respondent is <u>not</u> in arrears to City upon any debt, fee, tax or contract:
	■ Respondent is NOT in arrears
	Respondent IS in arrears
	b. Respondent is not a defaulter, as surety or otherwise, upon any obligation to City:
	Respondent is NOT in default
	Respondent IS in default
<u> </u>	
3.	ACKNOWLEDGEMENT OF ADDENDA Respondents who receive this bid from sources other than City of Gainesville Procurement Division or DemandStar.com MUST contact the Procurement Division prior to the due date to ensure any addenda are received in order to submit a responsible and responsive offer. Uploading an incomplete document may deem the offer non-responsive, causing rejection.
	ADDENDA ACKNOWLEDGMENT: Prior to submitting this offer, I have verified that all addenda issued to date are considered as part of my offer.
	Addenda received (list all) # No addenda.

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A | Required Form A - Respondent Verification FORESIGHT. **Form**



	REQUIRED FORM A
	(Page 2 of 2)
4.	LOCAL PREFERENCE (Refer to 8.2 for qualifying information) Local Preference requested:
	■ YES
	□NO
	A copy of your <i>Business Tax Receipt</i> should be included in your submission if you are requesting Local Preference:
5.	QUALIFIED SMALL BUSINESS AND/OR SERVICE DISABLED VETERAN BUSINESS STATUS (Refer to 8.3 for qualifying information)
	a. Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Small Business? ■ NO
	b. Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Service-Disabled Veteran Business? ■ YES ■ NO
6.	FEDERAL EMPLOYMENT IDENTIFICATION NUMBER FEIN: 59-3712327
7.	REGISTERED TO DO BUSINESS IN THE STATE OF FLORIDA Is Respondent registered with Florida Department of State's, Division of Corporations, to do business in the State of Florida? ■ YES □ NO (refer to Part 1, 1.6, last paragraph)
	If the answer is "YES", provide a copy of SunBiz registration or SunBiz Document Number (#P00000112873)
	If the answer is "NO", please state reason why:
8.	DIVERSITY AND INCLUSION Does your company have a policy on diversity and inclusion? ☐ YES ■ NO
	If yes, please attach a copy of the policy to your submittal.
	Note: Possessing a diversity and inclusion policy will have no effect on the OWNER's consideration of your submittal, but is simply being requested for information gathering purposes.
	signing this form, I acknowledge I have read and understand, and my firm complies with all General Conditions and uirements set forth herein; and,
	■ Proposal is in full compliance with the Specifications.
	☐ Proposal is in full compliance with the Specifications except as specifically stated and attached hereto.
eic	ENATURE OF AUTHORIZED REPRESENTATIVE
310	ENATURE OF AUTHORIZED REPRESENTATIVE:

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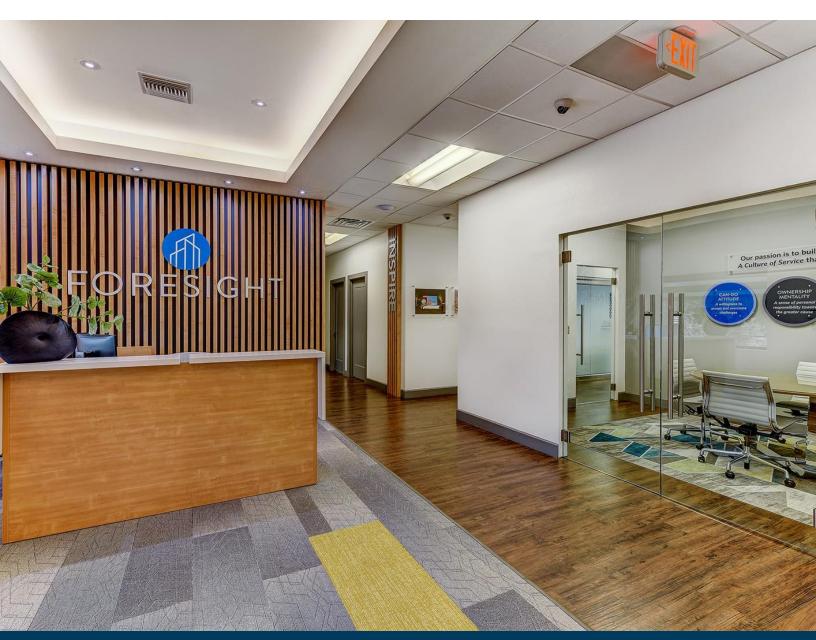
DATE: 10/30/2023

SIGNER'S PRINTED NAME: Juan Segarra

Form



Due to the Alachua County Board of County Commissioners passing an ordinance to repeal the Alachua County Local Business Tax, an Alachua County Local Business Tax Receipt is no longer required to sell goods or services within the City of Gainesville. Foresight Construction Group, Inc. has been performing services in Gainesville since 2008 and is considered local by the standards in Section 7.2 of the RFQ.





B | Required Form B - Drug-Free Workplace Form



REQUIRED FORM B DRUG-FREE WORKPLACE

The undersigned respondent in accordance with Florida Statute 287.087 hereby certifies that

Juan Segarra	does:
Name of Respondent	-0

- 1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Respondent's Signature

10/30/2023

Date

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C | Required Form C - E-Verify Certification Form



REQUIRED FORM C E-VERIFY CERTIFICATION FORM

If awarded:

The Contractor shall comply with all applicable requirements of Section 448.095, Florida Statutes, including but not limited to: 1) the Contractor shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the Contractor during the term of this Agreement, and 2) the Contractor shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees of the subcontractor during the term of this Agreement. Section 448.095, Florida Statutes, states the statute must be construed in a manner that is fully consistent with any applicable federal laws or regulations, and therefore this section does not apply to this Agreement to the extent that this section would be inconsistent with any federal laws or regulations that are applicable to this Agreement.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirement.

Foresight Construction Group,	Inc.
Bidder's Name	
Juan Segarra, President/CEO	
Printed Name/Title of Authorized Representative	
Signature of Authorized Representative	10/30/2023 Date

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D | Required Form D - Contact Information for Project History



REQUIRED FORM D CUSTOMER PROJECT HISTORY

 ${\scriptstyle \mathsf{NAME}\;\mathsf{OF}\;\mathsf{RESPONDENT}:} \underline{\textbf{Foresight Construction Group, Inc.}}$

Provide information for three projects of similar scope performed within the past three (3) years. You may include photos or other pertinent information. Please verify that the contact information you are providing is current and correct.

Customer Name:	Gainesville Regional Utilities		
Address:	1600 NE 53rd Avenue		
City, State, Zip	Gainesville, FL 32609		
Point of Contact:	Chris Krpan	Phone Number:	(352) 334-3434
E-mail:	krpancm@gru.com		
Project Description:	2 phase renovation of the GRU Mur	ohree Water Treatment Plan	t Administration Building.
Project Cost:	\$1,776,057		
Project Start Date:	10/17/2022	Project Finish Date:	9/12/2023

Customer Name:	Jacksonville Electric Author	rity	
Address:	1840 Cedar Bay Road		
City, State, Zip	Jacksonville, Florida 32218		
Point of Contact:	William Breadon	Phone Number:	904-545-7810
E-mail:	breawa@jea.com		
Project Description:	Demolition and new construction of a	5,300 SF cast-in-place concrete bu	ilding.
Project Cost:	\$2,389,503		
Project Start Date:	10/23/2023	Project Finish Date:	03/28/2024

Customer Name:	Jacksonville Electric Authority				
Address:	2103 Boulevard Street				
City, State, Zip	Jacksonville, Florida 32206				
Point of Contact:	John Hurford	Phone Number: (904) 6			
E-mail:	hurfjw@jea.com				
Project Description:	Installation of a new 4MW eme	rgency generator.			
Project Cost:	\$3,508,551	_	_		
Project Start Date:	08/26/2019	Project Finish Date:	01/16/2021		

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F | Minimum Qualifications Addressed



Address each Minimum Qualification (Section 2.3)

A. YEARS IN BUSINESS

a. A minimum of three (3) years in business as a Construction Management firm or Building Contractor. Firm staff must have at least three (3) years of experience as a Construction Manager or Building Contractor in providing pre-construction and construction phase services.

Foresight has been providing preconstruction and construction services to government, institutional, healthcare and commercial clients throughout the Southeastern United States and Caribbean since 2008. Committed to simplifying the building experience, Foresight offers construction management, general contracting and design-build services across a wide range of projects that require the highest standards for operation.

B. CM AT RISK EXPERIENCE

b. Experience with at least three (3) projects in acting as a CM at Risk with a Guaranteed Maximum Price: soliciting bids, contracting with and managing multiple trade contractors.

Foresight has completed hundreds of projects that are CM at risk with a GMP. An few examples of projects are:

- Gainesville Regional Utilities, Murphree Water Treatment Plant Administration Building Renovation Project Value: \$1,776,057
- Marion County Public Schools, MTI Cooling Tower Replacement Project Value: \$1,948,000
- 3. University of Florida, Weimer Hall Hardening Projet Value: \$1,039,360

C. EXPERIENCE IN COST ESTIMATING AND CONTROL

c. Demonstrated experience in cost estimating during preconstruction and cost control during construction.

COST ESTIMATING AND CONTROL

We take an open-book, collaborative approach to cost estimating that actively involves the Owner and Design Team to ultimately achieve an accurate final Guaranteed Maximum Price (GMP) that meets the Owner's project objectives and budget. Through upfront planning and accurate cost estimating, Foresight can identify risk and develop mitigation plans to avoid cost impacts.

Cost estimates are developed, and bids are solicited using BuildingConnected construction estimating software, one of the leading applications for construction estimating on the market. This system allows our estimators to draw upon various sources for cost information, including system level benchmarking data, in-house costs database, material cost data and our pricing trends reports. Additionally, the system will solicit, organize, and manage the status of subcontractor bids at bidding phase. It will establish a bidding history for every project and tracks each bidder's data to help Foresight select the best trade partners for the job.

DURING THE PRECONSTRUCTION PHASE

Before the completion of design, Foresight will develop a conceptual estimate based on the information available. This would include a thorough review of the program requirements and basis-of-design, existing conditions, and insights from site visits and meetings with the City of Gainesville/GRU stakeholders and the design team. Our team's experience with the building type will also be leveraged. We also commonly solicit input from potential trade partners and suppliers, which helps to verify units and costs to ensure the predictability and accuracy of our estimate before design is complete. As the project's design progresses and more detail is added in each phase of the design deliverable, the accuracy and detail of the estimate also increase. Our goal is to present the Owner with the most accurate, up-to-date cost information at each phase of design to help the Owner make informed design choices that will maximize the budget and improve the project outcome.

Scope meetings are conducted with the architect, engineer, Foresight and major trade partners to identify design requirements through a "page turn" of the drawings. From these meetings, bid scopes for the major trades are developed, which encompass the design intent including potential scope gaps that may not have been fully developed on the drawings.

To familiarize and identify any potential conflicts, site visits are used in the validation of final scope packages. Bid packages are created for all applicable CSI Divisions. Foresight also prepares constructability reviews, construction phasing schedules and material availability inquiries which each help eliminate change orders, construction delays and increased project costs. This collaborative process produces value management opportunities which are subsequently incorporated into the final construction documents and competitively bid.

At 50% to 75% design deliverable phase, Foresight will distribute the drawings to trade partners for pricing and will validate our in-house estimate against the 50% to 75% drawings to establish the Guaranteed Maximum Price (GMP) for the entire project. The GMP is composed of work, overhead, profit, and a contingency (usually 2-5%) and incorporates the accepted value management items approved for incorporation into the project.

At the 100% Construction Document phase, Foresight will solicit three to five subcontractor quotes from each major trade from a list of prequalified firms. Subcontractor quotes are evaluated according to work scopes prepared during earlier design phases. This evaluation process ensures complete work scopes are incorporated into the final GMP.

This process of producing an accurate cost estimate during the preconstruction phase is the foundation of successfully controlling costs during the construction phase.

DURING THE CONSTRUCTION PHASE

Successful cost control during the construction phase of a project begins with creating an accurate cost estimate during the preconstruction phase.

F | Minimum Qualifications Addressed



Following that, our ability to control costs is directly contingent upon our ability to effectively manage schedule, quality, safety, and performance, each of which we have established policies and procedures for. Finally, clear communication and active engagement by our entire project and administrative team is key.

Before work begins, we must set clear and precise cost, schedule and scope baselines with each trade partner during procurement phase. The Project Manager's engagement and clear communication with the trade partner base ensures that there are no scope gaps and all have equal understanding as to the expectations of work to be performed.

As construction progresses, the Project Manager reviews and evaluates subcontracting performance regularly to identify events or activities that may impact the following:

- » Work progress
- » Subcontract funding
- » Schedule improvements or delays (both of which may impact cost)
- » Potential variances from the specified number of units
- » Development of a recovery plan, if needed to address schedule or cost impacts
- » Requested changes to the technical requirements

Foresight utilizes Procore, one of the leading cloud-based construction applications, as our main project management tool. Procore offers real time data and is accessible to the owner, designer and contractor, which helps streamline operations for our construction team in the day-to-day management. Utilizing this tool, our team improves collaboration, communication, document control and quality control — ensuring the City of Gainesville/GRU is provided with the highest level of responsiveness.

D. EXPERIENCE IN PROJECT TRACKING AND REPORTING

d. Demonstrated experience in Project Tracking and Reporting

As mentioned above, Foresight utilizes ProCore for project tracking and management. Alongside Procore, our staff utilizes several records and reports throughout the life of each project to stay on track. Our most frequently used reports include the following:

- » Change Order Logs
- » Submittal Logs
- » Meeting Minutes/Insight Reports
- » Correspondence Logs, to track transmittals and RFIs.
- » Job Cost Reports
- » Scheduling Reports, including a 2-week look-ahead submitted by the Superintendent to the Construction Project Manager

E. ACCESS TO PERSONNEL AND EQUIPMENT

e. Firm shall demonstrate it possess or has access to personnel and equipment support necessary for completion of tasks assigned throughout the term of the contract.

Foresight is ready and able to provide the personnel and equipment necessary to deliver projects on budget and on time for the City of Gainesville and GRU.

PERSONNEL

In Section F - Statement of Qualifications, we have provided an organizational chart and resumes for our available personnel. Each of our team members has the experience and knowledge to successfully execute each of your projects.

OWNED AND LEASED EQUIPMENT

With nearly two decades of experience, we have established a robust inventory of owned equipment while also maintaining the flexibility to lease additional resources as required. Our commitment to delivering high-quality results is reflected in the comprehensive range of equipment available for your project:

Owned Equipment:

- » Industrial-grade Portable HEPA Filters
- » Bakers Scaffolding
- » High-Reach Lifts
- » Temporary Fence Screens
- » Cones
- » Ladders
- » Wheelbarrows

Leased Equipment

At Foresight Construction Group, we understand that each project is unique and may demand specific equipment beyond our owned inventory. To fulfill your project's requirements, we have established strong partnerships with reputable equipment providers and are fully equipped to lease any additional resources necessary. Whether it's specialized machinery, advanced tools, or other construction equipment, we will work closely with you to ensure all your needs are met.

Our dedication to delivering excellence extends beyond our skilled team and expertise. We prioritize the accessibility of the best equipment and resources to guarantee the successful completion of your project.

Rest assured that when you choose Foresight Construction Group, you gain access to our equipment inventory, supplemented by our ability to promptly lease any specialized equipment required.

F. STATE AND FEDERAL PROFESSIONAL LICENSING LAWS

f. Firm shall demonstrate that it complies with all applicable State and Federal professional licensing laws.

Foresight complies with all applicable State and Federal professional licensing laws. See section H-Licenses and Certifications for attached licensing.



F | Statement of Qualifications: Project Understanding and Approach



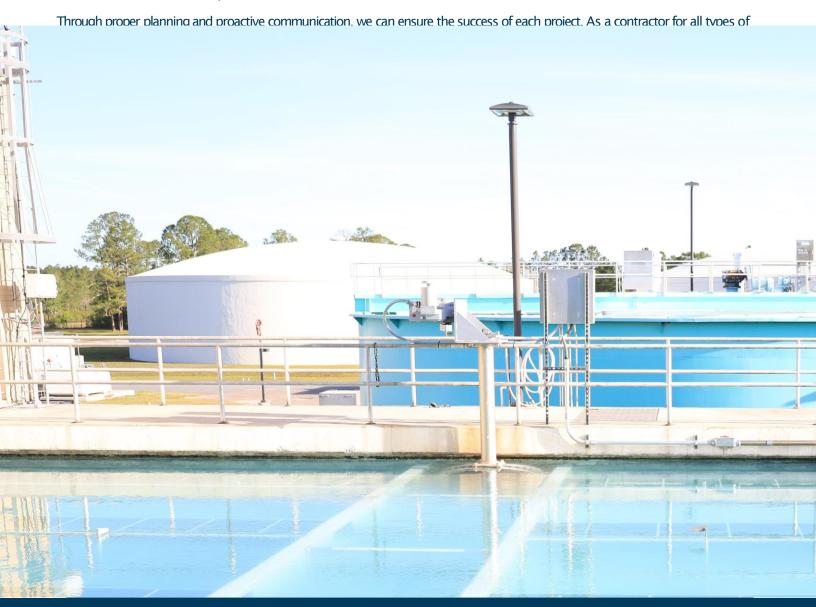
Describe your understanding of the objectives and scope of the requested services and your general approach to such. Include a general time frame for being able to respond to OWNER'S requests for specific project proposals.

UNDERSTANDING OF PROJECT OBJECTIVES AND SCOPE

We understand that the services requested for this project include but are not limited to roadway, storm water, streetscapes, lighting, creek and/or wetland restoration, structures, solid waste projects, infrastructure improvements, water, wastewater and reclaimed water underground piping as well as water treatment and water reclamation plant equipment, structure rehabilitation or new construction, remodeling, park improvements, commercial buildings, Model Block homes, Historic rehabilitation and/or adaptive reuse.

Foresight is pleased to present a well-qualified, experienced team of professionals for the City of Gainesville/GRU Continuing Construction Management Professional Services for Minor Projects Contract. Foresight has delivered thousands of projects within active campus, hospital, military installation, airport, office, and mission/safety critical environments. Our Gainesville-based staff each provide a strong experience record in government project execution to successfully provide service to your contract.

Our proposed team has lived and worked in the City of Gainesville for decades and has built a strong network of local subcontractors and suppliers who are capable of handling the intricacies of this contract. We are well aware of the current lead times and market volatility that are being experienced in this market sector and we will help to navigate through those issues with minimal cost and schedule impact.











Our Team's Core Values

Can-Do Attitude
A willingness to
accept and overcome
challenges

Ownership
Mentality
A sense of personal
responsibility toward
the greater cause

Spirit of Excellence Unsatisfied with mediocrity Responsiveness
Being positive, engaged
and available to meet
the needs of others

OUR PASSION IS TO BUILD A GREAT COMPANY MARKED BY A CULTURE OF SERVICE THAT improves the lives of others.



Matt Searles | Operations Manager/Senior Project Manager



Matt has nearly 25 years of experience in the construction industry. He most recently delivered the Murphree Water Treatment Plant Administration Building Renovation for GRU. As the Operations Manager and Senior Project Manager for this contract, he will be responsible for coordinating and managing the necessary resources throughout each project from preconstruction through closeout. Matt is responsible for all scheduling, cost controls and trade partner management as well as leading the development of comprehensive estimates at major milestones and value engineering options to maintain budget control.

YEARS OF EXPERIENCE

Industry: 24 years | Firm: 10 years

EDUCATION/CERTIFICATIONS

B.S. in Building Construction Management, University of North Florida

- » 30-Hour Occupational Safety and Health Administration (OSHA) Certification
- » Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification

RELATED PROJECT EXPERIENCE



Gainesville Regional Utilities, Murphree Water Plant (Gainesville, FL) *Project Value:* \$1,776,057

A 18,193 SF two-phase interior renovation to an administration building with door replacements, plumbing, and flooring.



Marion County Public Schools, MTI Cooling Tower Replacement (Ocala, FL) *Project Value:* \$1,948,000

Replacement of the cooling towers at the Marion Technical Institute, including demolition of existing mechanical equipment. This project included, but was not limited to, demolition, concrete, masonry, structural steel, roofing, painting, plumbing, HVAC, electrical, and fencing.



University of Florida, Weimer Hall Hardening (Gainesville, FL)

Project Value: \$1,039,360

This project hardened Weimer Hall into an emergency broadcast system for Florida in the southeast. The scope included HVAC, fire suppression systems, electrical work, and the installation of a shower.



University of Florida /IFAS, Blueberry Research Facility (Gainesville, FL) *Project Value:* \$3,810,777

New construction of a 9,800 SF research facility including multiple laboratories, classrooms, and the needed support space for the facility to be fully self-contained



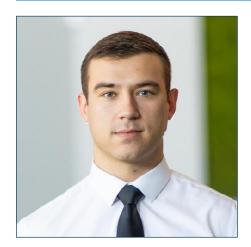
USDA/APHIS, Wildlife Services Field Station Modernization (Gainesville, FL)

Project Value: \$2,670,978

Design-build of a new 1,100 SF Animal Care building and associated parking lot, and renovations to the existing 5,000-sf office/laboratory building.



Will Thompson | Assistant Project Manager (Gainesville, FL)



Will Thompson will serve as an Assistant Project Manager for the City of Gainesville and GRU. Will most recently delivered the Murphree Water Treatment Plant Administration Building Renovation for GRU. For this contract, he will assist the project manager with his daily responsibilities, including the administration of all contractual requirements, maintenance of budget, and schedule. He will maintain subcontractor agreements, purchase orders, meeting minutes, shop drawing logs and other project documentation. He is passionate about delivering outstanding projects to the city.

YEARS OF EXPERIENCE

Industry: 2 years | Foresight: 1 year

EDUCATION/CERTIFICATIONS

- » 30-Hour Occupational Safety and Health Administration (OSHA) Certification
- » Current CPR, AED, and First Aid Training
- » JLA Statewide Badging Certification

RELATED PROJECT EXPERIENCE



Gainesville Regional Utilities, Murphree Water Treatment Plant Administration Building (Gainesville, FL)

Project Value: \$1,776,057

A 18,193 SF two-phase interior renovation to an administration building with door replacements, plumbing, and flooring.



Marion County Public Schools, MTI Cooling Tower Replacement (Ocala, FL)

Project Value: \$1,948,000

Replacement of the cooling towers at the Marion Technical Institute, including demolition of existing mechanical equipment. This project included, but was not limited to, demolition, concrete, masonry, structural steel, roofing, painting, plumbing, HVAC, electrical, and fencing.



University of Florida, Weimer Hall Hardening (Gainesville, FL)

Project Value: \$1,039,360

This project hardened Weimer Hall into an emergency broadcast system for Florida in the southeast. Part of the scope included HVAC, fire suppression systems, electrical work, and the installation of a shower.



UF Health Internal Medicine Archer Road (Gainesville, FL)

Project Value: \$3,027,701

13,000 SF new medical facility including labs, office spaces, and exam rooms.



University of Florida /IFAS, Blueberry Research Facility (Gainesville, FL)

Project Value: \$3,810,777

New construction of a 9,800 SF research facility including multiple laboratories, classrooms, and the needed support space for the facility to be fully self-contained



Ted Koehn | Superintendent (Gainesville, FL)



Bringing over 24 years of experience to your projects, Ted will serve as a Superintendent for the City of Gainesville and GRU. Ted most recently delivered the Murphree Water Treatment Plant Administration Building Renovation for GRU. For this contract, he will be responsible for overseeing all on-site activities including quality control, safety practices, coordination of all trade partner work, and will ensure your project stays on schedule. Ted is passionate about delivering high quality work for each of the projects he touches. He is known for his dilligence and appitude for problem-solving.

YEARS OF EXPERIENCE Industry: 24 years | Firm: 1 year

EDUCATION/CERTIFICATIONS

- » 30-Hour Occupational Safety and Health Administration (OSHA) Certification
- » Current CPR, AED, and First Aid Training

RELATED PROJECT EXPERIENCE



Gainesville Regional Utilities, Murphree Water Treatment Plant Administration Building Renovation (Gainesville, FL)

Project Value: \$1,776,057

A 18,193 SF two-phase interior renovation to an administration building with door replacements, plumbing, and flooring.



University of Florida, Weimer Hall Hardening (Gainesville, FL)

Project Value: \$1,039,360

This project hardened Weimer Hall into an emergency broadcast system for Florida in the southeast. Part of the scope included HVAC, fire suppression systems, electrical work, and the installation of a shower.



University of Florida, Baughman Center Exterior Siding Replacement (Gainesville, FL) *Project Value:* \$313,087

Re-siding of the Baughman Meditation Center consisted of approximately 5,500 SF of new cypress vertical lap siding, stained with water-resistant sealer, installed on top of a new vapor barrier system for reinforced water/leak prevention.



Three iCRYO Wellness and Recovery Centers (Raleigh, NC; Charlotte, NC; Canton OH) *Aggregate Project Value:* \$2,400,000

Complete upfits with install of cryotherapy machines, saunas, laundry rooms and additional spaces used for IV and compression therapies. 6,000 SF each.



Natural Grocers (Olathe, Kansas) *Aggregate Project Value:* \$1,700,000

6 burner range with hood and fire suppression system, complete kitchen with dishwasher, and two prep areas with triple sinks, and the complete plumbing with grease trap.



Scott Gattshall | Field Operations Manager



Scott will serve as the Field Operations Manager, providing management oversight. Scott brings more than 30 years of experience in the industry and is an expert in this environment, working almost exclusively for institutional clients. Scott will help drive the project and provide leadership to our team.

YEARS OF EXPERIENCE

Industry: 34 years | Firm: 6 years

EDUCATION/CERTIFICATIONS

B.S. in Construction Management, University of Florida

Certifications

JLA Statewide Badging Certification

GENERAL EXPERIENCE

Gainesville Regional Utilities, Murphree Water Treatment Plant Administration Building Renovation (Gainesville, FL) Project Value: \$1,776,057

University of Florida, Blueberry Research Facility (Gainesville, FL) *Project Value:* \$3,810,777

University of Florida Health, Internal Medicine Archer Road Clinic (Gainesville, FL) Project Value: \$3,027,701

Marion County Public Schools, MTI Cooling Tower Replacement (Ocala, FL) Project Value: \$1,948,000

Shands Teaching Hospital & Clinic, Pediatric Congenital Heart Center Renovation (Gainesville, FL) Project Value: \$1,686,965

University of Florida, Weimer Hall Hardening (Gainesville, FL)

Project Value: \$1,039,360

Brian Long | Preconstruction Manager



Brian Long is Foresight's Preconstruction Manager. Brian brings 11 years of experience in the industry and excels at providing value to the client. He will be responsible for preconstruction activities including estimating, coordination of site visits, trade partner solicitations and preparation of bid packages. He has estimated many government projects and is ready to serve the City of Gainesville/GRU.

YEARS OF EXPERIENCE Industry: 11 years | Firm: 5 years

EDUCATION/CERTIFICATIONS

Bachelor of Science Construction Management Louisiana State University

Certifications:

JLA Statewide Badging Certification

GENERAL EXPERIENCE

Gainesville Regional Utilities, Murphree Water Treatment Plant Administration Building Renovation (Gainesville, FL) *Project Value:* \$1,776,057

Jacksonville Electric Authority, Cedar Bay Water Reclamation Facility Warehouse (Jacksonville, FL) Project Value: \$2,389,503

University of Florida, Blueberry Research Facility (Gainesville, FL) *Project Value:* \$3,810,777

University of Florida Health, Internal Medicine Archer Road Clinic (Gainesville, FL) *Project Value*: \$3,027,701

Hillsborough County Public Schools, Emergency Generators - 4 Sites (Tampa, FL) Project Value: \$2,085,058

Marion County Public Schools, MTI Cooling Tower Replacement (Ocala, FL) Project Value: \$1,948,000



Joshua Green | Project Manager



Joshua serves as a Project Manager and is responsible for all scheduling, cost controls and trade partner management. He will lead the development of comprehensive estimates at major milestones and value engineering options to maintain budget control. His attention to detail and strong communication skills will make him a valuable addition to your team.

YEARS OF EXPERIENCE Industry: 5 years | Firm: 4 years

EDUCATION/CERTIFICATIONS

B.S. in Construction Management, University of Florida

Certifications:

- 30-Hour Occupational Safety and Health Administration (OSHA) Certification
- Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification
- U.S. Army Corps of Engineers Construction Quality Management Certification Current CPR, AED, and First Aid Training

RELATED PROJECT EXPERIENCE

Lane Avenue Warehouses (Jacksonville, FL) Project Value: \$11,199,018

The Rock of Gainesville, Inc., The Rock North Campus Worship Facility (Gainesville, FL) *Project Value:* \$9,307,216

Tampa International Airport, Air Cargo Expansion UPS Building (Tampa, FL) Project Value: \$7,174,929

Marion County Public Schools, MTI Cooling Tower Replacement (Ocala, FL) Project Value: \$1,948,000

University of Florida, Tigert Hall CFO Suite Renovation (Gainesville, FL) Project Value: \$801,540

University of Florida, Black Hall Water Pipe Replacement (Gainesville, FL) Project Value: \$624,291

University of Florida, Baughman Center Exterior Siding Replacement (Gainesville, FL) *Project Value:* \$313,087

Larry Gaskins | Assistant Project Manager



With 9 years of industry experience, Larry serves as Assistant Project Manager. He will assist the Project Manager with his daily responsibilities, including the administration of all contractual requirements, maintenance of budget and schedule. He will also assist in maintaining trade partner agreements, purchase orders, meeting minutes, shop drawing logs and other project documentation. His motivation and organization will make him a valuable addition to your team.

YEARS OF EXPERIENCE Industry: 9 years | Firm: 1 year

EDUCATION/CERTIFICATIONS

B.S. in Business Administration, Webber International University

Certifications:

- 10-Hour Occupational Safety and Health Administration (OSHA) Certification New Adjustor Training Program

RELEVANT PROJECT EXPERIENCE

Polk County, New Utilities Facility (Lakeland, FL) Project Value: \$2,500,000

Hillsborough Community College, The Regent HVAC Replacement (Tampa, FL) *Project Value:* \$1,981,000

Hillsborough Community College, SouthShore Campus HVAC Replacement (Tampa, FL) Project Value: \$1,891,000

Pace Center for Girls, Pace Leon Facility Remodel (Tallahassee, FL) Project Value: \$800,000

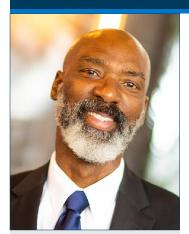
Pace Center for Girls, Pace Pasco Facility Remodel (Newport Richie, FL) Project Value: \$500,000

Florida Blue, Pensacola Field Office Renovation (Pensacola, FL) Project Value: \$427,622

University of Florida, Williamson Hall Auditorium Renovation (Gainesville, FL) Project Value: \$178,898



Eric Harrell | Superintendent



With 31 years of industry experience. Eric has served as a Superintendent. He has a knack for getting to the core of customer needs and critical issues and is a great communicator with owners, clients and trade partners alike. The vast majority of his projects are on the educational facilities where a strict adherence to safety and quality control standard is critical. In his spare time, Eric serves as an instructor for Santa Fe College's Apprenticeship Program, which provides hands-on training in a variety of construction-related technical trades.

YEARS OF EXPERIENCE Industry: 31 years | Firm: 12 years

EDUCATION/CERTIFICATIONS

A.A. in General Studies. Santa Fe College

Certifications:

- 30-Hour Occupational Safety and Health Administration (OSHA) Certification Infection Control Risk Assessment (ICRA) for
- Healtcare Construction Certification
- U.S. Army Corps of Engineers Construction
 Quality Management Certification

- U.S. Army Corps of Engineers Construction Quality Management
- Certification Current CPR, AED, and First Aid Training JLA Statewide Badging Certifications
- **OSHA Operator Safety Training** Certification

RELATED PROJECT EXPERIENCE

University of Florida, Music Building Renovation (Gainesville, FL) Project Value: \$5,378,661

University of Florida/IFAS, Blueberry Research Facility (Gainesville, FL) Project Value: \$3,810,777

UF Health Shands, Building 1329 1st Floor Renovation (Gainesville, FL) Project Value: \$768,796

University of Florida, McKnight Brain Institute MRI Installation (Gainesville, FL) Project Value: \$409,983

University of Florida, Baughman Center Exterior Siding Replacement (Gainesville, FL) *Project Value:* \$313,087

Clyde Fulford | Superintendent



Bringing over 30 years of experience to your projects, Clyde will serve as a Superintendent. He will be responsible for overseeing all onsite activities including quality control, safety practices, coordination of all trade partner work, and will ensure your project stays on schedule.

YEARS OF EXPERIENCE Industry: 34 years | Firm: 2 years

EDUCATION/CERTIFICATIONS Certifications:

- 30-Hour Occupational Safety and Health Administration (OSHA) Certification
- Current CPR, AED, and First Aid Training

RELATED PROJECT EXPERIENCE

Putnam County School Board, Seabreeze Elementary School (Palatka, FL) Project Valúe: \$3,500,000

University of Florida Health, Internal Medicine Archer Road Clinic (Gainesville, FL) Project Value: \$3,027,701

Putnam County School Board, Moseley Elementary Renovation (Palatka, FL) Project Value: \$2,000,000

Manatee County School Board, Bullock Elementary Renovation (Bradenton, FL) Project Value: \$2,000,000

Taylor & Ratliff Oral and Maxillofacial Surgery, Dental Office Addition & Renovation (Gaineśville, FL) Project Valué: \$1,400,428

Putnam County School Board, Putnam County School Board Administration Building Renovation (Palatka, FL) Project Value: \$1,200,000



Scott Leggett | Superintendent



With almost 30 years of experience in the construction industry, Scott Leggett serves as a Superintendent. He will manage the daily field and safety operations, direct site activities and resources, and oversee trade partners' work. He will supervise, schedule, coordinate and monitor all work to be completed to the highest quality

YEARS OF EXPERIENCE Industry: 29 years | Firm: 4 years

EDUCATION/CERTIFICATIONS Certifications:

- 30-Hour Occupational Safety and Health Administration (OSHA) Certification Infection Control Risk Assessment (ICRA) for
- Healtcare Construction Certification
- U.S. Army Corps of Engineers Construction Quality Management Certification Current CPR, AED, and First Aid Training
- OSHA Operator Safety Training Certification

standards.

RELATED PROJECT EXPERIENCE

Jacksonville Electric Authority, Cedar Bay Water Reclamation Facility Warehouse (Jacksonville, FL) Project Value: \$2,389,503

Florida National Guard, Repair O&T, Medical Training, Dining Hall and DP Buildings 4200/4201 (Starke, FL) Project Value: \$4,428,514

University of Florida/IFAS, Blueberry Research Facility (Gainesville, FL) Project Value: \$3,810,777

Department of Military Affairs, CSMS Life Cycle Renovations (Starke, FL) *Project Value:* \$2,921,844

Marion County Public Schools, MTI Cooling Tower Replacement (Ocala, FL) Project Value: \$1,948,000

University of Florida, Van Fleet HVAC Upgrades (Gainesville, FL) Project Value: \$911,716

Thomas Newton | Superintendent



Thomas will serve as the superintendent for your contract. He will spearhead the day-today site management ensuring above industry average project standards, cost efficiency and excellent resource allocation. Bringing a forty-year, multi-sector portfolio, Thomas has successfully executed dozens of projects for industrial, healthcare, commercial, and high-end custom residential clients. With a proven history of leading project teams, he will be a valuable asset to the City of Gainesville/GRU delivering on-time, on budget, high quality projects.

YEARS OF EXPERIENCE Industry: 43 years | Firm: 1 year

EDUCATION/CERTIFICATIONS Certifications:

- 30-Hour Occupational Safety and Health Administration (OSHA) Certification
- Current CPR, AED, and First Aid Training

RELATED PROJECT EXPERIENCE

Clay County, Gun Range (Middleburg, FL) Project Value: \$3,497,929

Aguilia Software, Emphasys Software New Office Space (Pembroke Pines, FL) Project Value: \$1,100,000

Royal Caribbean, Royal Caribbean Office Building Renovation (Weston, FL) Project Value: \$1,000,000

University of Florida, Tigert Hall CFO Suite Renovation (Gainesville, FL) Project Value: \$801,540

Florida Blue, Pensacola Field Office Renovation (Pensacola, FL) Project Value: \$427,622

HCA Florida Mercy Hospital, Emergency Room Nurses Station (Miami, FL) Project Value: \$250,000



Christina Caniff | Project Administrator



Christina Caniff serves as a Project Administrator. With over 26 years of experience in business operations management and support, she provides the administrative support needed to ensure work is performed per plans and specifications. She will assist with the assembly and management of lien releases, accurate billings, O&M manuals, validation of project invoicing, subcontracts and insurances.

YEARS OF EXPERIENCE Industry: 9 years | Firm: 6 years

EDUCATION/CERTIFICATIONS

A.A. in French and Spanish Language, Tyler Junior College and Kansas State University

Certifications:

Current First Aid and CPR Training

RELEVANT PROJECT EXPERIENCE

Gainesville Regional Utilities, Murphree Water Treatment Plant Administration Building Renovation (Gainesville, FL) Project Value: \$1,776,057

University of Florida, Blueberry Research Facility (Gainesville, FL) Project Value: \$3,810,777

University of Florida Health, Internal Medicine Archer Road Clinic (Gainesville, FL) Project Value: \$3,027,701

Marion County Public Schools, MTI Cooling Tower Replacement (Gainesville, FL) Project Value: \$1,948,000

University of Florida, Weimer Hall Hardening (Gainesville, FL) Project Value: \$1,039,360

City of Gainesville, Cone Park Soccer Field Renovation (Gainesville, FL) Project Value: \$345,291

Jeff Crane | Safety Director



Jeff will serve as the Safety Director for your contract. With extensive technical, management and safety training and well-developed communication, team building and interpersonal skills, he excels at building strong relationships with clients and trade partners alike. He is committed to providing the highest value to your projects.

YEARS OF EXPERIENCE

Industry: 13 years | Firm: 3 years

EDUCATION/CERTIFICATIONS

A.S. in Telecommunications Technolog, Community College of the Air Force through Rose State College

Certifications:

- 500-Hour Trainer Course in Occupational Safety and Health Administration (OSHA) Certification
- U.S. Army Corps of Engineers Construction Quality Management Certification Current CPR, AED, and First Aid Training

GENERAL EXPERIENCE

Tampa International Airport, Air Cargo Expansion UPS Building (Tampa, FL) Project Value: \$7,174,929

Hillsborough County Public Schools, Jackson Elementary School and Wilson Elementary School Renovation (Tampa, FL) Project Value: \$5,505,016

Hillsborough County Public Schools, Emergency Generators - 4 Sites (Tampa, FL) Project Value: \$2,085,058

Hensel Phelps, MTCE & CUP Building Specialties (Tampa, FL) Project Value: \$1,433,368

Department of Air Force, Repair Working Dog Kennel B816 (MacDill AFB, FL) Project Value: \$1,084,789

Hillsborough County Sheriff's, Pavilion Classroom Renovation (Lithia, FL) Project Value: \$781,637

F | Statement of Qualifications: Qualifications | FORESIGHT. of Firm



REQUIRED FORM D **CUSTOMER PROJECT HISTORY**

 ${\scriptstyle \mathsf{NAME}\;\mathsf{OF}\;\mathsf{RESPONDENT}:}\; \underline{\textbf{Foresight}\;\mathsf{Construction}\;\mathsf{Group},\,\mathsf{Inc}.}$

Provide information for three projects of similar scope performed within the past three (3) years. You may include photos or other pertinent information. Please verify that the contact information you are providing is current and correct.

Customer Name:	Gainesville Regional Utilities		
Address:	1600 NE 53rd Avenue		
City, State, Zip	Gainesville, FL 32609		
Point of Contact:	Chris Krpan	Phone Number:	(352) 334-3434
E-mail:	krpancm@gru.com		
Project Description:	2 phase renovation of the GRU Mur	ohree Water Treatment Plant	Administration Building.
Project Cost:	\$1,776,057		
Project Start Date:	10/17/2022	Project Finish Date:	9/12/2023

Customer Name:	Jacksonville Electric Authority		
Address:	1840 Cedar Bay Road		
City, State, Zip	Jacksonville, Florida 32218		
Point of Contact:	William Breadon	Phone Number:	904-545-7810
E-mail:	breawa@jea.com		
Project Description:	Demolition and new construction of a 5,300) SF cast-in-place concrete build	ling.
Project Cost:	\$2,389,503		
Project Start Date:	10/23/2023	Project Finish Date:	03/28/2024

Customer Name:	Jacksonville Electric Authority					
Address:	2103 Boulevard Street					
City, State, Zip	Jacksonville, Florida 32206					
Point of Contact:	John Hurford	Phone Number:	(904) 665-7314			
E-mail:	hurfjw@jea.com					
Project Description:	Installation of a new 4MW eme	rgency generator.				
Project Cost:	\$3,508,551					
Project Start Date:	08/26/2019	Project Finish Date:	01/16/2021			

Continuing Construction Management for Minor Projects | 230010 | Page 23 of 24

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Gainesville Regional Utilities (GRU) Murphree Water Treatment Plant Administration Building Renovation (Gainesville, FL)

Description

This project comprised a two-phase interior renovation of the GRU Murphree Water Treatment Plant Administration building, which had delivered up to 54 million gallons of water daily to approximately 200,000 residents.

In the initial phase, we replaced the existing doors with new hollow metal and aluminum doors and frames on the second floor. Within the building, we renovated five restrooms, which received new plumbing fixtures, new floor tiles, and the addition of one new shower. The control room, which housed sensitive electrical equipment, is also on the second floor. This room has a raised access paneled floor with static dissipative carpet, which was removed and replaced with new panels. Moreover, we created two 150 sq ft office spaces within the control room. Custom metal fabricated handrails and guardrails welcomed individuals onto the second floor and into the control room. The existing CMU walls were finished with gypsum wallboard, and updated vinyl tile replaced the original flooring.

The second phase of this renovation project took place on the first floor and included the installation of new interior and exterior hollow metal and aluminum doors and frames, along with the renewal of plumbing fixtures in the restrooms and new floor tiles. Luxury vinyl tile replaced the existing floor tiles, and Epoxy coating flooring was applied to the pipe gallery. The break room received updated appliances and new casework, and bunk beds were installed in the fitness room.

Owner

Gainesville Regional Utilities Chris Krpan (352) 334-3434

Dollar Value \$1,776,057

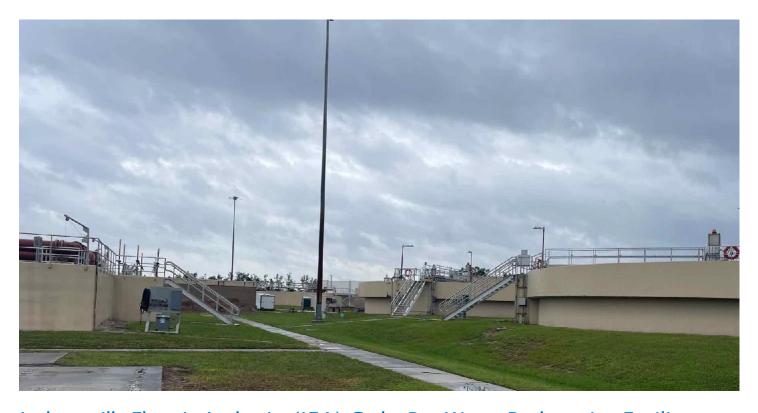
Year Completed 2023

Relevancy Factors

- **GRU** Experience
- Similar Contract Amount
- Water Treatment Plant
- **High Security**

of Firm





Jacksonville Electric Authority (JEA) Cedar Bay Water Reclamation Facility Warehouse (lacksonville, FL)

Description

This project entails the demolition of two existing structures, including the removal of an electrical building and existing site hardscape. In their place, we are constructing a new 5,300 SF cast-in-place concrete building with precast double tee roof members and exterior walls made of integral split-face concrete masonry. This new structure will serve as storage for various metal parts like water pumps, metal piping, and electrical motors.

The scope also includes the creation of new heavy-duty concrete drives and a parking lot, complete with sidewalks. Notably, the expanded parking area will be designed to accommodate trailered generators and will feature charging stations at every other parking space.

Additionally, site work will address necessary drainage and stormwater improvements to support the new parking and warehouse while enhancing existing dry retention ponds and incorporating additional impervious surfaces where required.

Client

Jacksonville Electric Authority William Breadon (904) 545-7810

Cost \$2,389,503

Year Completed Est. March 2024

Relevancy Factors

- » Institutional Client
- » Similar Contract Amount
- » Water Reclamation

of Firm





Jacksonville Electric Authority (JEA) 4MW Generator DES Springfield (Jacksonville, FL)

Description

JEA, located in Jacksonville, Florida, is the largest community-owned electric utility company in Florida, serving over 478,000 electric, 357,000 water and 279,000 sewer customers. IEA's District Energy System (DES) provides chilled water to customers for air-conditioning. The facilities for the chilled water business consist of chilled water plants and underground piping to distribute the chilled water to buildings located within the districts served by the plants. The Springfield Plant, built in 2005, serves the University of Florida College of Medicine, the Proton Beam Facility, and the Shands Healthcare campus. It currently contains six 1,500-ton chillers and a 6,100-ton cooling tower with chiller demand ranging from one to four chillers at any time.

Our contract consisted of the installation of a new 4MW (60Hz, 4160V) emergency generator as part of the resiliency upgrade of the Springfield Chilled Water Plant. Work included general site preparation, installation of a separate standalone fuel tank, concrete pads, switchgear and high-power buried conduit/cable in concrete encased ductbank. All new equipment controls were integrated into the existing energy management controls system.

The generator installed was a C175-20 Diesel engine rated at 3,900kW Standby, 4160V, 0.8PF, 3 Phase, 60 HZ, 4 Wire, EPA Certified for Stationary Use Tier 2. An aluminum, sound attenuated enclosure was constructed to house the generator. A 10,000 gallon subbase fuel tank and 10,000 gallon above ground fuel tank was installed with 7-1/2 gallon spill containment.

Client

Jacksonville Electric Authority John Hurford (904) 665-7314

Cost

\$3,508,551

Year Completed 2021

Relevancy Factors

- » Institutional Client
- » Similar Contract Amount
- » Mechanical and Electrical System Upgrades







Form W-9 (Rev. October 2018) Department of the Treasury

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

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H | Certificate of Status



Juan M. Segarra is the qualifying agent for the firm. License No. CGC1520606 | Expires 08/31/2024



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

SEGARRA ROVIRA, JUAN

FORESIGHT CONSTRUCTION GROUP INC 3917 NW 97TH BLVD GAINESVILLE FL 32606

LICENSE NUMBER: CGC1520606

EXPIRATION DATE: AUGUST 31, 2024

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State of Florida Department of State

I certify from the records of this office that FORESIGHT CONSTRUCTION GROUP, INC. is a corporation organized under the laws of the State of Florida, filed on December 4, 2000.

The document number of this corporation is P00000112873.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on January 10, 2023, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Tenth day of January, 2023



Secretary of State

Tracking Number: 5988174987CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

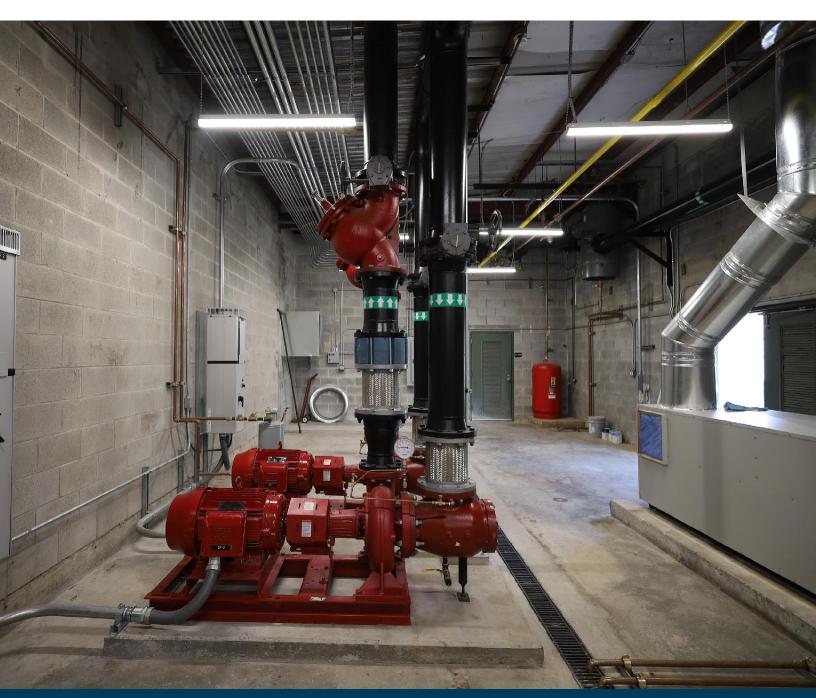
https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication



I | Execptions to the RFQ



Foresight has read and reviewed the RFQ and takes no exceptions. We accept the terms and conditions presented within the RFQ.





Investigation of Alleged Wrongdoings, Litigation/Settlements/Fines/Penalties





Foresight Previous Litigation

2021

Foresight was previously named as a defendant in a lawsuit brought by a sub-subcontractor, All Area Roofing and Waterproofing, Inc. regarding monies that All Area claimed to be owed by Foresight's subcontractor, Ryan Fitzgerald Construction, Inc. The case was styled All Area Roofing and Waterproofing, Inc. v. Ryan Fitzgerald Construction, Inc. ("RFC") and D&M Construction Group, Inc. DBA Foresight Construction Group, Inc., Circuit Court for the 8th Judicial Circuit, Alachua County, FL, Case No. 2020-CA-1357. All Area's claim against Foresight merely sought to impose an equitable lien on funds that Foresight was holding on Ryan Fitzgerald's behalf. Foresight tendered its defense of the lawsuit to RFC and RFC accepted Foresight's tender and defended it in the lawsuit. Following mediation, the case reached a confidential settlement and All Area's claims against Foresight were dismissed with prejudice.

Success starts here.

