

CITY OF GAINESVILLE PUBLIC SAFETY FACILITIES



CONSTRUCTION MANAGER AT RISK

REQUEST FOR PROPOSALS #PWDA-230055-DH



PREPARED FOR:

CITY OF GAINESVILLE
PROCUREMENT DIVISION
200 E UNIVERSITY AVE
GAINESVILLE, FL 32601



2704 NW 71st Place
Gainesville, FL 32653



Erik Otte
352-371-1417

erikotte@schernerfl.com



Proposal due:
July 14th, 2023
3:00pm

RFQ PROPOSAL COVER PAGE

PROPOSAL COVER PAGE (CCNA)



Procurement Division

(352) 334-5021 (main)

Issue Date: 6/9/23

REQUEST FOR PROPOSALS: #PWDA-230055-DH

Public Safety Facilities Construction Manager at Risk

PRE-PROPOSAL MEETING: Non-Mandatory Mandatory N/A Includes Site Visit
DATE: _____ TIME: _____
LOCATION: _____

Legal ad (Gainesville Sun) publish date: June 15, 2023

QUESTION SUBMITTAL DUE DATE: July 6, 2023

DUE DATE FOR UPLOADING PROPOSAL: July 14, 2023 at 3:00PM

SUMMARY OF SCOPE OF WORK: City of Gainesville is seeking proposals from licensed contractor (hereinafter, referred to as proposer) to provide construction manager at risk services for public safety facilities.

For questions relating to this solicitation, contact: Diane Holder (holderds@gainesvillefl.gov)

Proposer is not in arrears to City upon any debt, fee, tax or contract: Proposer is NOT in arrears Proposer IS in arrears
Proposer is not a defaulter, as surety or otherwise, upon any obligation to City: Proposer is NOT in default Proposer IS in default

Proposer who receive this solicitation from sources other than City of Gainesville Procurement Division or DemandStar.com MUST contact the Procurement Division prior to the due date to ensure any addenda are received in order to submit a responsible and responsive offer. Uploading an incomplete document may deem the offer non-responsive, causing rejection.

ADDENDA ACKNOWLEDGMENT: Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all) # 1

Legal Name of Proposer: Scherer Construction of North Fla, LLC

DBA: _____

Authorized Representative Name/Title: Erik Otte

E-mail Address: erikotte@schernerfl.com FEIN: 59-3548410

Street Address: 2504 NW 71st Place, Gainesville, FL 32653

Mailing Address (if different): _____

Telephone: (352) 371-1417 Fax: (_____) _____

By signing this form, I acknowledge I have read and understand, and my business complies with all General Conditions and requirements set forth herein; and,

- Proposal is in full compliance with the Specifications.
 Proposal is in full compliance with the Specifications except as specifically stated and attached hereto.

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

SIGNER'S PRINTED NAME: Erik Otte DATE: 7/13/2023

This page must be completed and uploaded to DemandStar.com with your Submittal.

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LETTER OF INTEREST

TE CHEAT SHEET



July 14, 2023

City of Gainesville
Diane Holder, Procurement Division
City of Gainesville
200 E University Ave
Gainesville, FL 32601

RFP #PWDA-230055-DH Public Safety Facilities Construction Manager at Risk (CMAR)

We are pleased to present our qualifications for preconstruction and construction services for various COG public safety facilities. Scherer has been providing these services to public and private entities in Gainesville since we moved our headquarters here in 1991. We are adept at helping our clients achieve their goals by simplifying the process, identifying and reducing risk, and focusing on quick schedules and highest value. We employ the best people, utilize the latest technology, and have deep local subcontractor relationships that will ensure your success.

We understand that the scope of services requested will vary widely depending on the project ranging from pre-development due diligence on potential sites to implementing plans already in place. Scherer will work with the selected design team and COG stakeholders to provide quick, actionable information and suggestions to improve the project through value engineering, lifecycle analysis, and other methods. Our focus will be on constructability, cost, and schedule and recommending solutions that improve each.

We are adept at managing Owner Direct Purchase programs and are willing to utilize the City's Owner Controlled Insurance Program (OCIP) if desired. We have a robust diversity inclusion program and often well exceed participation goals of projects.

Acknowledgements:

- As noted in 3.5 we recognize and take no exceptions to the RFP.
- As noted in 7.10 we recognize and report no wrongdoings, litigation/settlements, fines or penalties.

Thank you for your time and consideration,



Erik Otte, President
Scherer Construction
Phone 352-371-1417
erikotte@schernfl.com
www.schererconstruction.com

TECHNICAL EVALUATION CHEAT SHEET

Technical Evaluation CHEAT SHEET

Scherer is committed to making all aspects of the design and construction process easier for our clients. That includes helping you wade through 50+ responses for the technical and written portions of the Public Safety Facilities CM at Risk RFP! Here's where you can find the information needed for your evaluation:

Technical Qualifications Evaluation Form:

A. Ability of Professional Personnel

1. Key Staff: Scherer has 87 employees and we have allocated our best PMs and Supers for these projects. We have more we can pull in if needed to accomplish these projects simultaneously. (Scherer personnel and Resumes begin page 14).
2. Experience: These include fire stations, headquarters buildings, and major projects for public and private institutions. (Project examples begin page 26).
3. Local familiarity: Scherer has been headquartered in Gainesville since 1991 and a majority of our staff live in the greater Gainesville area.
4. Litigation: No litigation history except we had to sue a residential developer for non-payment after he went bankrupt.
5. Subcontracted work: Most of the work in the COG Public Safety program will be subcontracted. As a Southeast US contractor, we have a significant subcontractor pool locally and regionally that we can rely on to ensure the best coverage. We also can self-perform some trades as needed to meet project goals (See page 49).
6. Similar recent work: Yes, several. See project examples including the recent Alachua County Sports Complex beginning on page 30.
7. Unique abilities: Scherer has a few unique abilities that would help these projects (see Project Approach beginning page 42). We have in-house design team with architects on staff. While these projects may not be design/build, we can utilize our design team to improve the overall design and help speak the language of architecture. In addition, we can self-perform concrete and site work on the projects if needed. These are 2 trades that are typically tough to get responses on in Gainesville. Lastly, we don't have an estimating department. Our PMs are responsible for estimating the projects they manage which allows COG to have the same contact from design through warranty.

B. Capability to Meet Time and Budget Requirements

1. Key Staffing and Location: We are one of the largest General Contractors based in Gainesville. We have been headquartered here since 1991.
2. Time and Budget: We have not delivered late or over budget on any similar project in our nearly 40-year history.
3. Insurability: Our bonding and insurance well exceeds the needs of these projects, in part or in total. (See page 57, 58)
4. Timelines: We will meet the City's goals and timelines decided with all stakeholders.
5. Workload: We have had roughly \$300M in billings over the last 5 years. We have grown steadily, but we do not overbook our team. With close to 90 employees, we have the capacity to manage these projects. (see page 60)
6. Change Orders: We do not have a history of requesting change orders unless the design is changed by the owner and they agree to the costs associated with the change.



Executive Summary



1 SCHERER CONSTRUCTION



AN INTRODUCTION TO SCHERER CONSTRUCTION

Gainesville Office:

2504 NW 71 Place
Gainesville, FL 32653
Phone: 352 371-1417
Fax: 352 338-1018

Jacksonville Office:

2926 Edison Avenue
Jacksonville, FL 32254
Phone: 904-288-6060
Fax: 904-288-0041

Year Established: 1984

Gainesville Office 1991, Jacksonville Office 2008

Licensing/Certificates

General Contractor (Florida) CGC1530034
General Contractor (Florida) CGC1524022
Roofing Contractor (Florida) CCC056936
Underground/Excavation(Florida) CUC057419
General Contractor (Georgia) GCQA003313
General Contractor (Alabama) 47161
General Contractor (South Carolina) G119212
General Contractor (North Carolina) 86712
General Contractor (Virginia) 2705181363

Website:

www.schererconstruction.com

FED I.D. No. 59-3548410

FL Corporate Charter No.: L98000003299

Dunn & Bradstreet #: 87-664-7538

Rating: 46BI

Organization Officers:

Douglas W. Wilcox, II- CEO

Erik Otte- President

Josh Dixon- Executive Vice President

G. Wesley Emmanuel- Secretary

Jeff Godman, Mike Biagini, Joni Wilford, Brad Wilcox,

Wesley Emmanuel- Vice Presidents

Number of Employees:

Project Managers/Estimators: 15

Administrative/Support Staff: 8

Business Development: 1

Safety Coordinator: 1

Superintendents: 23

Field Personnel: 36

Architects/Draftsman: 3

Service Area:

Scherer Construction services the Southeastern United States

1 SCHERER CONSTRUCTION



Exceeding Expectations

When you partner with Scherer, you are entrusting your business to the experts in the industry. We will make sure that we are the first company you think of for your next project.



Simplifying The Process

You have enough to worry about with your organization without having to decipher all of the components of construction. We are here to simplify the process for you.



Building Relationships

Scherer is a true partner in construction, construction management, and design. In addition to strong partnerships with our clients, we also have stellar relationships with our subcontractors, suppliers, and the community.



Proving Ourselves

For the last 30 years, the experts at Scherer Construction have been building experience and an unparalleled reputation with private entities as well as government and municipalities on a wide variety of projects.

ABOUT SCHERER

We are proud to live, work and build with integrity.

Our mission is to improve the lives of our clients and employees through impactful design and construction.

Our mission drives us to reach beyond the typical needs of our clients.

Scherer has humble beginnings - what started as a small operation with one project manager and his truck, has grown into a healthy, multi-location, family-oriented, over 80 person team with the capacity and resources to meet the needs of any project big or small. Our past projects range from small \$25,000 remodels to large \$45,000,000 facilities and everything inbetween. In addition to the general contracting and construction management services we offer, Scherer also is a true Design/Build firm with architects on staff, a concrete division and a site work division that self-performs and acts a subcontractor to other construction firms.



"Scherer Construction always provides us with a quality project that we can be proud to put our name on. We will continue to use them for our construction needs." -Dave Bird, The William Warren Group

OUR SERVICES



DESIGN/BUILD

We promote the design/build method as the best choice in construction contract delivery. With engineers, architects, and contractor working together, the construction process is made simple for our partners.

CM/CM-AT-RISK

We work closely with our partners' architects and engineers to maximize project value from start to finish. Involvement in the bidding process for subcontractors and suppliers ensures the most benefit for the project.

DESIGN

With architects and draftsmen on staff, we are able to provide clients with thoughtful, impactful design solutions for their projects. Value and quality are developed in house by our experienced design team.

CONCRETE

Scherer Construction is unique in our market with a concrete division that not only self-performs on our own projects, but which is also a trusted subcontractor for our competitor general contractors.

SITE WORK

In 1997, Scherer Construction diversified into site work as a means to control quality and provide accelerated project timelines. Since then, like our concrete division, Scherer's site work has become a trusted partner.

1 COMPANY INFORMATION - CAPABILITIES

SCHERER CAPABILITIES

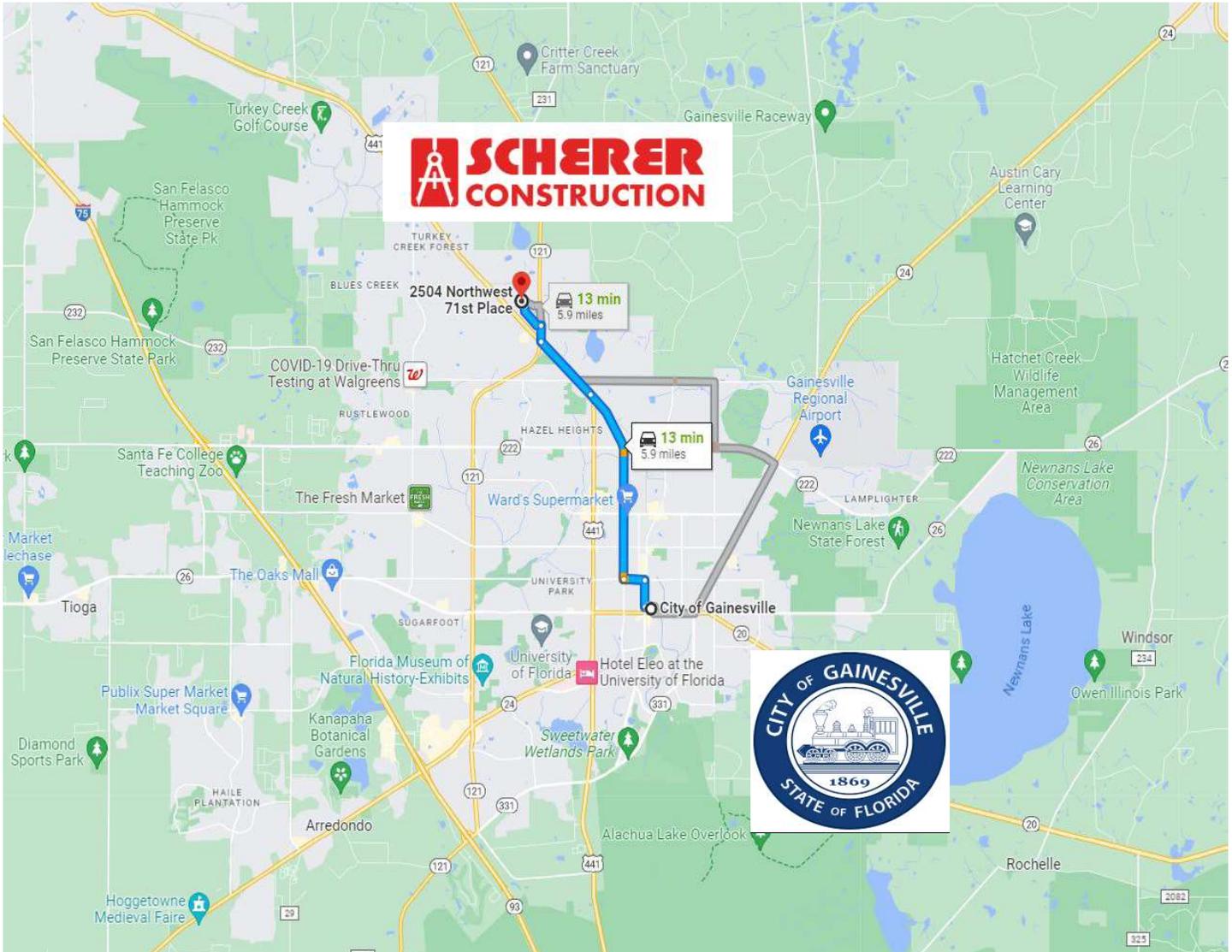
In addition to being a Construction Management firm, we are also a Design/Builder (with architects and draftsmen on staff), a General Contractor, and have divisions who self-perform both concrete and sitework. Because of our capabilities, there isn't a project we can't bring some level of this expertise to, whether it is value engineering, constructibility and design reviews, or the actual performance of the work, be it design or construction.

	OPTIONS ANALYSIS		CONSTRUCTIBILITY ANALYSIS
	DESIGN REVIEW		COST CONTROL
	BUDGET ESTIMATING		DEVELOP BID SCOPES
	VALUE ENGINEERING		SUBCONTRACTOR RECOMMENDATIONS
	SCHEDULE ESTABLISHMENT		MATERIAL & METHOD STUDIES
	QUALITY CONTROL		QUALITY ASSURANCE
	SITE UTILIZATION PLAN		LONG LEAD ITEM IDENTIFICATION

We have the knowledge in house for fast, accurate and comprehensive design reviews and estimating. Because of our in house design team, concrete and sitework division we know actual costs, applications and expectation for true GMPs. We work with many clients from concept to design to construction. We have a great reputation with local sub contractors from around Florida.

1 SCHERER CONSTRUCTION LOCATION

Scherer Construction of North Florida, LLC is a construction management company with locations in Jacksonville and Gainesville. We have been serving the North Central Florida area since 1984 with our headquarters conveniently in North West Gainesville, just minutes away from the City of Gainesville Headquarters. Our Scherer offices are strategically located so that we can provide immediate response to any situation that may arise.



At Scherer we are proud to live, work, and build with integrity, and we look forward to partnering with you to continue building our communities upon the foundation of our principles. We take the time to understand our client's goals and we operate on a core set of covenants: decrease risk, add value and to simplify the process. We are 100% committed and dedicated to our clients, our team and our community.

We are more than your typical commercial contractor. Our amazing team of dedicated professionals has a true passion for all things construction. This passion has led to the wide range of services we provide, allowing us to be a trusted partner for your all your project needs. We have the knowledge and expertise to guide you every step of the way, regardless of whether this is your first build, or you're a seasoned developer who needs a trusted and experienced contractor to manage your project. Our goal is to provide you with an exceptional construction experience while building solid business relationships that last a lifetime.

2



Proposed Staff



2 PROJECT PERSONNEL



ERIK OTTE

PRESIDENT



JEFF
GODMAN

PROJECT MANAGER



OLIVER
KIRKPATRICK

PROJECT MANAGER



BEN
GRIKSTAS

PROJECT MANAGER



LUCIEN
GAUTHIER

SUPERINTENDENT



JORDAN
ROBINSON

SUPERINTENDENT



SHELLEY
VICKERS

ADMIN / DIVERSITY



JOHN
ADAMS

SUPERINTENDENT



CHUCK
CROSIER

SUPERINTENDENT



JESSICA
DIX

ASSISTANT PM

BOB FILIPPI
JORDON ENGLUND
MARK DAHN

ARCHITECT
BIM / DRAFTSMAN

BILLING & ACCOUNTING
HUMAN RESOURCES
CONSTRUCTION SUPPORT
SITWORK CREWS
CONCRETE CREWS

2 PROJECT TEAM EXPECTATIONS

Our proposed organizational structure for the CM at Risk for City of Gainesville Public Safety Facilities Construction is purposefully selected. There are many different types of anticipated projects within this contract. We have highlighted those who you would be working with based on who would represent you best based on experience, location and expertise. Our project managers normally commit 30-60% of their time to each project, depending on size and scope. Our superintendents are full time on each specific project, being your eyes and ears from project start to completion. This allows for safety, accuracy, communication and efficiency.

Your project manager is your key contact person from project award to completion of preconstruction services. They are responsible for providing the information, budgeting, cost analysis and support that the City of Gainesville Facilities team requires. They are experienced leaders and a key component when it comes to projects that need to attention to detail. Your on-site superintendents help with managing the daily scheduled activities during construction, will be responsible for sub contractor coordination, jobsite logistics, safety and building code compliance.

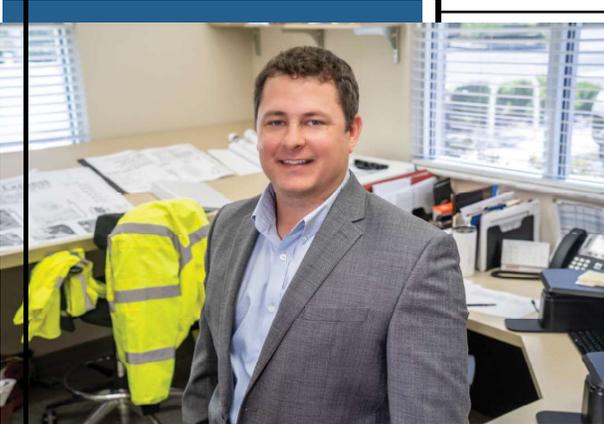
Project managers along with our estimating team will bid our your projects. They along with help from our in office construction team verify all scopes of work, monitor the schedule, coordinate material procurement, and all aspects of project management. The project managers will manage tasks throughout preconstruction & construction, making sure this project is within budget, on schedule and is completed successfully to the owners expectations.

Scherer Construction is unique in many ways, but one of the most profound is our lack of a dedicated estimating department. Each of the team members represented above will be with your project from its conception until well after warranty is expired. Your contacts will never change and there is no loss of information between preconstruction, estimating, construction, commissioning, and warranty.

Scherer has the availability, team and expertise to handle multiple projects at once and they can be overlapped. We know the area, the dynamics and the expectations of getting a project completed on time, within budget and to the expectations of the project team.



2 PROJECT TEAM & RESUMES



**Erik
Otte**
Project Executive
President
LEED ® AP

EDUCATION

University of North Florida
B.S. Building Construction

LICENSES/CERTIFICATES

LEED Accredited Professional
OSHA 30 Hours
CPR/First Aid
US Army Corp of Engineers
- Construction Quality
Management for Contractors

GENERAL CONTRACTOR

Florida CGC1530034
Georgia GCQA007513
Alabama 56621
South Carolina 119212
North Carolina 86712
Virginia 2705181363

YEARS EXPERIENCE

15 Years Experience

YEARS WITH SCHERER

Since 2014

RESIDENCE

Gainesville, FL



Oakmont Amenity Center
Gainesville, FL



Legacy Park - Phase 1
Alachua, FL

As the President of Scherer Construction of North Florida, LLC, Erik is involved in every aspect of Scherer, from business development to project completion. In addition to the day to day operations, he is responsible for strategic planning and goal implementation, proposal and contract review, building and maintaining customer relationships, and evaluation of projects and their schedules.

Since graduating from the University of North Florida and becoming a Project Manager, Erik has been responsible for maintaining schedules and budgets, providing detailed cost analysis and value engineering, and has developed a knack for estimating both quickly and concisely. His past experience working on federal government projects has involved seamless coordination of trades in an active location, extensive earthwork and landscaping, and demanding project schedules. Erik's experience in the private sector has resulted in close relationships with designers and subcontractors. His propensity for smart innovation, problem solving, and his hands on leadership style have set the standard at Scherer Construction and established him as the leader of our team.

PROJECTS

- Alachua County Sports Complex, Gainesville, FL
- Greenhouse Church, Gainesville, FL
- Legacy Park- Phase 1 and 2, Alachua, FL
- Tech City Phase 1 and 2, Alachua, FL
- StorQuest Self Storage, Deltona, FL
- StorQuest Self Storage, Kissimmee, FL
- St. Anne Early Learning Center, Gainesville, FL
- Greyhawk Amenity Center, Orange Park, FL
- Terra Costa Amenity Center, Jacksonville, FL
- Trailmark Amenity Center & Entrance, St. Augustine, FL
- Oakmont Amenity Center, Gainesville, FL
- Six Mile Creek - Entry Feature, St. Johns County, FL
- Costa Vida, Gainesville, FL
- RaceWay Market and Gas Station, Alachua, FL
- Archer Centro Plaza West, Gainesville, FL
- NASA Stennis Space Center HPIW Replacement, GA
- NSB Kings Bay Trident Nuclear Submarine Drydock Refit , GA
- West Nassau Regional Water Treatment Plant, FL

2 PROJECT TEAM & RESUMES



**Jeff
Godman**
Project Manager
LEED ® AP

EDUCATION

University of Florida
Bachelor of Science Building
Construction

LICENSES/CERTIFICATES

LEED Accredited Professional
OSHA 30 Hours
CPR/First Aid 2010

YEARS EXPERIENCE

27 Years Experience

YEARS WITH SCHERER

Since 1996

RESIDENCE

Gainesville, FL



Swamp Head Brewery
Gainesville, FL



Aviation Maintenance
Building Gainesville
Regional Airport, FL

As Project Manager, Jeff Godman is the central point of communication and is responsible for the project construction process from the conceptual development stage through final construction, making sure the project is completed on time and within budget. Jeff is also responsible for the estimating, scheduling, pre-construction services, and project closeout, ensuring a successful project.

EXPERIENCE

With 21 years of experience, Jeff has gained experience in all facets of project management responsibilities including, estimating, scheduling, budgets, cost analysis, submittals, and RFI's. Jeff has successfully performed preconstruction and construction services for both public, private, and government municipalities such as Plant City Airport, Alachua County, Santa Fe College, City of Gainesville, and Gainesville Regional Airport.

SELECTED PROJECTS

- GACRAA Commercial Terminal Expansion, Gainesville, FL
- Gainesville ARFF, Gainesville, FL
- Cecil Hangar 955, Jacksonville, FL
- Swamp Head Brewery, Gainesville, FL
- PetSmart Micro Store, Gainesville, FL
- Access Self Storage, Gainesville, FL
- Ovale Manufacturing Building, Gainesville, FL
- UF North Hall Reroof, Gainesville, FL
- Walmart Distribution Center Concrete Paving Repairs, Alachua, FL
- Palatka Airport T-Hangars, Palatka, FL
- Family Dollar Retail Stores, 10 stores throughout SE United States
- Davis Express Trucking, 2 projects in Florida and Georgia
- Eliza Technologies Office/ Warehouse remodel, Gainesville, FL
- Santa Fe College, 5 projects campus wide in Gainesville, FL
- UF Diamond Village Baby Gator Renovation, Gainesville, FL
- HCAA Bulk Storage Hangar, Plant City Airport, FL
- T-Hangars, Gainesville Regional Airport, FL
- RD Air Services, Gainesville, FL
- Eclipse Aviation Maintenance Facility, Gainesville Regional Airport, FL

2 PROJECT TEAM & RESUMES



**Oliver
Kirkpatrick**
Project Manager
LEED ® AP

EDUCATION

University of Florida
Bachelor of Science in
Building Construction

LICENSES/CERTIFICATES

OSHA 30 Hours
CPR/First Aid
LEED Accredited Professional

YEARS EXPERIENCE

12 Years Experience

YEARS WITH SCHERER

Since 2014

RESIDENCE

Alachua, FL



Park Lane Retail
Gainesville, FL



StorQuest Self Storage
Gainesville, FL

As Project Manager, Oliver Kirkpatrick is the central point of communication and is responsible for the project construction process from the conceptual development stage through final construction, making sure the project is completed on time and within budget. Oliver is also responsible for the estimating, scheduling, pre-construction services, and project closeout, ensuring a successful project.

EXPERIENCE

Oliver joined Scherer in 2014 with extensive experience in estimating, scheduling, budgets, cost analysis, submittal review, change order management, and RFI processing. Originally brought on as an intern upon graduation, Oliver quickly established himself as a valuable asset, moving into position of Assistant Project Manager, and then Project Manager. He has successfully performed preconstruction and construction services for public, private, and government clients.

SELECTED PROJECTS

- Robert Massey Westside Park, Gainesville, FL
- GHS Cafeteria & HVAC Renovation Upgrade, Gainesville, FL
- StorQuest Self Storage, Gainesville, FL
- StorQuest Self Storage, Palm Coast, FL
- StorQuest Self Storage, Cape Coral, FL
- Clay Electric Cooperative Headquarters, Phase 1, Keystone Heights, FL
- Park Avenue Retail Shops, Gainesville, FL
- Santa Fe College 83rd
- SFC Blount Center Renovations
- SFC 83rd Street Signs
- SFC Zoo Gibbon Enclosure Project
- SFC Renewable Energy Accessible Lab
- SFC Entrance Sign at NW 91st Street and NW 39th Avenue
- SFC Administration Road Clock Tower and Entrance Signs
- SFC Building J Lab

2 PROJECT TEAM & RESUMES



**Ben
Grikstas**
Project Manager

EDUCATION

Santa Fe College
AS Construction Management

LICENSES/CERTIFICATES

OSHA 30 Hours
CPR/First Aid
Procore Certified

YEARS EXPERIENCE

8 Years Experience

YEARS WITH SCHERER

Since 2023

RESIDENCE

Gainesville, FL



Bartram & Carr Hall
Lab Renovations
Gainesville, FL



UF McCarty Hall D
Classroom Renovations
Gainesville, FL

EXPERIENCE

Ben joined Scherer with extensive experience in tilt-wall, steel frame, multi-story, civil and renovation projects in our local area. He understands the importance of accurate estimating, scheduling, cost analysis, detailed submittals, change order management, and RFI processing. He has successfully performed preconstruction and construction projects through CM/GC, Design-Build, Hard Bid, and continuing services. He has served many clients including City and County municipalities, Alachua County School Board, the University of Florida-PD&C, UF-IFAS and many other private sectors.

As Project Manager, Ben Grikstas is the central point of communication and is responsible for the project construction process from the conceptual development stage through final construction, making sure the project is completed on time and within budget. Ben is also responsible for the estimating, scheduling, pre-construction services, and project closeout, ensuring a successful project. Ben has completed dozens of minor related projects. He has the skillset and knowledge to lead projects through buyout, construction and closeout.

SELECTED PROJECTS

- State Attorney Office Renovations, Gainesville, FL
- Hidden Oak Elementary HVAC, Gainesville, FL
- Stephen Foster Elementary Re-Roof, Gainesville, FL
- Momentum Labs, Alachua, FL
- Secure Research Facility - National Resilience, Alachua, FL
- UF, McCarty Hall - Building D Multi- Phase, 4 Story Renovation, Gainesville, FL
- Holland Park Phase 2, City of Palm Coast, FL
- University of Florida, Bartram & Carr Halls Renovation, Gainesville, FL
- Nova Road Utilities, City of St. Cloud, FL
- UF McCarty Hall B, Multi-Phase Lab Renovations, Gainesville, FL
- Cook Sports Building & Sanctuary, Gainesville, FL
- UF - IFAS Building 162 Renovation, Gainesville, FL
- MLK Community Center Hurricane Hardening, City of Gainesville, FL
- Deco 39 Exterior Renovations, Gainesville, FL
- UF Agronomy Complex Lab Renovations, Gainesville, FL
- FL Lakes RV Park, Sebring, FL
- CRP Infrastructure, Alachua, FL
- McCarty ABC Office Renovations, Gainesville, FL

2 PROJECT TEAM & RESUMES



Michelle (Shelley) Vickers

Executive Administrator
Marketing Director
Project Diversity Coordinator

EDUCATION

AA, Santa Fe College in
Business Administration

BS Saint Leo University in
Marketing

LICENSES/CERTIFICATES

OSHA Safety 30 Hour
CPR/First Aid/AED Certified
Certified Notary Public

YEARS EXPERIENCE

25

YEARS WITH SCHERER

Since 2021

RESIDENCE

Alachua, FL



San Felasco Tech City
Alachua, FL



UF Physics Roof
Replacement
Gainesville, FL

EXPERIENCE

Shelley has over 25 years of experience in the construction industry. She is enthusiastic and has a great deal of experience dealing with subcontractors, work flow, safety coordination and customer satisfaction. As the Executive Administrator for Scherer, Shelley is responsible for creating and maintaining an effective work environment for the entire team. She handles permitting, document control, bid coordination, assists project managers with bid packages and proposals, and coordinates safety management. In her role as Marketing Director, Shelley helps to curate the public image of Scherer, handles sponsorships in the community, manages RFQ's, creates marketing material, actively pursues new business opportunities, and maintains the portfolio of work performed. Marketing and Diversity Coordinator go hand in hand. This is maintaining a positive relationship with owners, trade contractors and suppliers. Networking and coordinating mentor/protege relationships, holding small/diverse business informational sessions, and subcontractor coordination. Her knowledge, passion, and dedication allows her to help facilitate projects effectively and efficiently in a safe ethical manner.

SELECTED PROJECTS

- UF Health, Florida Recovery Center - Legends Building, Gainesville, FL
- UF Physics Roof Replacement, Gainesville, FL
- Southern Scholarship Foundation, Gainesville, FL
- Phi Mu Sorority Addition & Renovation, Gainesville, FL
- UF Bartram & Carr Halls Classroom Lab Renovation, Gainesville, FL
- Tech City, Alachua, FL
- Gainesville Regional Airport Parking Garage, Gainesville, FL
- Gallo Carwash, Gainesville, FL

AFFILIATIONS / VOLUNTEERING

Alachua Chamber, Executive Board Member
Junior Achievement, Executive Board Member
Gainesville Association of Womens Networking, Executive Board Member
BANCF, Executive Board Member, Ambassador Chair & Horseshoe Tournament Chair
Rebuilding Together, Volunteer
City of Alachua Rec Volleyball Volunteer Coach
Greater Gainesville Chamber
Gator Quarterback Club, Membership Chair
City of Gainesville Small Business Mentor Program
University of Florida Mentor Protege Program

2 PROJECT TEAM & RESUMES



Lucien Gauthier

Project
Superintendent

EDUCATION

Santa Fe College

LICENSES/CERTIFICATES

30 Hour OSHA

First Aid/CPR

ProCore Safety

YEARS EXPERIENCE

37 Years Experience

YEARS WITH SCHERER

2 years

RESIDENCE

Gainesville, FL

As superintendent, Lucien is responsible for overseeing all on-site activities including quality control, coordination of subcontractors, monitoring the schedule, materials and equipment, and final punch out. Throughout the project, he will work closely with the project manager providing input to ensure a successful and conflict free project. Lucien will also be responsible for jobsite safety for all persons working on the construction site.

EXPERIENCE

Lucien has over 35 years of construction experience and has extensive knowledge in operations, site work, quality control and many other job duties of performing as a superintendent. His experience includes all types of construction ranging from interior renovations, occupied spaces, site work, concrete & paving and new ground up construction. Lucien has excellent working relationships with subcontractors and focuses on effectively communicating the goals of his projects with them.

PROJECTS

- Albert Ray Massey WestSide Park, Gainesville, FL
- Catalyst Park Interior Renovations, Gainesville, FL
- Walker Furniture, Gainesville, FL
- True Leaf, Leesburg, FL
- True Leaf, Crystal River, FL
- True Leaf, Lake City, FL
- True Leaf, Gainesville, FL
- UF Chemistry Lab, Gainesville, FL
- College Park Apartments, Gainesville, FL
- College Park Parking Garage, Gainesville, FL
- College Park Commercial Shells, Gainesville, FL
- Total Wine & More Interior Build out, Gainesville, FL
- McDonald's Exterior Improvements, Gainesville, FL
- Super Walmart Exterior Improvements, Gainesville, FL
- United States Postal Office parking lot, Hawthorne, FL
- United States Postal Office parking lot, Orange Lake, FL



Albert Ray Massey
West Side Park Playground
Gainesville, FL



Catalyst Park
Interior Renovations
Gainesville, FL

2 PROJECT TEAM & RESUMES



Chuck Crosier

Project Superintendent

LICENSES/CERTIFICATES

OSHA 30 Hours
CPR/First Aid

YEARS EXPERIENCE

45 Years Experience

YEARS WITH SCHERER

Since 2022

RESIDENCE

Alachua, FL



Kirkpatrick Center
Institute of Public Safety
Gainesville, FL



Soccer & Lacrosse Facility - UF
Gainesville, FL

As the Project Superintendent, Chuck will be responsible for all on-site construction activities on the project, including quality control, project safety, management of on-site employees, and coordination of site logistics. He is also responsible for the coordination of subcontractors and well as their adherence to the project schedule.

EXPERIENCE

Chuck has almost 45 years of construction industry experience supervising and managing projects large and small. He has extensive experience working on school campuses, working in government buildings, in healthcare facilities and much more.

SELECTED PROJECTS

University of Florida

- Soccer & Lacrosse Facility Expansion & Renovations
- UF Innovate / The HUB Phase II
- Dental Science Building D2-14
- Ayers Building IT Renovations
- Deans Conference Room Renovation
- Student Rec Center Court & Bathroom Renovation
- Medical Science Building N Wing 1st Floor Renovation
- McKnight Brain Institute L3-127
- Pathology Suite Demolition

Santa Fe College

- Kirkpatrick Center Institute of Public Safety Expansion
- Kirkpatrick Center Institute of Public Safety Chiller
- Blount DA Data Center

Other Education

- Gilchrist County School Trenton High School New Cafetorium
- School Board of Alachua County GHS Bldg 27 HVAC Replacement
- School Board of Alachua County Santa Fe High school Gymnasium HVAC Renovation
- School Board of Alachua County Duval Classroom & Restroom Renovation

Government

- Department of Management Services HSMV ADA Restroom Facility
- FDEP Devils Millhopper Renovation
- FDOC RMC ADA Upgrades

Healthcare

- North Florida Hospital Patient Tower Addition
- North Florida Hospital South Tower Vert Expansion
- UF Health Patient Restroom Renovation
- Northside Hospital Administration Renovation

2 PROJECT TEAM & RESUMES



John Adams

Project Superintendent

EDUCATION

Valley Forge Military Academy
University of Massachusetts
Construction Estimating Institute
Fitchburg State College

LICENSES/CERTIFICATES

10 Hour OSHA
First Aid/CPR 2018
ICRA Certification

YEARS EXPERIENCE

22 Years Experience

YEARS WITH SCHERER

Since 2018

RESIDENCE

Lake City, FL



NFRMC USP 800
Gainesville, FL



Camp Keystone
Conservatory
Keystone Heights, FL

As a project superintendent, John is the point of contact for all on-site activities including quality control, coordination of subcontractors, monitoring the schedule, materials and equipment, and final punch out. Throughout the project, he will work closely with the project manager providing input to ensure a successful and conflict free project. John will also be responsible for jobsite safety for all persons working on the construction site.

EXPERIENCE

John has 22 years of construction experience and has extensive knowledge in the operations and job duties of performing as a superintendent. His experience includes all types of construction ranging from high end residential and amenity centers to Salvation Army camp renovations and retail spaces. John was recently the superintendent for the Camp Keystone Conservatory remodel and addition; he has excellent working relationships with local subcontractors and a strong ability to advance the project schedule.

PROJECTS

- Gallo Carwash, Gainesville, FL
- Camp Immokalee Bathhouse, Keystone Heights, FL
- Belmont Academy, Lake City, FL
- Camp Keystone Conservatory Addition, Keystone Heights, FL
- North Florida Regional Medical Center, Gainesville, FL
 - Operating Room 15 Remodel
 - USP 800
 - Pathology Lab Renovation (3 phases)
 - ER Trauma Unit Remodel
 - Interior Signage Project
- Walgreens Drug Store Remodels, various locations, FL
- Traditions Senior Living, Port St. Lucie, FL
- Numerous custom residences, Broward County, FL
- Northwood Industrial Park Spec Building, Gainesville, FL

2 PROJECT TEAM & RESUMES



Jordan Robinson

Project Superintendent

EDUCATION

Kaplan University
BS - Business Administration

Platoon Sergeant/Mortar
Section - US Army
(almost 8 years)

LICENSES/CERTIFICATES

30 Hour OSHA
First Aid/CPR
ICRA

YEARS EXPERIENCE

14 Years Experience

YEARS WITH SCHERER

2 years

RESIDENCE

Gainesville, FL



Pi Kappa Phi Fraternity
Gainesville, FL



Alachua County Sports
Event Center

As superintendent, Jordan Robinson coordinates site construction activities and supervises field personnel as required to complete projects on time and within budget. He does this with a smile on his face, while maintaining quality standards, safety compliance, and developing positive relations with others, trade subcontractors and supplies. He is a point person for monitoring the schedule, material and equipment delivery and everything you need throughout the project. He works hand in hand with the project manager ensuring for a successful project.

EXPERIENCE

Jordan is a local seasoned construction superintendent with over 14 years of experience. He has a hands on approach and is experienced in supervising projects from start up to completion. Jordan effectively communicates with everyone on the job site to execute construction project plans and expectations in a safe and timely manner. He has experiences that includes underground utilities, ground up new construction, renovations, civil and industrial projects.

PROJECTS

- Alachua County Sports Event Center, Gainesville, FL
- Pi Kappa Phi Fraternity, Gainesville, FL
- Ology Bioservices Lab, Gainesville, FL
- GRU SE 4th Street, Wast Water Main Replacement, Gainesville, FL
- VA Boiler Plant, Gainesville, FL
- UF IFAS/TAPS New Parking, Gainesville, FL
- GRU Duck Pont New Water Main Replacement, Gainesville, FL
- GRU Kanapaha Wastewater Facility Improvements, Gainesville, FL
- UF Boward Hall, Dorm Renovation, Gainesville, FL

3



Experience / References



3 PROJECT EXPERIENCE



Clay Electric Cooperative Headquarters

Keystone Heights, FL



This project consists of the construction of Phase 1- a 4,000sf hardened structure, a 13,000sf office building, chiller yard, and site work for the new Clay Electric headquarters in Keystone Heights. Work includes: Site work, concrete, masonry, steel/misc metals, cabinetry, roofing, insulation, doors and hardware, glass, drywall, chiller, plumbing, HVAC, electrical work.

PROJECT INFORMATION

OWNER/CONTACT
Clay Electric Cooperative
Dave Loper, Purchasing Manager
Phone: (352) 473-8000
Email: dloper@clayelectric.com

ARCHITECT/CONTACT
Bhide & Hall Architects
Wendell Hall, Architect
Phone: (904) 737-1137
Email: whall@bhide-hall.com

CONTRACTOR/CONTACT
Scherer Construction of North Florida
Keith Journey, Project Manager
Phone: (352) 371-1417
Email: keithjourney@schernerfl.com

TYPE OF SERVICE
Hard Bid

COMPLETED/ PROJECT DURATION
February 2016 / 10 months

SQUARE FOOTAGE
17,139sf

ORIGINAL CONTRACT AMOUNT
\$7,757,717

FINAL CONTRACT AMOUNT
\$7,871,597



3 PROJECT EXPERIENCE



Gainesville Regional Airport Fire Rescue Facility

Gainesville, FL

PROJECT INFORMATION

OWNER/CONTACT

Gainesville Regional Airport
Allan Penksa, CEO
Phone: (352) 373-0249
Email: allan.penksa@flygainesville.com

ARCHITECT/CONTACT

Michael Baker International
Brian Russell, Vice President
Phone: (904) 380-2500
Email: brussell@mbakerintl.com

GENERAL CONTRACTOR/CONTACT

Scherer Construction of North Florida
Jeff Godman Project Manager
Phone: (352) 371-1417
Email: jeffgodman@schernerfl.com

TYPE OF SERVICE

Hard Bid

COMPLETED/ PROJECT DURATION

October 2017 / 12 months

SQUARE FOOTAGE

9,589 square feet

CONTRACT AMOUNT

\$3,392,073



This project includes the construction of a 9,589 square foot facility with offices, residential spaces, a kitchen and an 8,772 square foot vehicle bay area. The site work and concrete were self-performed and includes the concrete and asphalt pavement, construction of retention ponds, storm drainage system, various utility installations, relocation of the COMM duct bank, fencing, landscaping and demolition of the existing 5,700 ARFF facility, located across the airfield. Extensive utility coordination was conducted with Gainesville Regional Utilities for the electrical, water and sewer and Airport COMM cabling.

3 PROJECT EXPERIENCE

PUTNAM COUNTY FIRE STATION

East Palatka, FL

LOCATION:

EAST PALATKA, FL

CONTRACT AMOUNT:

\$1,181,312

SQUARE FOOTAGE:

6,000 SF

TYPE OF SERVICE:

DESIGN/BUILD

COMPLETED/PROJECT DURATION:

JUNE 2019 / 5 MONTHS

OWNER:

PUTNAM COUNTY BOARD OF COUNTY COMMISSIONERS

CONTACT: QUIN ROMAY, FIRE CHIEF

PHONE: (386) 329-0379

EMAIL: QUIN.ROMAY@PUTNAM-FL.COM

ARCHITECT/DESIGNER:

SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

CONTACT: BOB FILIPPI

PHONE: (352) 371-1417

EMAIL: BOBFILIPPI@SCHERERNFL.COM

GENERAL CONTRACTOR/CONTACT

SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

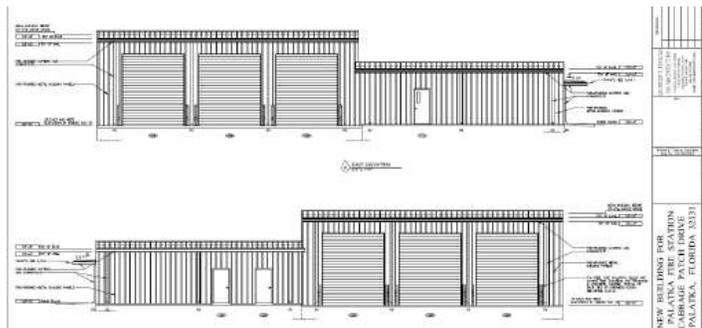
CONTACT: JONI WILFORD

PHONE: (904) 288-6060

EMAIL: JONIWILFORD@SCHERERNFL.COM

PROJECT DESCRIPTION:

This project is the design/build of a 6,000 sqft pre-engineered metal building. The building is divided in to two spaces: office/dorms and vehicle bay. The building has 8 sleeping quarters, a kitchen, and 2 offices. The interior space is metal stud framing, drywall, VCT, and ACT. The vehicle bay has (3) bays with (6) overhead coiling doors.



3 PROJECT EXPERIENCE

LEGACY PARK, PHASE 1 AND 2

Alachua, FL

LOCATION:

ALACHUA, FL

CONTRACT AMOUNT:

PHASE 1 - \$7,614,000

PHASE 2 - \$3,350,200

SQUARE FOOTAGE:

PHASE 1 - 40,000

PHASE 2 - 3,000

TYPE OF SERVICE:

CONSTRUCTION MANAGER

COMPLETED/PROJECT DURATION:

PHASE 1 - APRIL 2016 / 12 MONTHS

PHASE 2 - FEBRUARY 2020 / 4 MONTHS

OWNER:

CITY OF ALACHUA

CONTACT: CITY MANAGER

PHONE: (386) 418-6100

EMAIL: @CITYOFALACHUA.ORG

ARCHITECT/DESIGNER:

PAUL STRESING ASSOCIATES, INC.

CONTACT: PAUL STRESING, ARCHITECT

PHONE: (386) 462-6407

EMAIL: PAUL@PAULSTRESINGASSOCIATES.COM

GENERAL CONTRACTOR/CONTACT

SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

CONTACT: ERIK OTTE, PRESIDENT

PHONE: (352) 371-1417

EMAIL: ERIKOTTE@SCHERERNFL.COM

PROJECT DESCRIPTION:

This project consisted of construction of a new 40,000 sf single story multipurpose facility, park entrance, access driveway, parking, site lighting, underground utilities, storm and water retention, and other related site improvements. Phase 2 was further development of 150 acre site, the creation of new sports fields, concession/restroom facilities, extensive concrete walking paths, and the construction of a 2,264 sf tension amphitheater.



3 PROJECT EXPERIENCE

ALACHUA COUNTY SPORTS COMPLEX

Gainesville, FL

LOCATION:

GAINESVILLE, FL

CONTRACT AMOUNT:

\$28,024,401

SQUARE FOOTAGE:

151,000

TYPE OF SERVICE:

CONSTRUCTION MANAGER

COMPLETED/PROJECT DURATION:

MAY 2023

OWNER:

VIKING COMPANIES, LLC

CONTACT: BILL VARNER, DIRECTOR OF DEVELOPMENT

PHONE: (678) 640-9989

EMAIL: BILL@CELEBRATIONPOINTE.COM

ARCHITECT/DESIGNER:

PAUL STRESING ASSOCIATES, INC.

CONTACT: PAUL STRESING, ARCHITECT

PHONE: (386) 462-6407

EMAIL: PAUL@PAULSTRESINGASSOCIATES.COM

GENERAL CONTRACTOR/CONTACT

SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

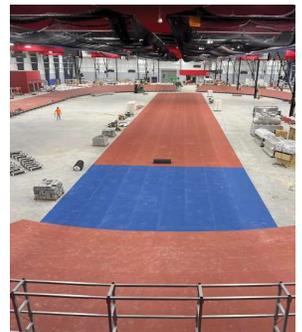
CONTACT: ERIK OTTE, PRESIDENT

PHONE: (352) 371-1417

EMAIL: ERIKOTTE@SCHERERNFL.COM

PROJECT DESCRIPTION:

This project was the construction of a 151,000 square foot, 2 story sporting and event center in the developing Celebration Pointe area of Gainesville. This PEMB facility will host a variety of sports, including track and field, basketball, volleyball, pickleball, baseball, gymnastics, and many other sports. This facility will act as a community center for local events large and small. It is also the new home for the Gainesville Sports Commission and RADD Sports. This facility also has training rooms, concession, office and much more.



3 PROJECT EXPERIENCE

Pre-Development in Action

These services have been put to good use on a number of projects, but most recently they have been instrumental in the establishment of the new Alachua County Sports Event Center located in the Celebration Pointe development of Gainesville.



In April 2020, Scherer was approached by the project architect, Paul Stresing, with whom we have worked on several similarly scoped projects. This initial engagement was to provide preliminary budgeting and was designed to verify that the overall concept was feasible with the funding the project would receive from Alachua County.



Understanding the goals of the facility is paramount



Create a center for the community



Drive sports tourism in the region



Increase economic output and provide local employment



Consolidate sports commission offices



3 PROJECT EXPERIENCE

Pre-Development In Action

Due to the size, complexity, and timeline for the project, Scherer strongly suggested approaching this project with a Construction Manager alongside the design team, as a way to offer not only practical construction guidance on the project, but to provide value to, and security for, the development team.



In November 2020, the County appropriated all funding and awarded the location of the site to a local developer, Viking Development. At request of the project architect, Viking called upon Scherer to assist with design coordination.

This selection was due to our extensive experience in pre-engineered metal buildings, previous experience in sports arenas, and the depth of our trusted subcontractor partnerships in the area.

Streamlining Processes

The project was designed to be a pre-engineered metal building which required extensive coordination between the architect and the PEMB firm during schematic design. Architects typically do not have relationships with PEMB firms to facilitate the necessary amount of coordination, but Scherer is a dealer for 4 of the 7 National PEMB brands and we were able to competitively select the best fit for this project, streamlining the coordination process so much that we were able release the building for final design well before the final documents were completed.

Budget Considerations

With a max cap on budget, it was critical for the design team to receive feedback on cost implications for all aspects of their design in real-time to allow them to make informed decisions on how to adjust design to stay aligned with the overall project budget. Scherer coordinated with the design team daily to provide feedback on material selections, constructibility feedback and provided 5 full project budget iterations through design to ensure when the design was complete that it would match the budget.

We help determine the needs of the building end users



Adding value in pre-construction through budget & constructability analysis



Schedule management through long lead material analysis



Life-cycle cost analysis



Open communication and full accountability



Commissioning, training, turn-over and warranty responsiveness

3 PROJECT EXPERIENCE



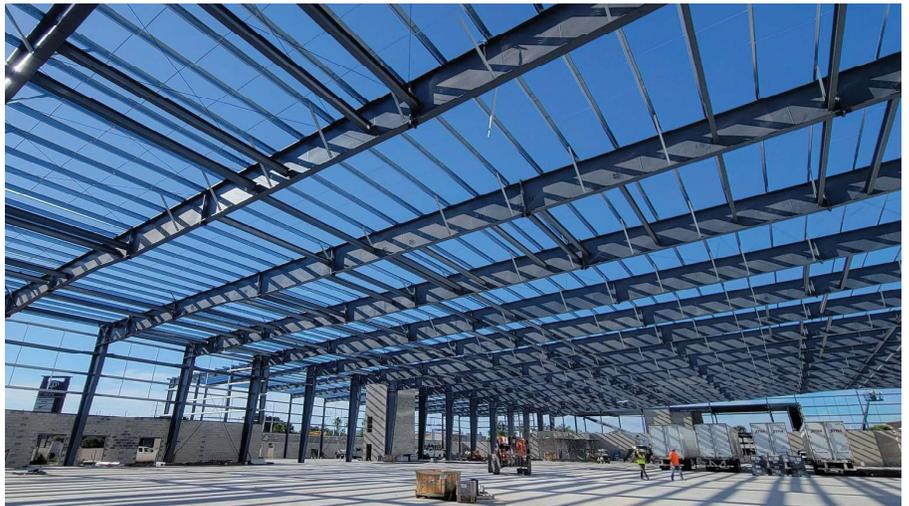
System Analysis

It is important to design facilities with more than just cost and aesthetics in mind. Scherer evaluated all systems and provided the owner and design team valuable feedback on life cycle cost analysis, Green Building suggestions, and had facility long-term maintenance in mind when assisting the design team.



Putting Our Expertise To Work

Many owners are not regular buyers of construction. There is much more to designing a project than hiring an architect and engineering firm. Viking needed a team experienced in the dozens of smaller milestone steps, for example, site plan approval, DRC submission, utility service provider submittals, building permit applications, etc. Just as valuable as the construction schedule, the design schedule and ensuring these milestone dates are met and understood will play a significant role in the overall success of the project.



3 PROJECT EXPERIENCE

SAN FELASCO - TECH CITY

Alachua, FL

LOCATION:

ALACHUA, FL

CONTRACT AMOUNT:

PHASE 1: \$10,117,200

PHASE 2: \$14,981,700

PHASE 3: \$3,824,000

PHASE 4: \$24,750,000

SQUARE FOOTAGE:

BUILDING A: 30,066 - completed 11/2019

BUILDING B: 30,066 - completed 11/2019

BUILDING C: 30,066 - completed 2022

BUILDING D: 30,066 - completed 2022

BUILDING E: 30,066 - under construction

BUILDING F: 30,666 - under construction

BUILDING I: 28,000 - under construction

TYPE OF SERVICE:

CONSTRUCTION MANAGER

OWNER:

THE LASER INVESTMENT GROUP

CONTACT: MITCH GLAESER

PHONE: (352) 538-0072

EMAIL: MITCH@GLAESERONLINE.COM

ARCHITECT/DESIGNER:

DONAHUE ARCHITECTURE

CONTACT: JOHN DONAHUE

PHONE: (352) 867-5148

EMAIL: JOHN@DONAHUE-ARCH.COM

GENERAL CONTRACTOR/CONTACT:

SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

CONTACT: ERIK OTTE, PRESIDENT

PHONE: (352) 371-1417

EMAIL: ERIKOTTE@SCHERERNFL.COM

PROJECT DESCRIPTION:

After completing Phase I, Scherer was awarded Phase II. In Phase I buildings A & B were erected simultaneous due to the extremely expedited schedule. These two mirror image shell buildings were tied together with large reflective solar array. We completed the interior build out of the unique office space for the owner, interior build out for manufacturing company Fracture, and interior build out of incubator space for local start up companies. Phase II is a duplicate of buildings A & B and is constructed behind the existing facility. We are under construction to do the build outs for this building as well which includes tech space, a brewery and much more. In addition to the construction of these 7 buildings, Scherer also self preformed all the site and concrete work.

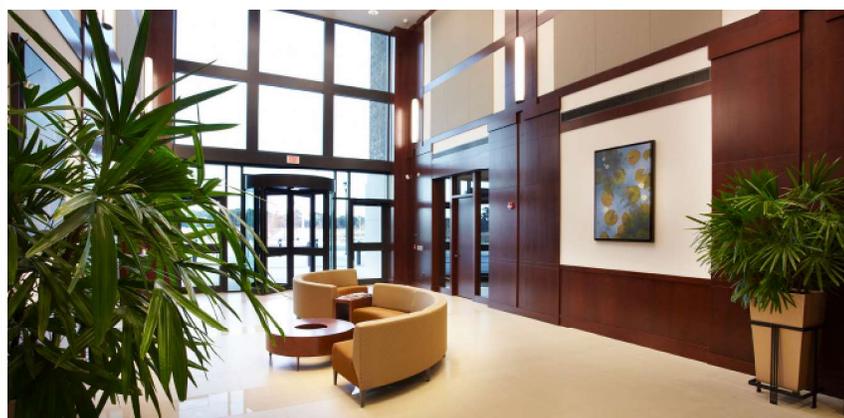


3 PROJECT EXPERIENCE



Campus USA Credit Union Headquarters

Newberry, FL



This project consisted of a 95,000sf structural steel building located on an 11 acre site. The facility serves as the corporate headquarters for Campus USA Credit Union and contains offices, open work areas, data/telecom/computer rooms, conference rooms, and training centers. The exterior is predominately brick over a metal stud system. Abundant natural light is provided by a curtain wall glass assemblies and entrances. The architectural highlight of the facility is a full, three story atrium accented by stained wood and natural stone and capped with a large skylight.

PROJECT INFORMATION

OWNER/CONTACT

Campus USA Credit Union
Jerry Benton, CEO
Phone: (352) 335-9090
Email: jbenton@campuscu.com

ARCHITECT/CONTACT

RS&H Architects
Jim Hawkes, Architects
Phone: (904) 256-2278
Email: jim.hawkes@rsandh.com

CONSTRUCTION MANAGER/CONTACT

Scherer Construction of North Florida, LLC
Doug Wilcox, CEO
Phone: (352) 371-1417
Email: dougwilcox@scherrerNFL.com

TYPE OF SERVICE

Construction Management

COMPLETED/ PROJECT DURATION

August 2010/ 18 months

SQUARE FOOTAGE

95,000 square feet (3 story building)

CONTRACT AMOUNT

\$22,000,000



3 PROJECT EXPERIENCE



Achieva Credit Union Headquarters

Dunedin, FL



PROJECT INFORMATION

OWNER/CONTACT
Achieva Credit Union
Gary Regoli, CEO
Phone: (727) 431-7300
Email: garyr@achievacu.com

ARCHITECT/CONTACT
Klar and Klar Architects, Inc.
Adam Kovacs, Architect
Phone: (727) 799-5420
Email: adam@klarklar.com

GENERAL CONTRACTOR/CONTACT
Scherer Construction of North Florida, LLC
Doug Wilcox, CEO
Phone: (352) 371-1417
Email: dougwilcox@scherernfl.com

TYPE OF SERVICE
Construction Management

COMPLETED/ PROJECT DURATION
February 2014 / 18 months

SQUARE FOOTAGE
67,000 square feet (2 story building)

CONTRACT AMOUNT
\$9,058,790

This project consisted of the renovation and construction of approximately 67,000 square feet of an existing building which was conducted in 3 phases. During each phase of construction there were extensive scopes which included the demolition of an existing single story structure and the construction of a new ground up two story building addition, the addition of a second story to an existing section and the addition of a new two story atrium. The renovations and addition work were all designed as a hardened structure with impact resistant wall and glass systems a new hardened structure data center which was the core of the company's operations systems.

3 PROJECT EXPERIENCE



Gainesville Regional Airport Terminal Expansion

Gainesville, FL

PROJECT INFORMATION

OWNER/CONTACT

Gainesville Regional Airport
Allan Penksa, CEO
Phone: (352) 373-0249
Email: allan.penksa@flygainesville.com

ARCHITECT/CONTACT

AECOM, Inc
Bill Prange, Project Manager
Phone: (386) 898-2298
Email: bill.prange@aecom.com

GENERAL CONTRACTOR/CONTACT

Scherer Construction of North Florida
Jeff Godman Project Manager
Phone: (352) 371-1417
Email: jeffgodman@schernerfl.com

TYPE OF SERVICE

Hard Bid

COMPLETED/ PROJECT DURATION

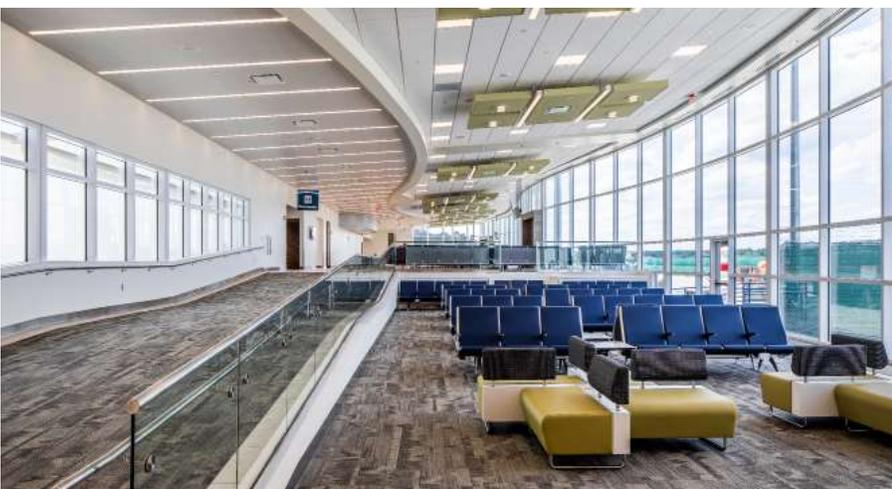
July 2021 / 13 months

SQUARE FOOTAGE

15,000 square feet (Plus interior remodel and site improvements)

CONTRACT AMOUNT

\$14,484,000



This project was the 15,000 square foot expansion of the Gainesville Regional Airport's commercial passenger terminal. The expansion increased the seating capacity of the passenger terminal by 300 seats and added two new gates for airlines. In addition to the expansion, this project also encompassed renovations to facilities in the existing terminal and restrooms, new finishes, and upgraded security features throughout the airport. Scherer Construction self-performed the site work and concrete associated with this project, as well.

3 REFERENCES



City of Alachua

MAYOR GIB COERPER
Vice Mayor Robert Wilford
Commissioner Ben Boukari, Jr.
Commissioner Shirley Green Brown
Commissioner Gary Hardacre

OFFICE OF THE CITY MANAGER
TRACI L. GRESHAM

April 19, 2017

RE: LETTER OF REFERENCE – SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

To Whom It May Concern:

Scherer Construction of North Florida, LLC has performed various construction activities for the City of Alachua over the past several years. The firm's commitment to providing a superb finished product is evidenced by an accomplished team of professionals who exhibit strong communication skills, a high level of competency and a laser-point focus on details.

The City of Alachua has engaged Scherer Construction to perform the construction activities on multiple roadway and stormwater projects, a gymnasium roof replacement as well as, most recently, the construction of a \$7.5 million multipurpose building at Legacy Park. I have had the opportunity to work with Scherer Construction on some level with each of these projects. However, my experience in serving as the project manager for the City on the multipurpose building design and construction has exposed me to working with the firm on a weekly basis over the past year. The project is nearing completion.

The scope of the multipurpose building includes a 40,000 square foot facility (four indoor basketball/volleyball courts, 4 multipurpose rooms, performance stage and administrative offices), parking facilities, entry roadway and walking trails. The project is complex in nature due to the flexibility the facility will offer. Scherer Construction has been a pleasure to work with. The open communication of the firm is stellar. Weekly construction meetings are meaningful and ensure budget and schedule remain on target. The firm makes certain there is adequate lead time for all decisions that need to be made by the owner.

It is important to also note that Scherer Construction recognizes the public nature of the projects it has worked on with the City of Alachua. The firm takes proper measures to ensure the public receives the project it pays for and deserves. Scherer Construction engages well with elected officials and City staff, and is a pleasure to work with. The City of Alachua highly recommends Scherer Construction. Should you have any questions, please feel free to contact me.

Sincerely,

Adam Boukari
Assistant City Manager

PO Box 9
Alachua, Florida 32616-0009

"The Good Life Community"
www.cityofalachua.com

Phone: (386) 418-6100
Fax: (386) 418-6175

3 REFERENCES

PAUL STRESING ASSOCIATES, INC.

ARCHITECTURE • SPACE PLANNING • INTERIOR DESIGN

Paul R. Stresing, President
Certificate of Authorization No. AA-0003377
Florida Architectural License No. AR0013985

American Institute of Architects
National Council of Architectural
Registration Boards

March 7, 2017

RE: SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC

To Whom It May Concern:

It is with great pleasure and enthusiasm that I offer this recommendation for Scherer Construction of North Florida for consideration in your upcoming construction project. Scherer Construction is in the process of successfully completing a number of projects designed by Paul Stresing Associates, Inc. which include the Anthem Church, phase I in a multi-phased masterplan located in Gainesville, Florida; Legacy Sports Park (a 40,000 sf full service youth and sports tourism facility with extensive development of exterior sports fields); a new 95,000 sf sports arena in Wesley Chapel Florida, which will house eight basketball courts, 16 volleyball courts, cheerleading competition area, and a health and fitness center. Scherer Construction is providing vital pricing and construction document review efforts to insure protection of both the projects budget and quality.

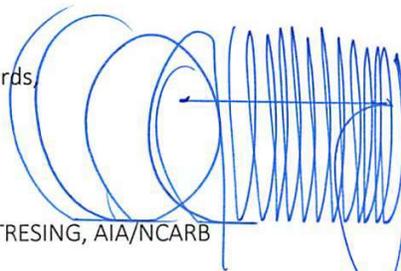
Doug Wilcox and his staff have provided seamless professional delivery from pre-construction services, site development, to the construction and close out of our completed projects. I have found Doug Wilcox and his staff provide the guidance and respect required to obtain a very high quality of construction and workmanship. Their attentiveness and receptive attitude towards considering various ways to improve the construction delivery efforts unique to each project, and their willingness to spend the time to vet means and methods opportunities is very helpful and adds a value to the project that not all firms provide.

Keith Journey, Scherer's Project Manager, and his staff are proactive and provide a harmonious working relationship with the Owner, Design team, and their Subcontractors, to foster an overall spirit of cooperation within the project delivery effort, typically weak or missing from construction efforts, but essential for a quality end product.

It is based on my past and current personal experiences with Scherer Construction and their management team that I can with great confidence give my highest recommendation to Mr. Wilcox's organization and I look forward to working with them on future projects.

If you have any specific questions or if I may be of additional assistance please do not hesitate to contact me.

Best Regards,



PAUL R. STRESING, AIA/NCARB

14617 MAIN STREET, ALACHUA, FLORIDA 32615
TELEPHONE (386) 462-6407 • E-MAIL PSA@PAULSTRESINGASSOCIATES.COM

3 REFERENCES



June 9, 2020

Scherer Construction

Doug Wilcox, President/Owner

2504 N.W. 71st Place

Gainesville, FL 32653

Dear Doug,

As you will recall the San Felasco Tech City development comes with a myriad of challenges that many would find daunting. Not Scherer Construction.

The 82-acre site comprises of 252 homes, 270,000 of tech space, a café, fire department, community centers, playgrounds, 100 plus person preschool, and so much more! When trying to decide who is best suited to bring the cornerstone pieces together and set the development in motion, Scherer was chosen as the finalist to build Phase 1.

Construction began and 8 months later tenants were starting to move in. This scale of completion on that timeline is one hell of an achievement.

We are now on to Phase 3, and Scherer Construction is still performing to our high standards.

Thanks to you, Erik Otte, and the entire Scherer team who makes all of this possible.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Mitch Glaeser'.

Mitch Glaeser, CEO, Emory Group Companies

Developer, San Felasco Tech City

4



Project Understanding & Approach



4 PROJECT APPROACH

COST AND SCHEDULE CONTROL

The Pre-construction team consistently controls cost throughout the design process by developing accurate cost estimates, updating cost information periodically throughout the design process, implementing an aggressive cost saving alternative program, proactively managing the subcontractor bid process and by hiring subcontractors with proven experience, high degree of professionalism, and a dedication to quality.

Scherer Construction maintains a formal process for pre-qualifying subcontractors that includes such factors as:

- company size
- financial stability
- current workload
- past experience
- personnel
- references

Our team will be working hand in hand with the City of Gainesville Public Safety Facilities Construction team, architect, engineers and other members of Scherer's management team throughout the process to make suggestions and provide real-time cost information as decisions are being made regarding materials and methods of construction.

PRECONSTRUCTION

On the following page, a list of the full pre-construction services we will provide to the construction team is outlined. Here are some of the highlights:

- **Cost/Schedule:** We will provide cost and schedule feedback at each of the design phases including initial design, program development, conceptual design, advanced schematic design, design development, 30% 60%, 90% and 100% final construction documents as required. At each of these stages, we will make sure the project is progressing with the agreed upon budget and delivery dates.
- **Subcontractor Engagement/Early Procurement:** We involve major subcontractors and suppliers as early as initial design to identify major components and look for long lead times or other procurement issues. If needed we can price and release these components and others so that the schedule stays on track and within budget.
- **Secondary Aspects:** We include considerations for Audio/Visual/Lighting (AVL), low voltage, access control, and life cycle analysis of material selections. Each of these things seem like small issues during the process, but they play a major role in your maintenance cost and function of the final project.

Our expertise provides project security



38 years as a Construction Manager



Unique understanding of designing and building



Building with the future in mind



Track record for completing projects on time / budget

A LEGACY OF EXCEEDING EXPECTATIONS

4 PUBLIC SAFETY FACILITIES CMAR PHASES

Public Safety Facilities CMAR - Potential Phases per Project

Phases		Services Provided	Done?
PRECONSTRUCTION SERVICES	Conception	Site Due Diligence Assistance	
		Civil Engineer Selection Assistance	
		Design Team Selection Assistance	
		Design Timeline Scheduled	
		Preliminary Building Design Analysis	
		Existing Conditions Review	
		Zoning/Useage Review Assistance	
	Pre-Design (PD) Phase	Site Layout Review	
		Program Development w/ Design Team	
		Initial Schedule Outline	
		Integration of Owner Fueling Contractor Scope/Schedule	
		Stakeholder Project Goal Agreement	
		Building Construction Type Comparison	
		Building Construction Type Selected	
		Review Potential Future Phase Planning	
	Permitting Timeline Established		
	Conceptual Schematic Design (CSD)	Engage Selected Subcontractors for Feedback	
		CSD Construction Cost Estimate	
		CSD Construction Schedule Update	
		Post Program Budget Review and Adjustment	
		High level construction budget	
		Sitework Budgetary Estimate	
		Integrate Civil & Design into Schedule	
		Compare Cost/Schedule to Project Goals	
		Value Engineer Major Components	
		Plan Major Mechanical Systems	
	Advanced Schematic Design (ASD)	ASD Construction Cost Estimate Report	
		ASD Construction Schedule Update	
		Update Plans with Subcontractor Feedback	
		Exterior Finishes Selction	
		Major Interior Finishes Identified	
		AVL/Technology Needs Reviewed	
	Design Development (DD)	DD Construction Cost Estimate Report	
		Pre-Qualification of Subcontractors	
		DD Construction Schedule	
		Coordination of Fueling / MEP / FP / Structural	
Demo Contractor Selection Assistance			
Specification Review			
Radio Frequency Booster System Identified if needed			
Interior Design/Finishes Selection			
Access Control / Security Planned			
60% Construction Documents (CD's)	60% CD's Construction Cost Est. Report		
	60% CD's ConstructionSchedule		
	Final Select Major Mechanical Systems		
GMP / CONSTRUCTION	Guaranteed Maximum Price (GMP)	Contract Terms Agreed	
		Guaranteed Maximum Price (GMP) established	
		Early Bid Packages (Site Util / Found)	
		Other Early Bid Packages	
		Coordinate Low Voltage	
	90-100% Construction Documents	Complete Hard Bid of remaining trades	
		Open Book Review of bids	
	Conformed Bid Documents		
	Construction		
	Substantial Completion		
Commissioning			
Warranty & Closeout			

4 CONSTRUCTION MANAGEMENT

COORDINATION

Since our design team has worked together on many projects over the years there is a level of understanding that makes coordination of critical design elements go smoother. The team will share regular updates of the model and drawings from all disciplines as well as regular discussions to ensure that all designers have the information needed to progress forward with the project. Clear and regular communication is the key to successful project, clear directions on objectives, responsibilities, and timelines along with regular check-ins to confirm status and progress.

Our coordination efforts will be with more than the City and the design team. Due to the location of the site, our coordination efforts will extend to adjacent businesses, County staffing located in the area and the public. We need to minimize disturbances to adjacent businesses, City staff, pedestrians and vehicular traffic.

CONSTRUCTION PROCESS

The construction process is a continuation of extensive coordination between the contractor, design team and trade contractors.

Weekly Subcontractor meetings:

- Coordinate flow of work
- Logistical and delivery management
- Quality control and assurance compliance
- Safety compliance and enforcement
- Schedule management and forecasting



In addition to subcontractor meetings, Owner, Architect, Contractor (OAC) meetings are conducted weekly or bi-monthly depending on necessity. Regular meetings keep the entire team on the same page, greatly streamlining the entire process and helping to ensure project success.

- Review current design documents and discuss changes
- Discuss current RFI's/Submittals
- Budget update and cost projections
- Schedule management and forecasting

Our OAC meetings are conducted in procore. An agenda is sent out prior to the meeting, minutes are kept, and sent back out to the entire party after each meeting with Ball-in-court responsibilities, deliverables dates, etc.

The following page shows potential number of working days per phase for each project being considered by the City of Gainesville

4 CONSTRUCTION MANAGEMENT

PROJECT MANAGEMENT SOFTWARE

At Scherer Construction, we utilize the web-based project management software Procore for effectively monitoring, tracking and storing project information.

Procore is a real time management system which allows all of the team members to see up to the minute details of their project and provides a platform for collaboration and connectivity. Procore also integrates with Zoom for those unable to physically access the jobsite.

At any time you can access the following with just a click of a button:

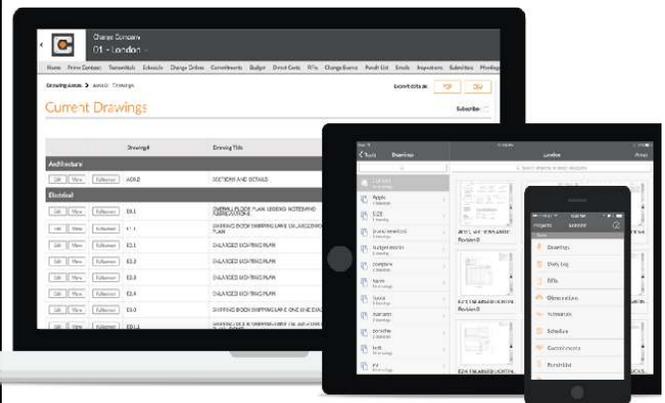
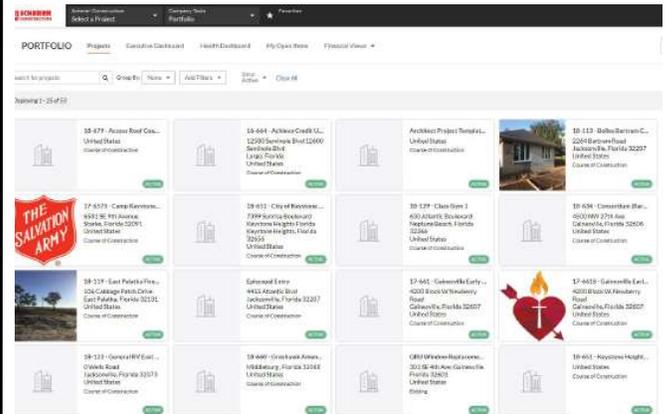
- Emails
- Submittals
- Meetings
- Daily Log
- Drawings
- RFIs
- Inspections
- Schedule
- Daily Photos
- Specifications

At the onset of a project, we build our team within the software- owners, architects, our in-house project team, subcontractors, and any other pertinent stakeholders.

In addition to the team, we add all project documents and plans. Procore keeps track of everything that is uploaded so that we are always working with the most up to date information and, because it is web based, this information is right at the fingertips of every team member, literally: the platform offers mobile applications so you can interact with the project exactly the same on your desktop as you can with an iPad or phone.

Submittals are reviewed and tracked within Procore along with the creation and distribution of all meeting minutes. Tasks are also assigned within the system so there is never any question where responsibility lays.

We have successfully utilized this project management system on every project since adopting it in 2016. All of our team members are certified in its use; Procore offers outstanding training for not only internal companies but also for our subcontractors and clients. The platform itself is incredibly intuitive, easy to use, and offers great value in a project.



4 CONSTRUCTION MANAGEMENT

Additional Systems include:



Procontractor

A financial suite utilized for all billing, cost tracking, forecasting and comments.



Schedules are created and updated using Microsoft Project.

The screenshot shows the 'BUILDINGCONNECTED' web interface for a project named '201 Spear 2nd and 13th Floor'. It features a navigation menu with 'BID PACKAGES', 'MESSAGES', 'FILES', 'INFORMATION', 'BID FORMS', 'TEAM', and 'REPORTS'. Below the menu is a table of bid packages with columns for Lead, Code, Name, Bid Due, Companies, Viewed, Bidding, Bids, and Bid Amount.

Lead	Code	Name	Bid Due	Companies	Viewed	Bidding	Bids	Bid Amount
<input type="checkbox"/>	01100	Expansion Joints	02/17/17 12:00PM PST	9	6	3	2	\$1
<input type="checkbox"/>	01200	Concrete	02/17/17 12:00PM PST	6	4	4	3	\$1
<input type="checkbox"/>	02211	Demolition	02/17/17 12:00PM PST	7	7	4	3	\$1
<input type="checkbox"/>	01300	Metal Fabrication	02/17/17 12:00PM PST	12	4	3	2	\$1
<input type="checkbox"/>	11200	Glass & Glazing	02/17/17 12:00PM PST	—	—	—	—	1
<input type="checkbox"/>	04410	Waterproofing	02/17/17 12:00PM PST	11	9	7	2	\$
<input type="checkbox"/>	06100	Unit Masonry	02/17/17 12:00PM PST	8	2	2	1	\$
Total				62	37	26	16	\$1

We use Building Connected for the bidding phase of our projects. This web-based system houses our subcontractor database and offers regional search features as well as maintaining DBE directories.



Our staff utilizes Microsoft Teams for internal communication and document control due to its high levels of transparency and real time information applications. Microsoft Teams is also a great way to host meetings virtually.

4 CONSTRUCTION MANAGEMENT

QUALITY CONTROL

One of the most important parts of a project is verifying that products and materials are installed properly with good workmanship. Scherer is committed to providing construction management services that are of the highest quality and accepts full responsibility for maintaining quality workmanship throughout the construction process. Having experienced superintendents on site is paramount to quality control. Once construction is underway, our project team will be on-site at all times to verify that the subcontractors are installing the various building systems in full compliance with the project documents, rules and regulations, and work to resolve all issues that may arise. If during the construction process we discover any deficiencies in the design that may adversely affect the overall quality of the project, we will request meetings with the design team to resolve the issue.

While we have a standing, company wide Quality Management System in place, each project is covered by a Project Specific Quality Plan. The quality plan is designed to accomplish and demonstrate achievement / compliance of / to all contractual, material, equipment and service quality, performance and workmanship requirements specified by both Scherer and our client.

With the variety of projects being considered for the City of Gainesville Public Safety Facilities, the unique quality control plan created for each project will ensure the City is getting what has been designed, installed properly, and with a level of expertise to ensure a long usable lifespan. While speed of construction and cost are always major concerns, these facilities will typically be used well into the future and the quality of construction will well outweigh the initial schedule and cost.

At the onset of a project we will:

- Identify the scopes of work to be provided
- Designate a point of contact/responsible team member
- Ensure a high level of awareness of our performance standards
- Produce project specific inspection reports

0/89	0	0	0	0
Items Inspected	Pass	Fail	N/A	Neutral
TYPE: Safety				
STATUS: Open				
RANGE:				
LOCATION:				
PEC SECTION:				
LINKED DRAWINGS:				
DESCRIPTION:				
ATTACHMENTS:				
INSPECTION DETAILS				
INSPECTION DATE: 6/11/2020	DUE DATE:			
INSPECTOR: Sam Wyreop	RESPONSIBLE CONTRACTOR:			
POINT OF CONTACT:				
Job Information				
1.1 Copy of safety manual on-site?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Activity: 0 Response Changes, 0 Attachments, 0 Photos, 0 Comments, 0 Observations	Pass	Fail	N/A	
1.2 OSHA 300 and 301 forms posted and complete?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Activity: 0 Response Changes, 0 Attachments, 0 Photos, 0 Comments, 0 Observations	Pass	Fail	N/A	
1.3 Are required OSHA posters posted?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Activity: 0 Response Changes, 0 Attachments, 0 Photos, 0 Comments, 0 Observations	Pass	Fail	N/A	
1.4 Phone number to nearest medical center posted?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Activity: 0 Response Changes, 0 Attachments, 0 Photos, 0 Comments, 0 Observations	Pass	Fail	N/A	

Throughout the course of the project, we will perform daily inspections, as the example outlines. Any work found to not be in compliance with our safety and quality standards is immediately addressed. This “punch as you go” approach ensures that the project is on a successful path and eliminates the need for reworking things when it is too late/ too expensive.

These reports are uploaded to our project management software: Procore.

Procore is a cloud-based, real time program that shares up to the minute information on the project which is used by all project team members. If our superintendent sees an issue which needs to be addressed, he can take a picture, type up a note, and send it directly to the subcontractor, project manager, and design team within the program. This saves time, ensures quality, and speeds up communication exponentially.

Procore is used on all of our projects.



4 CONSTRUCTION MANAGEMENT

SELF-PERFORMANCE

Scherer Construction is unique in our market because of our ability to self-perform concrete and site work with our in-house forces. Both of these divisions, in addition to performing on our own projects, act as subcontractors for other, competitor general contractors.

Scherer Construction began self-performing concrete services in 2005 as a way to control the high standard of quality we require on our projects. Since then, our forces and our skills have grown exponentially. We have completed numerous tilt-wall buildings, multistory structures, foundations, sidewalks, curbing, and flatwork both for ourselves and as a subcontractor to other general contractors.

Our reputation for quality and integrity make this possible. In some cases, while we have the capabilities to handle these scopes on any project, if an outside subcontractor is a better fit, either based on location or price, we will do whatever is in the best interest of our client.

WARRANTY

Material, equipment and system warranties are provided at the conclusion of every project. The warranty on a project delivered by Scherer takes effect as soon as the facility is officially turned Over to the owner and its user group. It remains in effect for one year, however, as a valued partner, Scherer is always just a phone call away no matter how much time has passed.

The Scherer team will conduct a post occupancy walk thru to determine if any issues need to be resolved prior to expiration of trade warranties. The process for making a warranty claim with Scherer is simple, direct and straightforward. We request for our clients to notify our office and complete our warranty request form so that we can respond efficiently and effectively. This ensures each request is assigned to the appropriate person and acted upon with 24 hours or sooner. Once a warranty item is open, it is tracked from submission to completion.

PROJECT CLOSE-OUT

Project closeout starts well before the end of a project at Scherer. During the course of construction, we maintain thorough as-builts by using our web-based, real time project management software: Procore. Every time an iteration of a plan page is uploaded to Procore, it is automatically (digitally) laid on top of the existing page. With the click of a mouse, the revisions are visible in layers which can be turned on and off.

As changes are made, the project superintendent is able to embed comments and link photos and supporting documents to the drawings. The result of this is a complete, clean, and comprehensive digital file of as-built drawings which are not only distributed to the project team but are also saved in perpetuity in Procore and on a separate, in-house server.

When a project is nearing completion, the project manager will engage the assistance of the project administrator and/or assistant project manager. They are tasked with determining which trade subcontractors will need to provide warranties and/or O&M manuals and procuring certificates of occupancy for the facility. These documents are obtained prior to retainage being released to subcontractors

Once these are all collected, and the as-builts prepared, they will be released to the owner, along with our Scherer warranty, a pre-determined date for a project walk through in advance of warranty expiration, and any other requirements to create a smooth transition for building occupancy.



4 CONSTRUCTION MANAGEMENT

SCHEDULING

Proper scheduling enables the project team to identify risk points, understand relationships between critical project events, facilitates resource planning and allows the team to establish milestones for the project. We enlist the entire team to help develop the final schedule. We analyze constructibility, logistics, MEPF (mechanical, electrical, plumbing & fire protection) coordination in order to identify lead times of projects and complexity. By enlisting the entire team it allows different experiences of our team members to play a part in the projects success. The project manager and superintendent are directly responsible for updating the project schedule and adhering to it on a daily basis. We continue to look ahead at critical path activities and try to forecast potential changes in the scope of work. We request input from subcontractors and suppliers so we can utilize realistic timing.

Many times fast tracking is a vital part of the construction management delivery. We start as early as possible to identify possible needs so that we can meet the schedule, time expectations and budget. We can facilitate early release of construction packages and aggressively approach the procurement phase by requesting for submittals for long lead items in advance. Scherer is highly experienced working on new construction projects in high traffic areas, in occupied buildings or with little to no lay down area. Coordination and communication is the key for a productive and well executed project.

A project we completed was a 60,000 sqft tilt wall ultra high end laboratory for Ology. We also self performed the sitework and concrete for this entire project. This project consisted of a 4 month planning and prep time. We followed an extremely brutal accelerated schedule working 3 shifts a day, 7 days per week. Talk about time management, communication, and using your resources effectively! This project had exceptionally high quality control and safety requirements. It truly took all hands on deck attitude to complete. The construction of the project included having to brace all panels to the exterior which is unconventional and very expensive, but we did this to meet the time requirements and shave a couple weeks off the schedule. We staffed the project with 50 personnel to meet schedule. The tilt panels were 9.25" thick in lieu of traditional 7 ¼" 45' tall. The lift plan had to be meticulously engineered and there was no laydown area. We had to bring in a 600 ton crawler crane to stand panels and work around the jobsite effectively. The crane came in on 26 semi trucks to assemble and required a 230 ton crane to build it. We are happy to say that we completed it in 5 days/nights and all panels were erected. This is the type of dedication and determination we utilize to make sure all is done in order, on time and to the owners expectations.



4 SMALL BUSINESS PARTICIPATION

SUBCONTRACTOR SELECTION

Because we work all over the Southeast on diverse types of projects, our database of subcontractors is large and varied. All of our subcontractors complete a Subcontractor Qualification Form which we developed to gather as much information about them as possible, including company structure, financial stability, currently workload, previous work performed, and references. Most importantly, subcontractors are screened for their ability to commit their resources to each specific job by evaluating their potential workload schedule during the period of time needed, leading up to project startup.

Before using a new subcontractor on a job, we interview them thoroughly and help them understand the level of quality and safety that are standard on a Scherer job. Establishing expectations before a job even starts allows us to set the tone so that we can stay on the same page throughout the entire project.

To identify and notify potential subcontractors we utilize other platforms such as Mid-State, Building Connected and other construction specific bid notification websites.

We use businesses that are small and we use businesses that are large- each project we do requires a different size company to address its special needs and because we have established so many excellent relationships in our industry, we are able to work seamlessly with our subcontractors.

Scherer Construction understands the importance of competitive participation by small and diverse subcontractors and vendor's. We invite and pre-qualify SMBE's so that we are able to partner with them on projects. We encourage and continually look for new subcontractors and vendor's to work with through the many organizations that we are involved with such as: Builder's Association of North Central Florida, Greater Gainesville Chamber of Commerce, University of Florida Small Business & Vendor Diversity Relations, the City of Gainesville Mentor program, the Ocala Metro Chamber and Economic Partnership, the University of Florida Mentor/Protegee program and many others.

We have completed many projects within the county. It always amazes us how many local subcontractors contact us on a regular basis because of the project signs we put up on our jobsites. This is a great way to get local subcontractors. Using local forces helps with cost and travel. Design and Construction is our passion, and we live it every day. We continuously embrace new challenges and enjoy being able to work with those in our community.

Scherer will exceed SMBE participation goals for every project.



GAINESVILLE AREA CHAMBER



Northeast Florida Builders Association



UF | Small Business & Vendor Diversity Relations
A Division of Business Affairs



FLORIDA
STATE COLLEGE
at Jacksonville™



National Association
of Home Builders



Connect. Grow. Prosper.



4 LEED

Scherer Construction has a strong core of individuals who are LEED AP certified with sustainability experience. We understand that to meet and exceed the design criteria and performance standards required by building commissioning, it is necessary to have proactive meetings, detailed schedules, and realistic plans developed by the entire team. The success of sustainability efforts begin in the early states of a project. Subcontractors are made aware of sustainability guidelines during the preconstruction process, including proper construction waste management, recycling efforts, proper materials, indoor air quality and other management practices. For projects pursuing LEED certification, our project team will manage all LEED action plans. Specific members will be assigned to each credit. Our team will closely monitor installation of sustainable materials with documentation and picture back up. As the project comes to competition, our team will compile the required documentation and will submit for LEED accreditation.

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4 ODP PROGRAM

Florida Law allows public entities to make direct purchases for certain construction materials as a means of providing tax savings on their project. At Scherer, we have a very successful ODP Program which, on average, saves our clients 1-1.5%.

At the onset of your project, we will sit down with you and review the areas we feel you will be able to create the most tax savings and implement the program. Because we will manage all of the transactions, there is no additional exposure to the City of Gainesville.

We maintain a detailed summary of sales tax accounts so that we have a real-time view of the vendors, purchase order numbers and amounts, description of materials and scope of work they are for, purchase amount, and the tax savings. Tracking this information provides a real time view of where savings are taking place.

ODP PROGRAM EXAMPLES

PROJECT	CONTRACT AMOUNT	MATERIAL COST	TAX SAVINGS	MATERIAL SUMMARY
Williston Church of God	\$5,200,000	\$1,350,300	\$83,971	Stormwater structures, roof trusses, plumbing and light fixtures, finishes, HVAC, fire protection piping, doors & hardware, storefront, and aluminum canopy
Acheiva Credit Union Headquarters	\$8,180,499	\$1,774,387	\$120,754	Plumbing & lighting fixtures, finishes, HVAC, fire protection, kitchen hood system, doors & hardware, storefront, and flooring
Eclipse Aviation Maintenance Facility	\$10,290,814	\$1,935,266	\$117,719	Pre-engineered metal building, fire sprinkler piping, doors & hardware, and HVAC
Salvation Army Camp Keystone Cabins	\$5,681,355	\$1,848,201	\$115,879	Site structures, concrete, card access hardware, plumbing and lighting fixtures, HVAC, bathroom fixtures, framing lumber, and trusses
University United Methodist Church	\$4,158,852	\$977,417	\$59,503	Pre-engineered metal building, concrete, ICF forms, door & hardware, plumbing and lighting fixtures, kitchen hood systems, flooring, HVAC, and ceiling tiles
Abundant Grace Church	\$2,276,174	\$435,994	\$28,339	Pre-engineered metal building, doors & hardware, ceiling tiles, and flooring

4 SAFETY

A CULTURE OF SAFETY

When the topic of effective implementation of any sort of protocol on a project comes up, our immediate thought is: OVER COMMUNICATE. Especially when we are talking about jobsite safety.

When we clearly define and reiterate our expectations with not only our team but also with our trade partners, we are setting everyone up for success. In the realm of project safety, this looks like project specific on-boarding for conditions and program goals, keeping a clean jobsite, conducting daily evaluations and inspections, and providing weekly toolbox talks. With these situations part of the standard operations of a jobsite, we are driving home our high watermark for safety. These standards can then be absorbed into the safety culture of our trade partners and they will carry that on to all subsequent jobs, thus perpetuating the upward trend of safety practices in our industry.

In fostering a safety culture, it is imperative to create a growth mindset and not just exercise a reactive approach. No jobsite is perfect. In order to improve in anything, you have to know what isn't going right in the first place. With a growth mindset in place, we can, without fear of repercussions, regularly evaluate a situation, note hazards, and create a plan to avoid something similar in the future.

Our Superintendents conduct daily safety inspections project wide to ensure compliance. Our pre-construction meetings with trade contractors include job hazard analysis and mitigation components so that each person working on the site is engaged in our program and any activity-specific hazards can be identified and mitigated. Scaffold Inspections as well as Trench and Excavations Inspections are done daily prior to any personnel working on or in the area. All original documentation of the Inspections is turned into Human Resources weekly and a copy kept on the job in the Safety folder.

As an additional measure, we utilize a third-party safety inspection company that will make routine, unannounced site visits to further nurture our commitment to safety. This has been extremely helpful in educating personnel on unique safety hazards/concerns, best practices for mitigation, and promoting overall safety awareness with the teams.

Our people are the reason we feel so strongly about the importance of jobsite safety. We want everyone to go home healthy at the end of the day so they can pursue everything that makes them happy in life. When your team is supported and cared for, it shows in employee satisfaction and retention. At Scherer, we are continuing our commitment to provide jobsite safety at a level that exceeds expectations.



4 PROJECT AVAILABILITY

As mentioned before, Scherer has the availability, team and expertise to handle multiple projects at once and they can be overlapped. We know the area, the dynamics and the expectations of getting a project completed on time, within budget and to the expectations of the project team.

We have two locations, Jacksonville & Gainesville, so we are centrally located and ready when you need us. We have the man power and the dedication. We are proud to live, work, and build with integrity, and we look forward to partnering with you to continue building our communities upon the foundation of our principles.

We are a local, home grown, contractor. Gainesville is our community, where we live and work. We are passionate about supporting and seeing our local area grow both professionally and personally. We get involved and love seeing Alachua County thrive.

We are more than your typical commercial contractor. Our amazing team of dedicated professionals has a true passion for all things construction. This passion has led to the wide range of services we provide, allowing us to be a trusted partner for your all your project needs. We have the knowledge and expertise to guide you every step of the way, regardless of whether this is your first build, or you're a seasoned developer who needs a trusted and experienced contractor to manage your project. Our goal is to provide you with an exceptional construction experience while building solid business relationships that last a lifetime.

We truly believe we, Scherer Construction, would be a great fit for City of Gainesville Public Safety Facilities Construction Manager at Risk contract. We understand that the work involves redevelopment, reconstruction, expansion and remodeling of fire stations, HQ administration buildings, site work, resources facilities and more. We have experience, the desire and expertise to help facilitate these buildings from start to finish.



5



Required Documents & Supplements



5 SURETY LETTER



July 10, 2023

City of Gainesville
Procurement Division
P.O. Box 490, Station 32
Gainesville, Florida, 32627-0490

Re: Bonding Reference Letter; City of Gainesville
Project: Public Safety Facilities Construction Manager at Risk
RFP #PWDA-230055-DH

To Whom It May Concern,

Scherer Construction of North Florida, LLC is currently bonded by **Berkley Insurance Company**; an AM Best Rated A+, XV surety company licensed to do business in Florida.

Scherer Construction of North Florida, LLC is a successful contractor that has successfully completed every job they have undertaken, bonded or not bonded. They have been approved for bonding single jobs in excess of \$35,000,000 with a work program in excess of \$75,000,000.

We would be pleased to provide performance and payment bonds for the referenced project, should you award a contract to **Scherer Construction of North Florida, LLC**. As always, the surety reserves the right to perform normal underwriting at the time of any bond request, including, without limitation, prior review and approval of relevant contract documents, bond forms, and project financing.

Please be advised that this letter is not an assumption of liability, nor is it a bid bond or a performance bond, it is issued as a bonding reference to accompany the referenced bid. Please let me know if you have any questions or would like any additional information regarding this fine contractor. I can be reached at (727) 504-3876.

Sincerely,

Deborah Ann DeFoe
Vice-President / Producer

1904 BOOTHE CIRCLE LONGWOOD, FL 32750
PH (407) 834-0022 • FAX (407) 260-1767 • TOLL-FREE (888) 220-3780 • FAX (888) 220-3228
www.GuignardCompany.Com

5 INSURANCE VERIFICATION



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/7/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER M.E. Wilson Company LLC Waldorff Insurance & Bonding, Inc. 45 Elgin Parkway, NE, Ste 202 Fort Walton Beach FL 32548	CONTACT NAME: PHONE (A/C, No, Ext): 850-581-4925 FAX (A/C, No): 850-581-4930 E-MAIL ADDRESS: receptionist@waldorffinsurance.com	
	INSURER(S) AFFORDING COVERAGE NAIC #	
INSURED SCHE-02 Scherer Construction of North Florida, LLC 2504 NW 71st Place Gainesville FL 32653	INSURER A: Old Republic Insurance Company 24147	
	INSURER B: Travelers Prop & Cas Co of America 25674	
	INSURER C:	
	INSURER D:	
	INSURER E:	
INSURER F:		

COVERAGES **CERTIFICATE NUMBER:** 1488133993 **REVISION NUMBER:** 01

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU <input checked="" type="checkbox"/> Contractual GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			MWZY 312754 23	2/1/2023	2/1/2024	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 500,000
							MED EXP (Any one person)	\$ 5,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			MWTB 312755 23	2/1/2023	2/1/2024	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
							PIP	\$ 10,000
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP-0T523008-23-NF	2/1/2023	2/1/2024	EACH OCCURRENCE	\$ 10,000,000
							AGGREGATE	\$ 10,000,000
								\$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N N	MWC 312753 23	2/1/2023	2/1/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
B	Rents/Leased Equip			QT-630-9L242041-TIL-23	2/1/2023	2/1/2024	Ded \$2,500 Limit:	\$250,000
B	Installation Floater			QT-630-9L242041-TIL-23	2/1/2023	2/1/2024	Job site Limit	\$100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Proof of Insurance for City of Gainesville Public Safety Facilities Construction Manager at Risk RFP #PWDA-230055-DH

CERTIFICATE HOLDER City of Gainesville Procurement Division 200 E. University Ave Gainesville FL 32601	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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ACORD 25 (2016/03)

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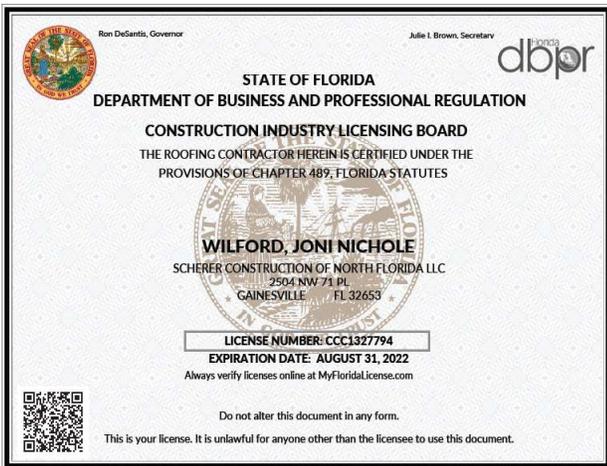
5 LICENSES (S)



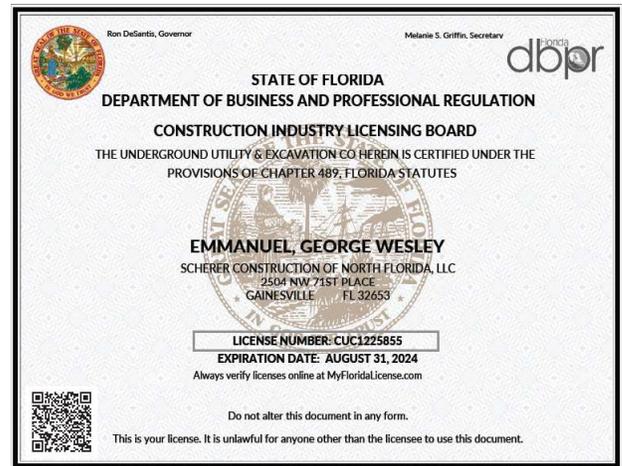
General Contractor License
Gainesville office



General Contractor License
Jacksonville office



Scherer Construction
Roofing
License



Scherer Construction
Underground Utility
and Excavation License

5 VOLUME OF WORK

We have completed almost 300 Million of gross revenue (billings) over the last 5 years. Below is our list of current projects in design, contract or under construction.

Prime Construction Projects in Progress/Under Contract						
Project & Location	Contract Amount	% Complete	Scheduled Completion	Stage	Design Contact	Owner Contact
Gallo Carwash Williston & 34th	N/A	N/A	N/A	In design	Scherer Construction Bob Filippi 352-371-1417	Nick Gallo 8930 Southern Breeze Dr Orlando, FL 32836
Sunbelt Rentals Gainesville	\$ 2,821,196.00	6.5	11/1/2023	construction	Leblanc Engineering Marc Leblanc 262-626-1500	Tee Barham - Moffat Properties 919-669-7817
Towerhill Insurance Headquarters	N/A	N/A	N/A	In Design	Paul Stressing Associates 386-462-6407	TowerHill Insurance Group
Storequest Express McCoy	\$ 526,116.88	85	8/1/2023	construction	William Warren Group 959 South Coast Drive Costa Mesa, CA 92926	2160 NE 1ST SP, LLC 2160 NE 1ST BLVD. GAINESVILLE FL 32609
CCU Lake City Renovations	\$ 23,366.00	99	May-23	construction	Bob Filippi Scherer Construction 2504 NW 71st Place Gainesville, FL 32653	CAMPUS USA CREDIT UNION PO BOX 147021 Gainesville FL 32616
Lane Enterprises	N/A	n/A		In design	Scherer Construction Bob Filippi 352-371-1417	Paul Vaughn- Lane Enterprises 200 Bagging Plant Road Dublin, VA 24084
Campus UA 5th Ave Buildout	\$ 1,302,034.00	5	10/18/2023	construction	Level Architecture + Interiors1459 SW 74th DriveGainesville,FL 32607	Campus USA Credit Union 14007 NW 1st Rd Jonesville, FL 32669
Bradford Fair Barns	\$ 2,270,747.00	36	7/5/2023	construction	Robert S. Taylor, Sr. -Staff Architect Florida Registration AR-0007526 2504 NW 71st Place Gainesville, FL 32653	Bradford County Fair Association, 2300 N. Temple Ave Starke, FL 32091
Tech City Phase 4	\$ 11,244,555.15	48	8/25/2023	construction	Donahue Architecture 1202 SW 17th Street Ocala, FL 34471	The Laser Investment Group 13900 Tech City Circle, Suite 100 Alachua, FL 32615
Gator Dockside Jonesville	N/A	N/A	N/A	in design	Bob Filippi - Scherer Construction 2504 NW 71st Place Gainesville, FL 32653	JR Management Inc P.O. Box 358874 Gainesville, FL 32635
Ultimate Carwash Douglasville	\$ 2,151,600.00	60	820/23	construction	Donahue Architecture 1202 SW 17th Street Suite #201-165 Ocala, FL 34471	The Ultimate Car Wash 2574 Fairburn Road Douglasville, GA 30135
Steeplechase	\$ 3,265,294.00	39	7/25/2023	construction	Robert S Taylor, SR., 2504 NW 71 "Place Gainesville, FL 32653	C/O Southeast Centers I J -C 1541 Sunset Drive Suite 300 Coral Gables, Florida. 33143
Gallo Carwash 13th St	\$ 2,847,291.77	90	6/1/2023	construction	Bob Filippi Scherer Construction 2504 NW 71st Place Gainesville, FL 32653	Nick Gallo 8930 Southern Breeze Dr Orlando, FL 32836
Gainesville Airport Parking Garage	\$ 13,029,514.00	1	5/30/2024	construction	Bob Filippi Scherer Construction 2504 NW 71st Place Gainesville, FL 32653	Gainesville Alachua Regional Airport 3880 NE 39th Ave, Suite A Gainesville, FL 32609
Gainesville Airport Hangar	\$ 2,773,453.00	0	5/30/2024	precon	Scherer Construction Bob Filippi 352-371-1417	Gainesville Alachua Regional Airport 3880 NE 39th Ave, Suite A Gainesville, FL 32609
Alachua County Sports Center	\$ 19,315,631.58	98	6/15/2023	construction	Paul Stressing Associates 14617 Main Street Alachua, FL 32615 386-462-6407	Viking Companies, LLC 2579 SW 87th Drive Gainesville, FL 32608
Busy Bee Ellisville	\$ 98,000.00	14	n/a	precon	KASPER ARCHITECTURE 10175 FORTUNE PARKWAY SUITE 701 JACKSONVILLE FL 32256	JOHNSON & JOHNSON, INC 197 SW WATERFORD CT LAKE CITY FL 32025
Salvation Army Canteen Deck	\$ 149,097.00			construction	Bob Filippi Scherer Construction 2504 NW 71st Place Gainesville, FL 32653	The Salvation Army 5631 Van Dyke Road Lutz, FL 33558
Albert Ray Massey Playground	\$ 697,545.42	98		construction	Manley Design 352-363-7412 Elizabeth Manley	City of Gainesville 1001 NW 34th Street Gainesville, FL 32605
ESJ Guard House	\$ 235,036.00	0	8/30/2023	precon	Dalgliesh Gilpin Paxton ARCHITECTS	Episcopal School of Jacksonville 4455 Atlantic Blvd Jacksonville, FL 32207
DCPS Springfield MS Restrooms	\$ 315,401.00	95	5/30/2023	construction	Bob Filippi Scherer Construction 2504 NW 71st Place Gainesville, FL 32653	Duval County Public Schools 1701 Prudential Drive Jacksonville, FL 32207
GATE location #1236	\$ 3,829,440.02	80	7/1/2023	construction	Fisher/Koppenhafer Architecture 9104 Cypress Green Drive Jacksonville, FL 32256	GATE Petroleum Company 9540 San Jose Blvd Jacksonville, FL 32257

5 LITIGATION

Scherer Construction of North Florida, LLC has not had any litigations or claims against it. We, however, have filed against a project owner for non-payment within the last five years. Oak Ridge Subdivision was under construction at the time the owner filed for bankruptcy. Scherer filed a claim for monies owes; this has been since satisfied.



Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. SCHERER CONSTRUCTION OF NORTH FLORIDA LLC	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ <u>P</u> <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> <input type="checkbox"/> Other (see instructions) ▶	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
5 Address (number, street, and apt. or suite no.) See instructions. 2504 NW 71ST PLACE	Requester's name and address (optional)
6 City, state, and ZIP code GAINESVILLE, FL 32653	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number										
or										
Employer identification number										
5	9		-	3	5	4	8	4	1	0

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are **not** required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶ <u>1/3/2023</u>
------------------	----------------------------	------------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

5 CONSULTANT VERIFICATION FORM

CONSULTANT VERIFICATION FORM

REGISTERED TO DO BUSINESS IN THE STATE OF FLORIDA

Is Proposer registered with Florida Department of State's, Division of Corporations, to do business in the State of Florida?

YES NO (refer to Part 1, 1.6, last paragraph)

If the answer is "YES", provide a copy of SunBiz registration or SunBiz Document Number (# L98000003299)

If the answer is "NO", please state reason why: _____

DIVERSITY AND INCLUSION (Applies to solicitations above \$50,000)

Does your company have a policy on diversity and inclusion? YES NO

If yes, please attach a copy of the policy to your submittal.

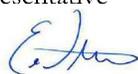
Note: Possessing a diversity and inclusion policy will have no effect on the City's consideration of your submittal, but is simply being requested for information gathering purposes.

Scherer Construction of North Fla, LLC

Proposer's Name

Erik Otte, President

Printed Name/Title of Authorized Representative

Signature of Authorized Representative  _____ \ 7/13/2023
Date

LOCAL PREFERENCE (Check one)

Local Preference requested: YES NO

A copy of the following documents must be included in your submission if you are requesting Local Preference:

- Business Tax Receipt
- Zoning Compliance Permit

QUALIFIED SMALL BUSINESS AND/OR SERVICE DISABLED VETERAN BUSINESS STATUS (Check one)

Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Small Business? YES NO

Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Service Disabled Veteran Business? YES NO

This page must be completed and uploaded to DemandStar.com with your Submittal.

E-Bidding Document - RFQ (CCNA) - Page 88 of 11

5 DRUG-FREE WORKPLACE FORM

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that

Scherer Construction of North Fla, LLC

does:

(Name of Proposer)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.



Proposer's Signature

7/13/2023

Date

State of Florida Department of State

I certify from the records of this office that SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC is a limited liability company organized under the laws of the State of Florida, filed on December 21, 1998.

The document number of this limited liability company is L98000003299.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on February 15, 2023, and that its status is active.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fifteenth day of February,
2023*




Secretary of State

Tracking Number: 1168655720CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

5 DIVERSITY & EQUAL EMPLOYMENT POLICY

EMPLOYMENT POLICIES

At Will Employment

All employment with Scherer Construction of North Florida is “at will” which means that your employment can be terminated with or without cause, and with or without notice, at any time, at the option of either Scherer or yourself, except as otherwise provided by law.

Equal Employment Opportunity

Scherer Construction of North Florida assures each applicant and employee equal opportunities without regard to that person’s race, color, sex, religion, age, creed, national origin, marital status, military service status, or disability. In accordance with the Americans with Disability Act, the Company will make reasonable accommodations for qualified individuals with known disabilities unless doing so would constitute an unreasonable hardship to the organization.

This policy applies to all terms and conditions of employment, including, but not limited to, recruitment, hiring, training, promotion, transfer, termination, layoff and recall, leaves of absence, compensation and benefits, working conditions, recreation and social programs.

Employees can raise concerns without fear of reprisal. All reports of perceived discrimination will be promptly and thoroughly investigated. Scherer Construction of North Florida prohibits retaliation against any individual for making a good faith complaint based upon their honest perception of events.

Harassment and Sexual Harassment

Scherer Construction of North Florida is committed to providing a work environment that respects cultural diversity and is free of discrimination and harassment in all forms. This policy covers all employees regardless of their positions, as well as vendors, customers, or others who enter our workplace.

Harassment

Harassment, including sexual harassment, is prohibited by both federal and state laws. This policy prohibits harassment of any kind and the Company will take appropriate action to address any violations of this policy swiftly. Harassment of any employee based on their race, religion, color, national origin, age, sex, sexual orientation, marital status, disability, citizenship or other personal characteristics will not be tolerated.

Harassment is a form of misconduct that is demeaning to another person and undermines the integrity of the employment relationship. Harassment includes, but is not limited to, making disrespectful or offensive remarks, making jokes about ethnic or other groups, and other verbal, written, physical and visual behavior.



5 BUSINESS TAX RECEIPT



CITY OF GAINESVILLE

Customer Copy

BUSINESS TAX STATEMENT

TAX YEAR BEGINS OCTOBER 1, 2022
AND ENDS SEPTEMBER 30, 2023

TREASURY DIVISION OF THE DEPARTMENT OF FINANCE

citybc@gainesvillefl.gov

BUSINESS TAX NO.

19516

BUSINESS NAME AND MAILING ADDRESS

8/31/2022

SCHERER CONSTRUCTION OF
NORTH FLORIDA, LLC
2504 NW 71ST PL
GAINESVILLE, FL 32653

BUSINESS LOCATION
2504 NW 71ST PL

BUSINESS PHONE
352-371-1417

BUSINESS E-MAIL
info@schernerfl.com

Based on your most recent information update, the following is an estimate of your taxes due. These amounts may change if your information has changed.

CATEGORY	DESCRIPTION	TAX FEE
1000	STATE LICENSE/CERTIFICATION REQUIRED	\$0.00
1001	FICTITIOUS NAME REQUIREMENT	\$0.00
1360	CONTRACTOR-GENERAL-UNLIMITED	\$131.25
1880	ARCHITECT	\$105.00
6801	COMMERCIAL ZONED	\$0.00
9905	PARTIAL PAYMENT	\$0.00
TOTAL TAX DUE ON OR BEFORE 10/3/2022		\$236.25

BUSINESS TAX ACCOUNT INFORMATION VERIFICATION

Before making payment, verify that the Business Location, Mailing Address, Business Phone, and Business Email above are correct. If changes need to be made, please call (352) 334-5024 or email citybc@gainesvillefl.gov with the change(s) and effective date(s).

METHODS OF PAYMENT

1. PAY ONLINE AT <https://www.gainesvillefl.gov> (CHOOSE "ONLINE SERVICES"), OR
2. IN PERSON OR COURIER DELIVERY AT CITY HALL, 200 E. UNIVERSITY AVE., 3RD FLOOR, GAINESVILLE, FL 32601. MON, TUES, THURS, FRI FROM 8AM-5PM & WED 9AM-5PM (DO NOT MAIL PAYMENTS TO THIS ADDRESS)
3. MAILING ADDRESS: PO BOX 490, STA. 47, GAINESVILLE, FL 32627. MAKE CHECKS PAYABLE TO: CITY OF GAINESVILLE

PENALTIES FOR LATE PAYMENTS (Receipt based on online payment time stamp or envelope postmark date)

Fee schedules based on receipt date:

Received on or after	Penalty	Total due
October 4, 2022, but before November 1, 2022	\$23.63	\$259.88
November 1, 2022, but before December 1, 2022	\$35.44	\$271.69
December 1, 2022, but before January 1, 2023	\$47.25	\$283.50
January 1, 2023	\$59.06	\$295.31

Payments not received on or before Friday, March 31, 2023 will be assessed an additional STATUTORY PENALTY OF \$250.

APPROVED BY FINANCE DIRECTOR

Florida Statutes require the City to obtain certain documentation PRIOR to the issuance of a business tax receipt. Please e-mail (btdocs@gainesvillefl.gov) the following documentation:

- A copy of the current fictitious name registration or completed affidavit
- A copy of the current state certificate, registration or license for each licensed professional

If your business does not have current copies of the required documentation on file with the City, you will NOT receive a business tax receipt. You may pay your business tax online prior to submitting the required documents, and a business tax receipt will be e-mailed to you after the required documents are received and verified.

ALL CITY, STATE AND FEDERAL REQUIREMENTS MUST BE MET IN ORDER TO LEGALLY OPERATE A BUSINESS. PROFESSION OR OCCUPATION WITHIN THE CORPORATE LIMITS OF GAINESVILLE, FLORIDA. PAYMENT OF BUSINESS TAXES AND A RECEIPT FOR PAYMENT DO NOT IMPLY THAT A BUSINESS HAS COMPLIED WITH ANY OR ALL OTHER RELEVANT STATUTORY AND REGULATORY PROVISIONS. THE CITY OF GAINESVILLE DOES NOT REFUND BUSINESS TAXES PAID IN ERROR UNLESS THE ERROR IS A CLERICAL MISTAKE MADE BY THE CITY.

If you have any questions about the Business Tax requirements or process, email citybc@gainesvillefl.gov or call 352-334-5024

Thank you for doing business in the City of Gainesville!

5 ADDENDUM 1



ADDENDUM NO. 1

Date: July 11, 2023

Bid Date: July 14, 2023
at 3:00 P.M. (Local Time)

Bid Name Public Safety Facilities Construction Manager at Risk

Bid No.: PWDA-230055-DH

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

1. Any questions shall be submitted in writing to the City of Gainesville Purchasing Division by 3:00 p.m. (local time), July 5, 2023. Questions may be submitted as follows:
Email: holderds@gainesville.org
2. Please find attached:
 - a. Copy of the cone of silence information (Financial Procedures Manual Section 41-524 Prohibition of Lobbying in Procurement Matters)).

The following are answers/clarifications to questions received:

3. Question: Section 3.1 (page 7) provides the Proposal Format and Section 3.2 provides the Content of Proposal. The Content of the Proposal is not included in the instructions for the format. Would you like the proposal to be formatted as section 3.1 with responses to those items and then as Section 3.2 with the responses to the Content? However with this organization:
 - a. 3.2.a RFP Cover Page would be moved ahead of 3.1.
 - b. Licenses would be duplicated under 3.2bb and 3.2.f.
 - c. Qualifications would possibly be duplicated in 3.1 Qualification of Firm and 3.2C. Statement of Qualifications

Answer: Proposals can be assembled as preferred by the vendor provided all items are addressed; vendor should ensure the proposal flows well. Typically, proposals received include a preface with the RFP Cover Page and Opening Letter, followed by the items listed 3.1, followed by a separate section or appendix with forms, licenses and any other supporting documents, however, it is up to the vendor to decide what order to assembly the documents.

4. Question: 3.2.c (page 7) says to *Provide a Statement of all Qualifications that will communicate the capabilities of the proposer to successfully complete the project.* Is there a specific Statement of Qualifications that is to be completed? Or what is expected to be included in the Statement of Qualifications?

Answer: There is no specific statement of qualifications that is to be completed; vendors must ensure their proposals communicates what qualifications the vendor has to complete the scope of work listed in Part 2 of the RFP.

Addendum #1-1

5 ADDENDUM 1

Bid Number: PWDA-230055-DH
Bid Name: Public Safety Facilities Construction Manager at Risk

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 1 by his or her signature below, **and a copy of this Addendum to be returned with proposal.**

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: Scherer Construction of North Fla, LLC

BY:  Erik Otte

DATE: 7/13/2023

Addendum #1-2



THANK YOU FOR YOUR TIME

